



Health care you can count on.
Service you can trust.

Finance Committee Report

**Tuesday, December 5, 2023
8:00am to 9:00am**

**Video Conference Call
and
1240 S. Loop Road
Alameda, CA 94502**

AGENDA

Finance Committee Meeting

December 5th, 2023
8:00 a.m. – 9:00 a.m.

1240 S. Loop Road
Alameda, CA 94502

or

Join the Teams Meeting

YOU MAY SUBMIT COMMENTS ON ANY AGENDA ITEM OR ON ANY ITEM NOT ON THE AGENDA, IN WRITING VIA MAIL TO “ATTN: ALLIANCE BOARD,” 1240 SOUTH LOOP ROAD, ALAMEDA, CA 94502; OR THROUGH E-COMMENT AT brmartinez@alamedaalliance.org YOU MAY WATCH THE MEETING LIVE BY LOGGING IN VIA COMPUTER AT THE FOLLOWING LINK: [Click here to join the meeting](#) OR MAY LISTEN TO THE MEETING BY CALLING IN TO THE FOLLOWING TELEPHONE NUMBER: [1-510-210-0967](tel:1-510-210-0967) [Conference ID 981914305#](#). IF YOU USE THE LINK AND PARTICIPATE VIA COMPUTER, YOU MAY, THROUGH THE USE OF THE CHAT FUNCTION, REQUEST AN OPPORTUNITY TO SPEAK ON ANY AGENDIZED ITEM, INCLUDING GENERAL PUBLIC COMMENT. YOUR REQUEST TO SPEAK MUST BE RECEIVED BEFORE THE ITEM IS CALLED ON THE AGENDA. IF YOU PARTICIPATE BY TELEPHONE, YOU MAY SUBMIT ANY COMMENTS VIA THE E-COMMENT EMAIL ADDRESS DESCRIBED ABOVE OR PROVIDE COMMENTS [DURING THE MEETING AT THE END OF EACH TOPIC](#).

PLEASE NOTE: THE ALAMEDA ALLIANCE FOR HEALTH IS MAKING EVERY EFFORT TO FOLLOW THE SPIRIT AND INTENT OF THE BROWN ACT AND OTHER APPLICABLE LAWS REGULATING THE CONDUCT OF PUBLIC MEETINGS, IN ORDER TO MAXIMIZE TRANSPARENCY AND PUBLIC ACCESS. DURING EACH AGENDA ITEM, YOU WILL BE PROVIDED A REASONABLE AMOUNT OF TIME TO PROVIDE PUBLIC COMMENT. THE BOARD WOULD APPRECIATE, HOWEVER, IF COMMUNICATIONS OF PUBLIC COMMENTS RELATED TO ITEMS ON THE AGENDA, OR ITEMS NOT ON THE AGENDA, ARE PROVIDED PRIOR TO THE COMMENCEMENT OF THE MEETING.

1. CALL TO ORDER

A regular meeting of the Alameda Alliance for Health Finance Committee will be called to order on December 5th, 2023, at 8:00 a.m. in Alameda County, California, by Dr. R. Ferguson, Presiding Officer. This meeting is hybrid and is to take place by video conference call or in person.

2. ROLL CALL

3. AGENDA APPROVAL OR MODIFICATIONS

4. INTRODUCTIONS

5. CONSENT CALENDAR

(All matters listed on the Consent Calendar are to be approved with one motion unless a member of the Finance Committee removes an item for separate action. Any consent calendar item for which separate action is requested shall be heard as the next agenda item.)

6. COMMITTEE BUSINESS

a) CEO UPDATE

b) REVIEW AND APPROVE SEPTEMBER AND OCTOBER 2023 MONTHLY FINANCIAL STATEMENTS

c) REVIEW AND APPROVE FISCAL YEAR 2024 FINAL BUDGET

7. UNFINISHED BUSINESS

8. PUBLIC COMMENT

9. ADJOURNMENT

NOTICE TO THE PUBLIC

The foregoing does not constitute the final agenda. The final agenda will be posted no later than 24 hours prior to the meeting date.

The agenda may also be accessed through the Alameda Alliance for Health's Web page at www.alamedaalliance.org

NOTICE TO THE PUBLIC

The Committee meets regularly each month on the Tuesday before the Board of Governors' Meeting. Meetings begin at 8:00 a.m., unless otherwise noted. All meetings are scheduled to terminate at 9:00 a.m. Meeting agendas and approved minutes are kept current on the Alameda Alliance for Health's website at www.alamedaalliance.org.

An agenda is provided for each Committee meeting, which lists the items submitted for consideration. Prior to the listed agenda items, the Committee may hold a study session to receive information or meet with another committee. A study session is open to the public; however, no public testimony is taken and no decisions are made. Following a study session, the regular meeting will begin at 8:00 a.m. At this time, the Committee allows oral communications from the public to address the Committee on items NOT listed on the agenda. Oral comments to address the Committee are limited to three minutes per person.

Staff Reports are available. Please call the Clerk of the Board at 510-995-1207 to obtain a document.

Additions and Deletions to the Agenda: Additions to the agenda are limited by California Government Code Section 54954.2 and confined to items that arise after the posting of the Agenda and must be acted upon prior to the next Committee meeting. For special meeting agendas, only those items listed on the published agenda may be discussed. The items on the agenda are arranged in three categories. **Consent Calendar:** These are relatively minor in nature, do not have any outstanding issues or concerns, and do not require a public hearing. All consent calendar items are considered by the Committee as one item, and a single vote is taken for their approval unless an item is pulled from the consent calendar for individual discussion. There is no public discussion of consent calendar items unless requested by the Committee. **Public Hearings:** This category is for matters that require, by law, a hearing open to public comment because of the particular nature of the request. Public hearings are formally conducted and public input/testimony is requested at a specific time. This is your opportunity to speak on the item(s) that concern you. If, in the future, you wish to challenge in court any of the matters on this agenda for which a public hearing is to be conducted, you may be limited to raising only those issues which you (or someone else) raised orally at the public hearing or in written correspondence received by the Committee at or before the hearing. **Committee Business:** Items in this category are general in nature and may require Committee action. Public input will be received on each item of Committee Business.

Public Input: If you are interested in addressing the Committee, you may submit comments on any agenda item or on any item not on the agenda in writing via mail to "Attn: Alliance Finance Committee," 1240 S. Loop Road, Alameda, CA 94502; or through e-comment at brmartinez@alamedaalliance.org. You may also provide comments during the meeting at the end of each topic.

Supplemental Material Received After the Posting of The Agenda: Any supplemental writings or documents distributed to a majority of the Committee regarding any item on this agenda after the posting of the agenda will be available for public review. To obtain a document, please call the Clerk of the Board at 510-995-1207.

Submittal of Information by Members of the Public for Dissemination or Presentation at Public Meetings (Written Materials/handouts): Any member of the public who desires to submit documentation in hard copy form may do so prior to the meeting by sending to: Clerk of the Board 1240 S. Loop Road Alameda, CA 94502. This information will be disseminated to the Committee at the time testimony is given.

Americans With Disabilities Act (ADA): It is the intention of the Alameda Alliance for Health to comply with the Americans with Disabilities Act (ADA) in all respects. If, as an attendee or a participant at this meeting, you will need special assistance beyond what is normally provided, the Alameda Alliance for Health will attempt to accommodate you in every reasonable manner. Please contact the Clerk of the Board, Brenda Martinez at 510-995-1207 at least 48 hours prior to the meeting to inform us of your needs and to determine if accommodation is feasible. Please advise us at that time if you will need accommodations to attend or participate in meetings on a regular basis.

I hereby certify that the agenda for the Finance Committee Meeting was posted on the Alameda Alliance for Health's web page at www.alamedaalliance.org on December 1st, 2023.



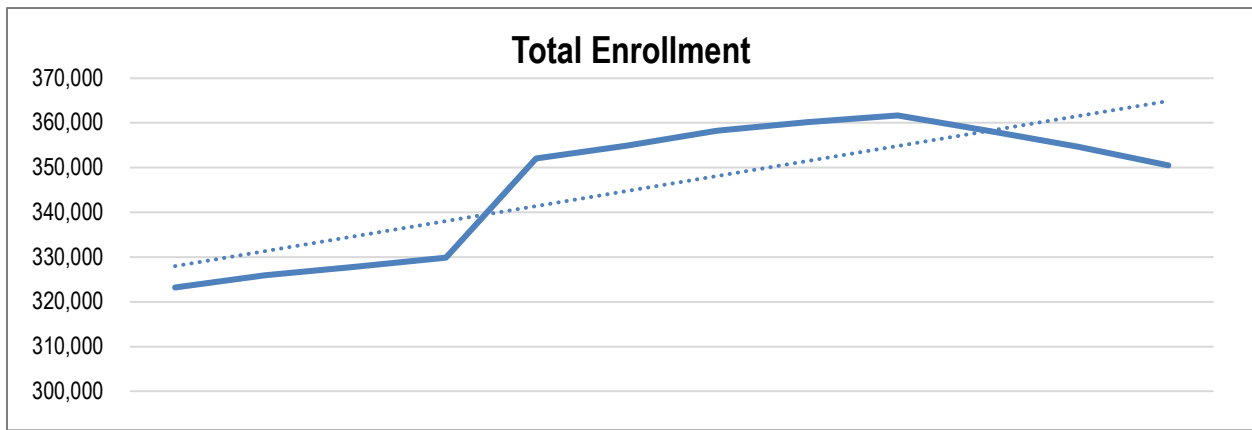
Brenda Martinez, Clerk of the Board

To: Alameda Alliance for Health, Finance Committee
From: Gil Riojas, Chief Financial Officer
Date: November 10th, 2023
Subject: Finance Report –September 2023 Financials

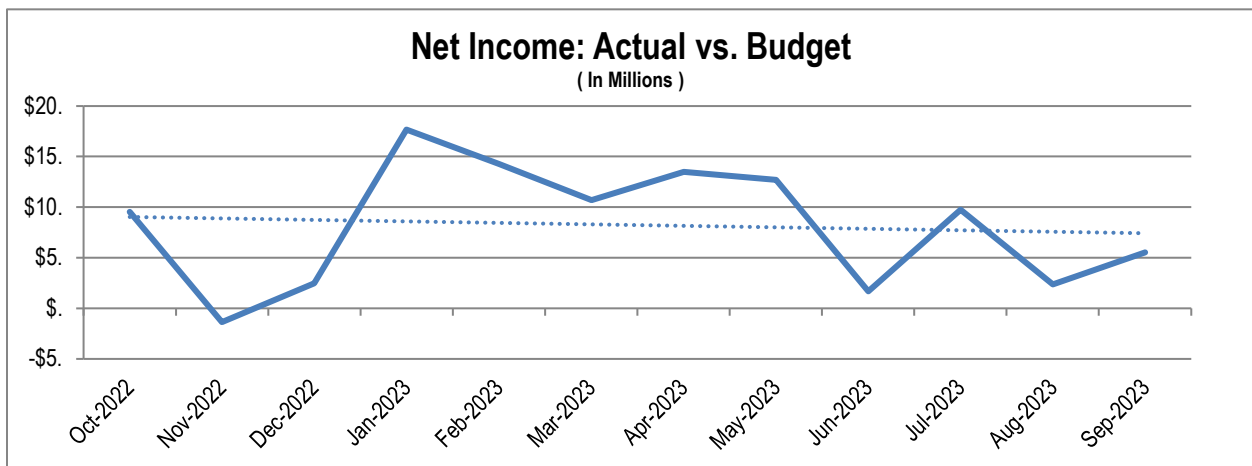
Executive Summary

For the month ended September 30th, 2023, the Alliance continued a decrease in enrollment related to redetermination efforts. Enrollment decreased by 4,123 members to 350,548 members. Net Income of \$5.5 million was reported in September. The Plan’s medical expenses represented 92.0% of revenue. Alliance reserves increased to 737% of required and remain well above minimum requirements.

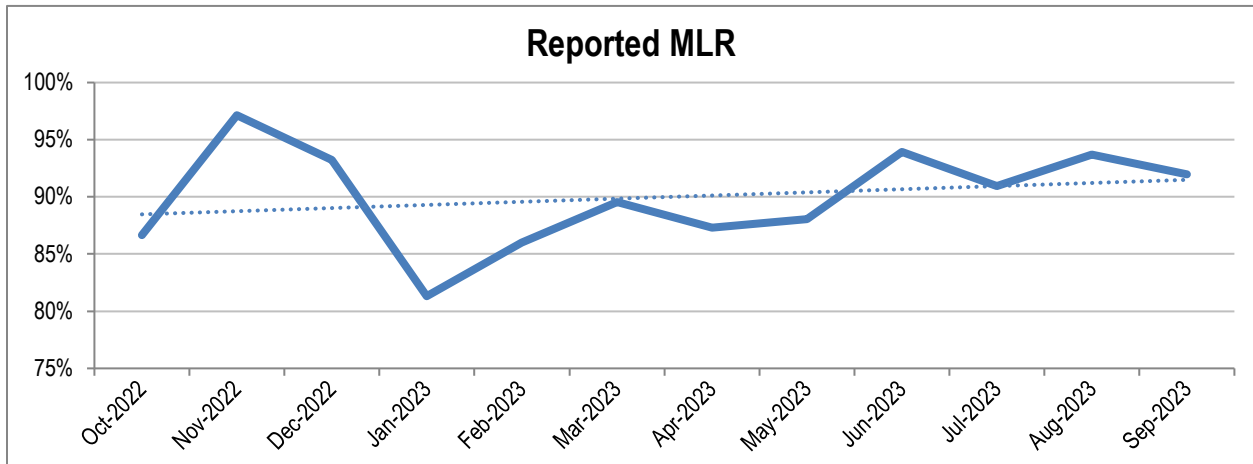
Enrollment – Enrollment continues to decline. In September, enrollment fell by 4,123 members due to redetermination. We anticipate an increase in enrollment in October as Anthem can no longer enroll members.



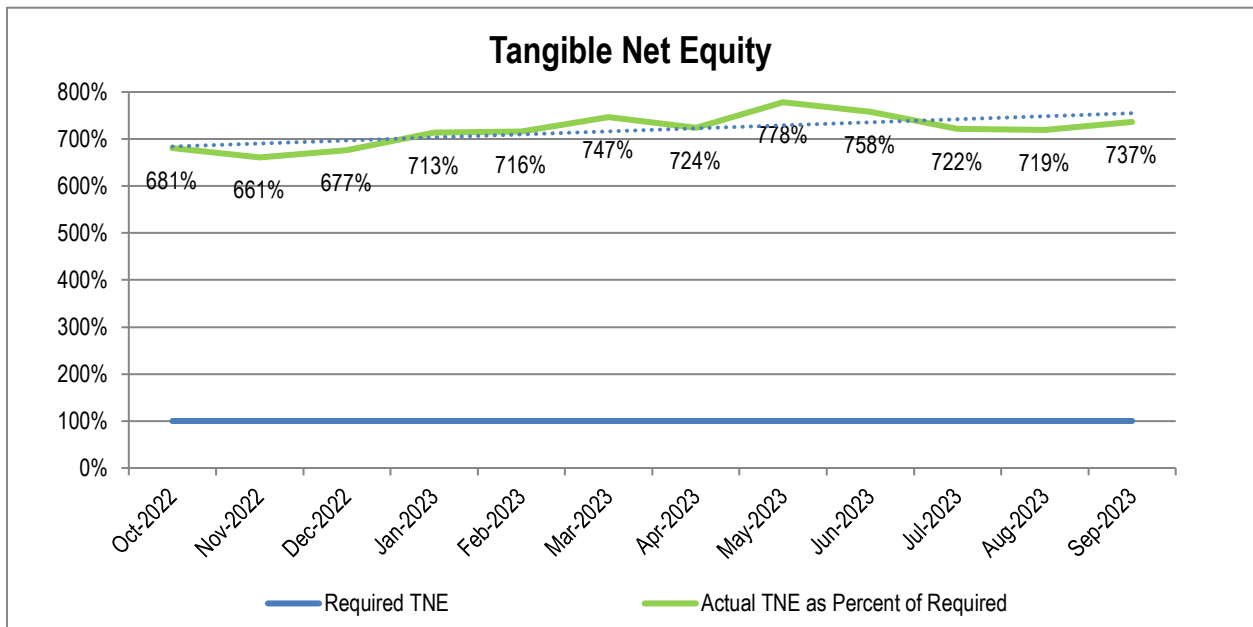
Net Income - For the month ended September 30th, 2023, actual Net Income was \$5.5 million vs. budgeted Net Income of \$843,000. Fiscal year-to-date actual Net Income was \$17.6 million vs. Budgeted Net Loss of \$41,000.



Medical Loss Ratio (MLR) – The Medical Loss Ratio was 92.0% for the month and 92.2% for the fiscal year-to-date. MLR percentages above 95% may result in net losses for the plan.



Tangible Net Equity (TNE) - The Department of Managed Health Care (DMHC) required \$46.4M in reserves, we reported \$341.6M. We had our first increase after seeing three months of slight decreases in reserves.



The Alliance continues to benefit from increased non-operating income. For September we reported returns of \$1.6M, and year-to-date \$6.6M, in the investment portfolio.

Supporting Documentation

To: Alameda Alliance for Health, Finance Committee

From: Gil Riojas, Chief Financial Officer

Date: November 7th, 2023

Subject: Finance Report – September 2023

Executive Summary

- For the month ended September 30th, 2023, the Alliance had enrollment of 350,548 members, a Net Income of \$5.5 million and 737% of required Tangible Net Equity (TNE).

Overall Results: (in Thousands)		
	Month	YTD
Revenue	\$137,393	\$414,488
Medical Expense	126,354	382,168
Admin. Expense	7,059	21,161
Other Inc. / (Exp.)	1,534	6,445
Net Income	\$5,514	\$17,605

Net Income by Program: (in Thousands)		
	Month	YTD
Medi-Cal*	\$5,769	\$16,834
Group Care	(255)	771
	\$5,514	\$17,605

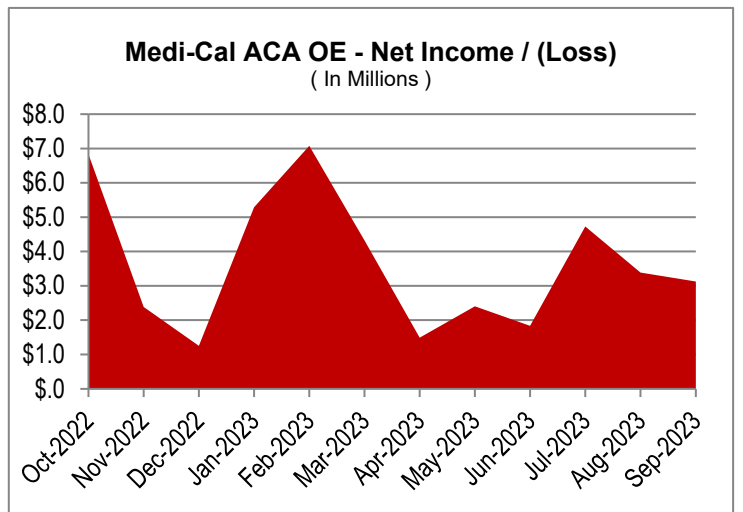
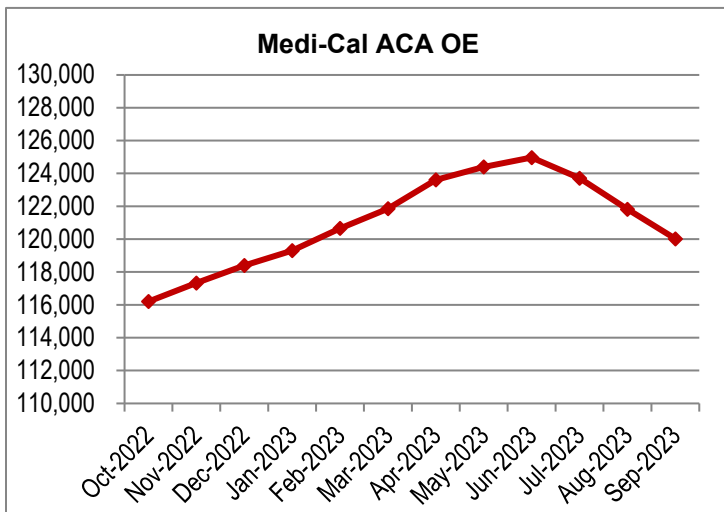
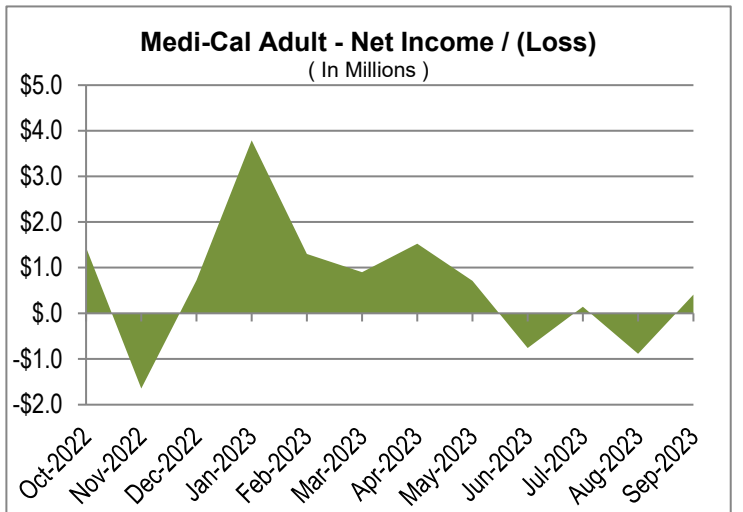
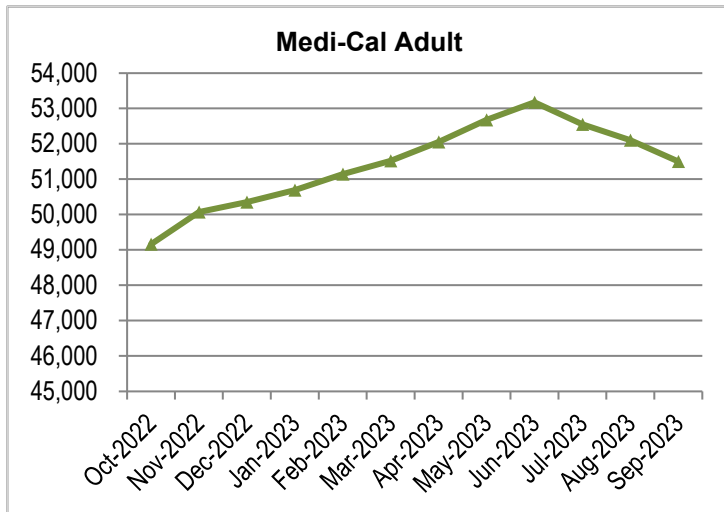
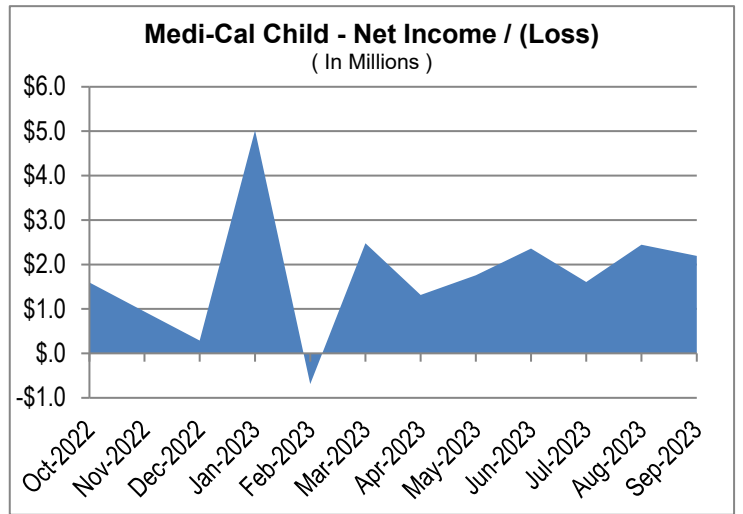
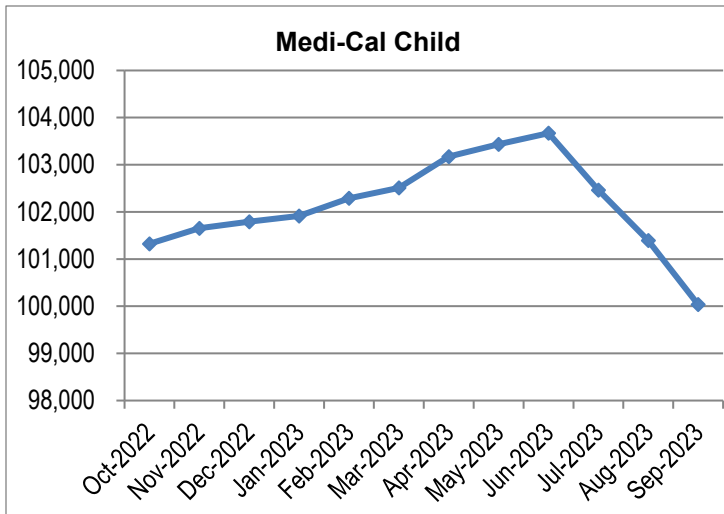
*Includes consulting cost for Medicare implementation.

Enrollment

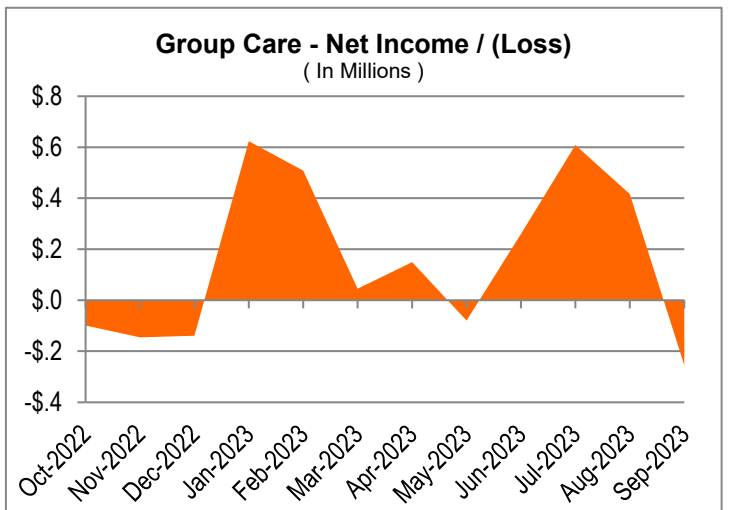
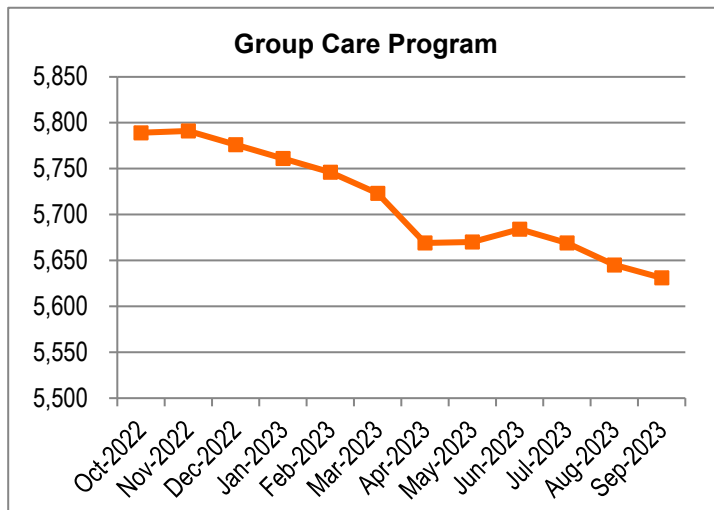
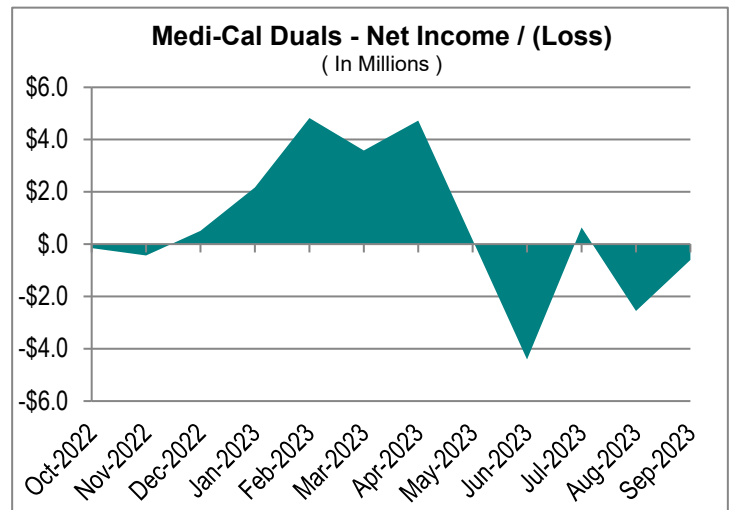
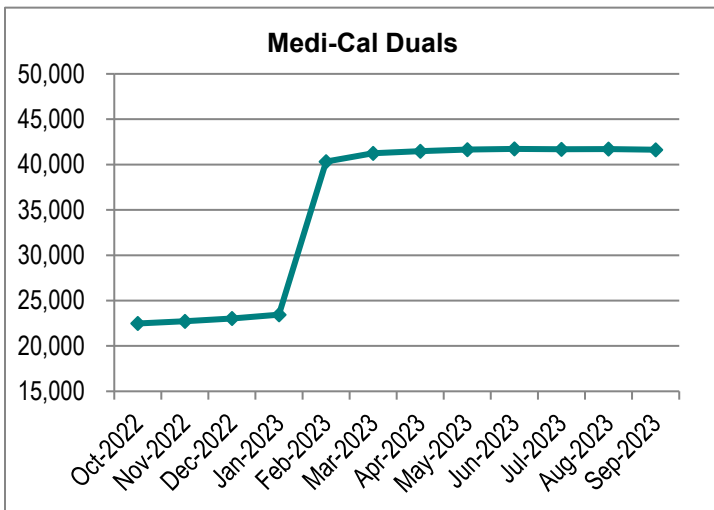
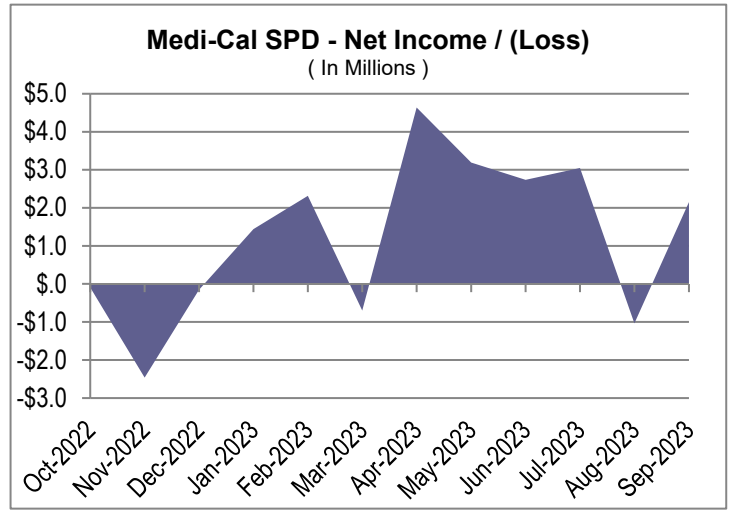
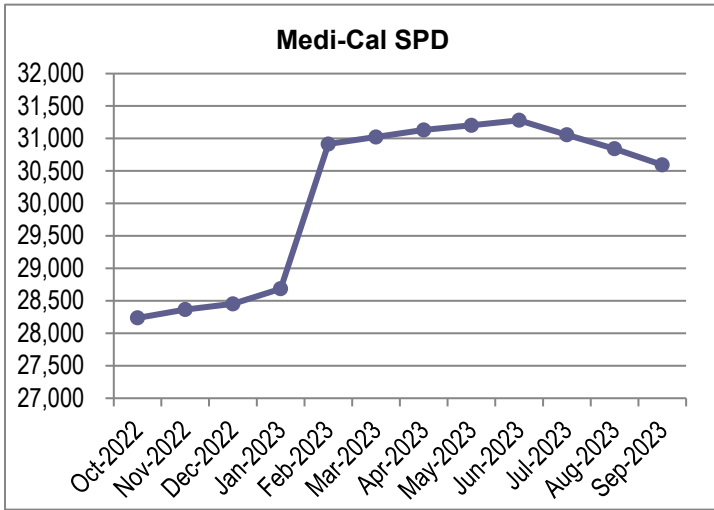
- Total enrollment decreased by 4,123 members since August 2023.
- Total enrollment decreased by 11,137 members since June 2023.

Monthly Membership and YTD Member Months									
Actual vs. Budget									
For the Month and Fiscal Year-to-Date									
Enrollment					Member Months				
September 2023					Year-to-Date				
Actual	Budget	Variance	Variance %		Actual	Budget	Variance	Variance %	
				Medi-Cal:					
51,499	49,772	1,727	3.5%	Adult	156,151	152,327	3,824	2.5%	
100,038	102,632	(2,594)	-2.5%	Child	303,894	309,264	(5,370)	-1.7%	
30,592	31,371	(779)	-2.5%	SPD	92,487	94,059	(1,572)	-1.7%	
41,629	42,304	(675)	-1.6%	Duals	125,032	126,912	(1,880)	-1.5%	
120,016	117,258	2,758	2.4%	ACA OE	365,542	360,610	4,932	1.4%	
139	145	(6)	-4.1%	LTC	418	435	(17)	-3.9%	
1,004	983	21	2.1%	LTC Duals	3,056	2,949	107	3.6%	
344,917	344,465	452	0.1%	Medi-Cal Total	1,046,580	1,046,556	24	0.0%	
5,631	5,669	(38)	-0.7%	Group Care	16,945	17,007	(62)	-0.4%	
350,548	350,134	414	0.1%	Total	1,063,525	1,063,563	(38)	0.0%	

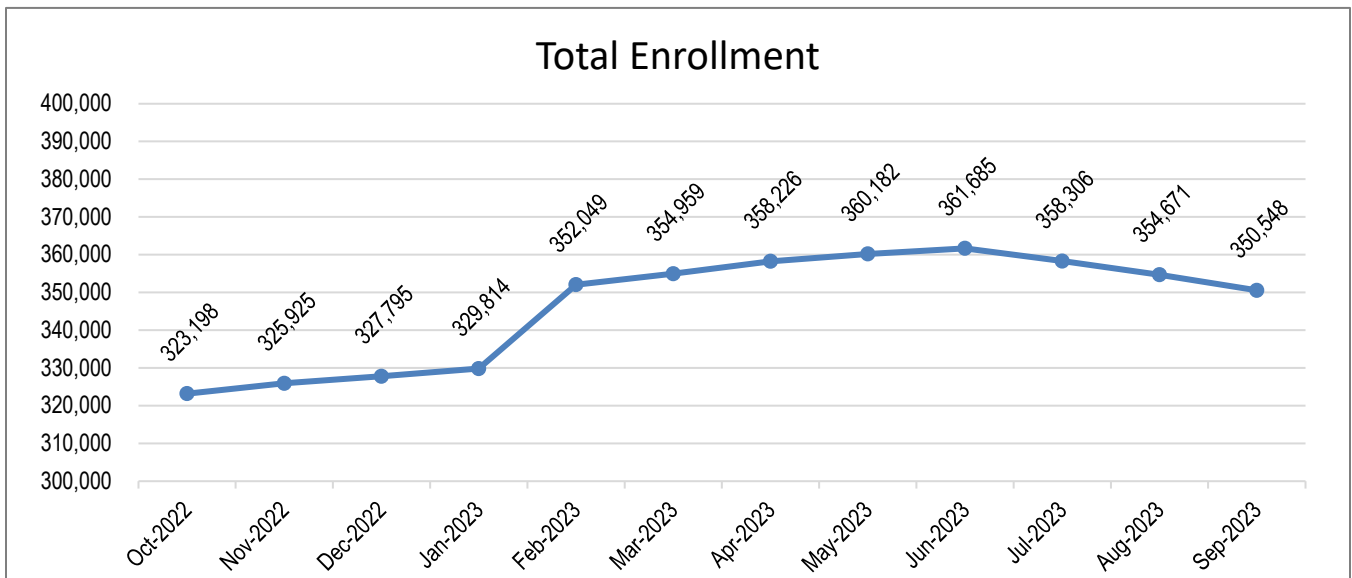
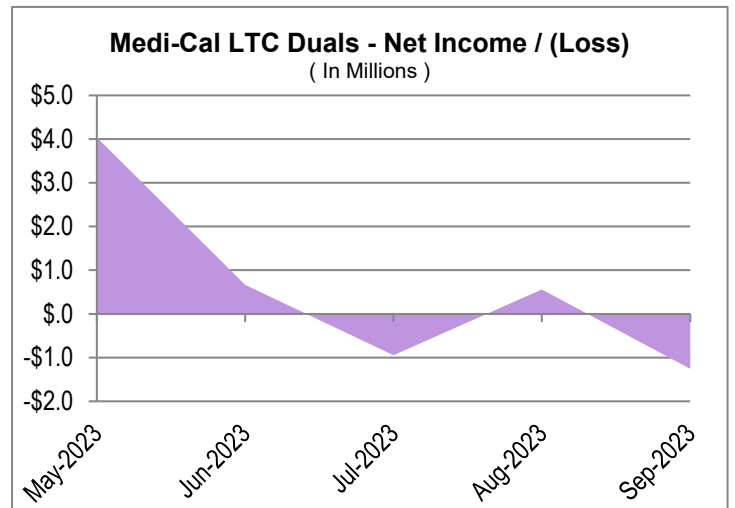
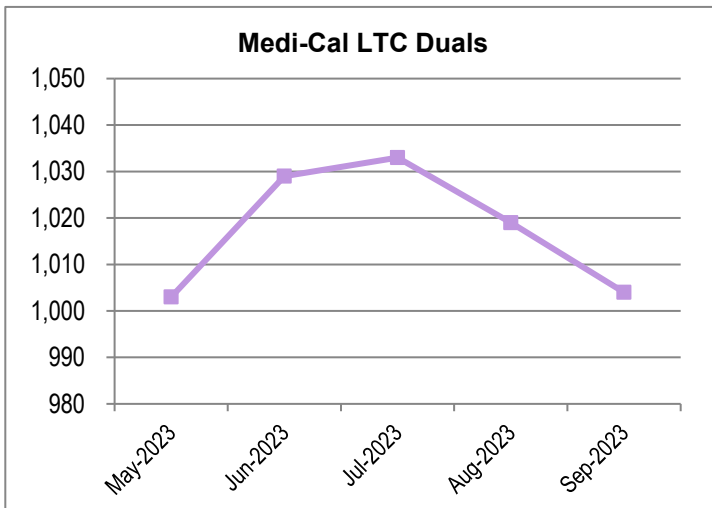
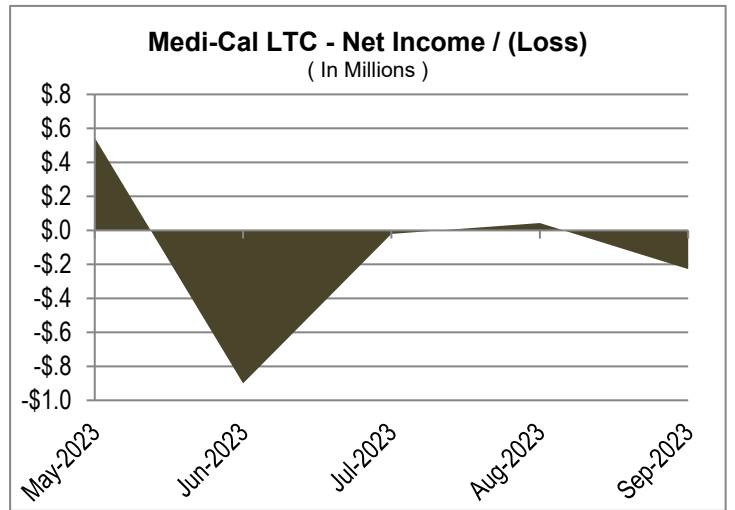
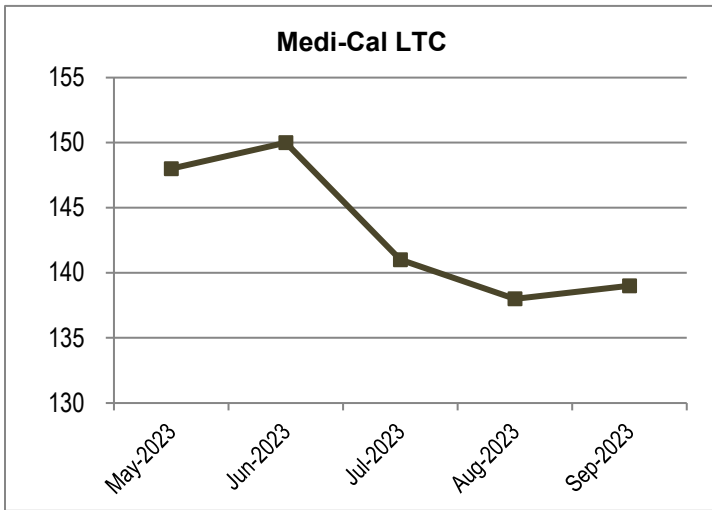
Enrollment and Profitability by Program and Category of Aid

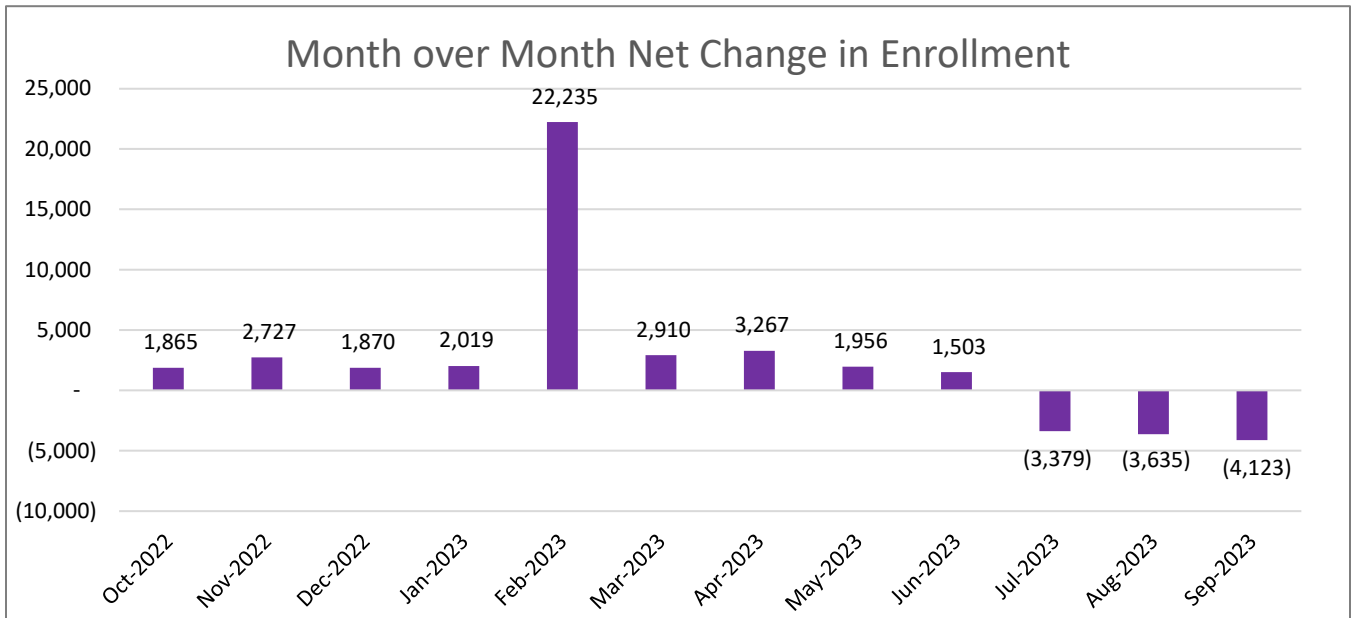


Enrollment and Profitability by Program and Category of Aid



Enrollment and Profitability by Program and Category of Aid

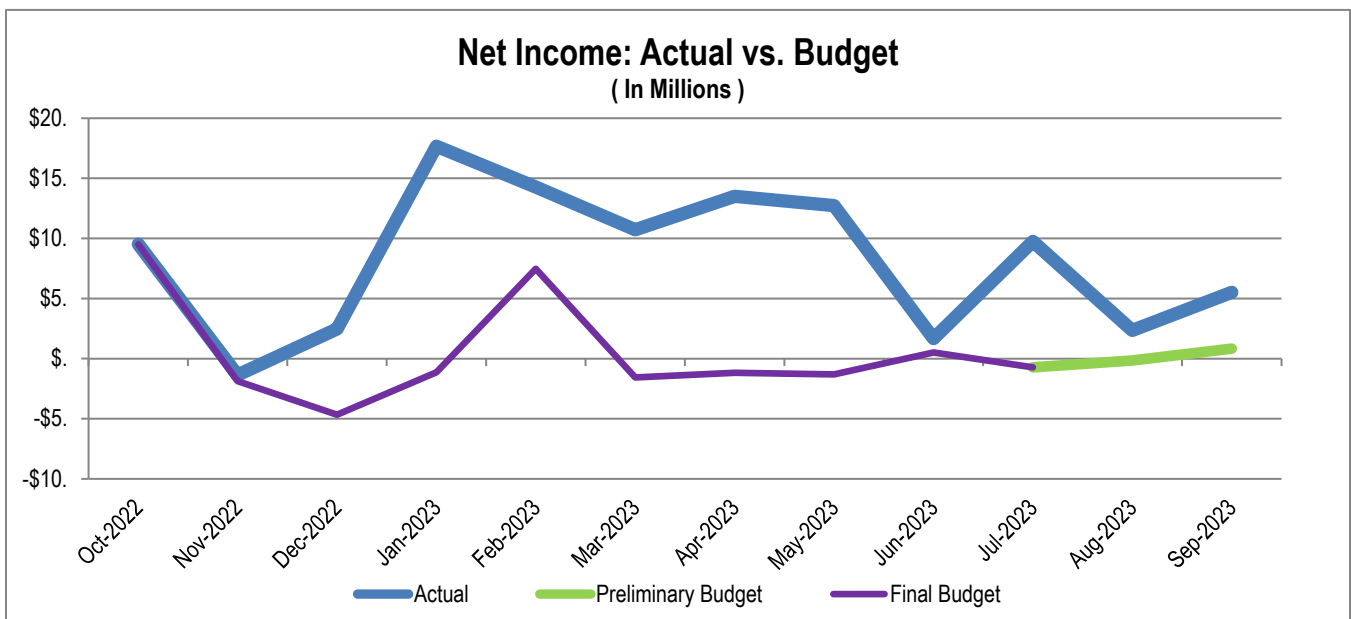




- The Public Health Emergency (PHE) ended May 2023. Disenrollments related to redetermination started in July 2023.

Net Income

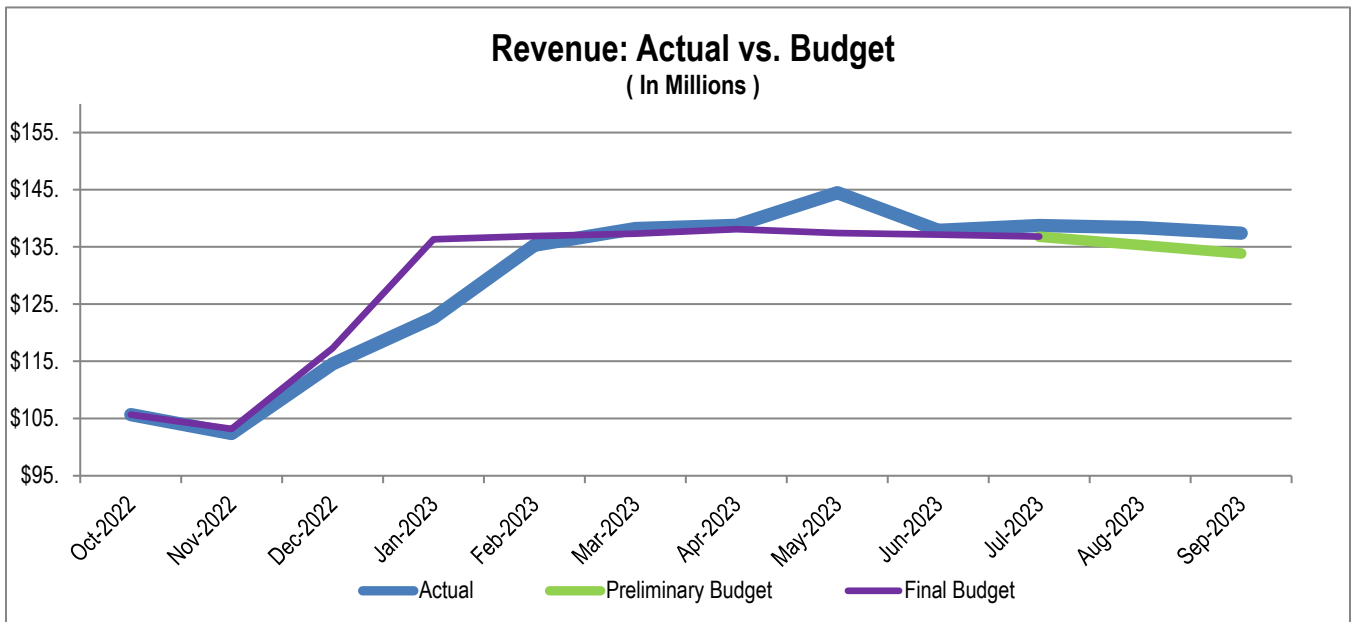
- For the month ended September 30th, 2023
 - Actual Net Income \$5.5 million.
 - Budgeted Net Income \$843,000.
- For the fiscal YTD ended September 30th, 2023
 - Actual Net Income \$17.6 million.
 - Budgeted Net Loss \$41,000.



- The favorable variance of \$4.7 million in the current month is primarily due to:
 - Favorable \$3.5 million higher than anticipated Revenue.
 - Favorable \$1.2 million lower than anticipated Administrative Expense.
 - Favorable \$764,000 higher than anticipated Total Other Income/Expense
 - Unfavorable \$822,000 higher than anticipated Medical Expense.

Revenue

- For the month ended September 30th, 2023
 - Actual Revenue: \$137.4 million.
 - Budgeted Revenue: \$133.8 million.
- For the fiscal YTD ended September 30th, 2023
 - Actual Revenue: \$414.5 million.
 - Budgeted Revenue: \$406.0 million.

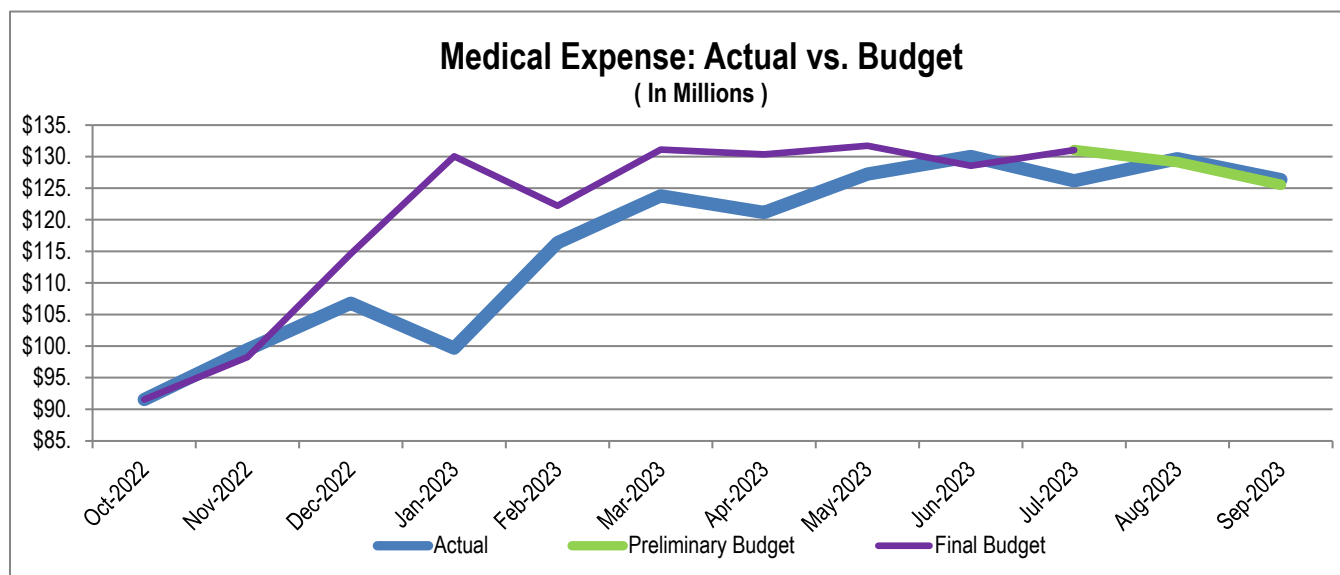


- For the month ended September 30th, 2023, the favorable revenue variance of \$3.5 million is primarily due to timing of revenue recognition:
 - Favorable \$2.1 million CalAIM Incentive Program revenue (IPP, HHIP, and SBHIP). The majority of this revenue has corresponding CalAIM Incentive expenses.
 - Favorable \$733,000 capitation revenue due to higher proportion of members with higher rates and enrollment variance.

Medical Expense

- For the month ended September 30th, 2023
 - Actual Medical Expense: \$126.4 million.
 - Budgeted Medical Expense: \$125.5 million.
- For the fiscal YTD ended September 30th, 2023

- Actual Medical Expense: \$382.2 million.
- Budgeted Medical Expense: \$385.7 million.



- Reported financial results include medical expense, which contains estimates for Incurred-But-Not-Paid (IBNP) claims. Calculation of monthly IBNP is based on historical trends and claims payment. The Alliance’s IBNP reserves are reviewed by our Actuarial Consultants.
- For September, updates to Fee-For-Service (FFS) increased the estimate for prior period unpaid Medical Expenses by \$791,000. Year to date, the estimate for prior years increased by \$7.7 million (per table below).

Medical Expense - Actual vs. Budget (In Dollars)						
Adjusted to Eliminate the Impact of Prior Period IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	Adjusted	Change in IBNP	Reported		\$	%
Capitated Medical Expense	\$77,504,232	\$0	\$77,504,232	\$78,953,770	\$1,449,538	1.8%
Primary Care FFS	\$16,731,723	\$31,469	\$16,763,192	\$15,564,319	(\$1,167,404)	-7.5%
Specialty Care FFS	\$15,666,342	(\$506,614)	\$15,159,728	\$16,717,671	\$1,051,329	6.3%
Outpatient FFS	\$23,717,397	\$781,842	\$24,499,239	\$25,135,739	\$1,418,342	5.6%
Ancillary FFS	\$30,986,839	\$1,945,058	\$32,931,897	\$36,315,646	\$5,328,807	14.7%
Pharmacy FFS	\$25,484,601	(\$419,576)	\$25,065,025	\$26,762,502	\$1,277,901	4.8%
ER Services FFS	\$16,676,729	\$328,538	\$17,005,266	\$18,122,800	\$1,446,072	8.0%
Inpatient Hospital & SNF FFS	\$92,606,790	\$6,168,620	\$98,775,409	\$105,449,967	\$12,843,177	12.2%
Long Term Care FFS	\$59,819,949	(\$675,597)	\$59,144,352	\$46,518,592	(\$13,301,357)	-28.6%
Other Benefits & Services	\$13,700,412	\$0	\$13,700,412	\$15,345,256	\$1,644,844	10.7%
Net Reinsurance	\$619,196	\$0	\$619,196	\$800,776	\$181,580	22.7%
Provider Incentive	\$1,000,000	\$0	\$1,000,000	\$0	(\$1,000,000)	-
	\$374,514,211	\$7,653,740	\$382,167,951	\$385,687,039	\$11,172,829	2.9%

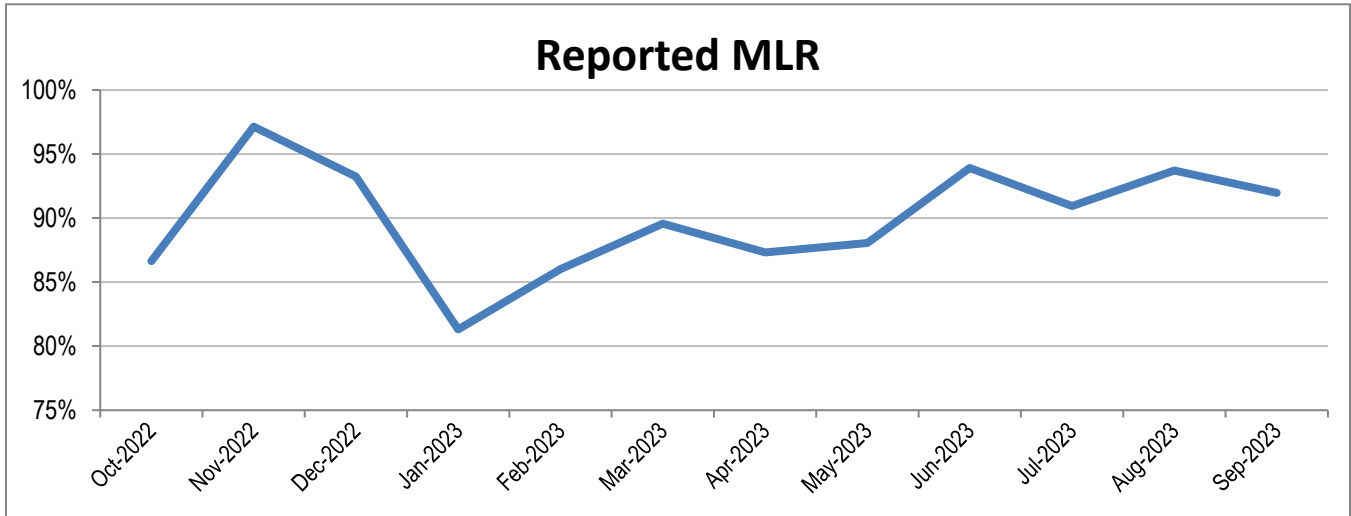
Medical Expense - Actual vs. Budget (Per Member Per Month)						
Adjusted to Eliminate the Impact of Prior Year IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	Adjusted	Change in IBNP	Reported		\$	%
Capitated Medical Expense	\$72.87	\$0.00	\$72.87	\$74.24	\$1.36	1.8%
Primary Care FFS	\$15.73	\$0.03	\$15.76	\$14.63	(\$1.10)	-7.5%
Specialty Care FFS	\$14.73	(\$0.48)	\$14.25	\$15.72	\$0.99	6.3%
Outpatient FFS	\$22.30	\$0.74	\$23.04	\$23.63	\$1.33	5.6%
Ancillary FFS	\$29.14	\$1.83	\$30.96	\$34.15	\$5.01	14.7%
Pharmacy FFS	\$23.96	(\$0.39)	\$23.57	\$25.16	\$1.20	4.8%
ER Services FFS	\$15.68	\$0.31	\$15.99	\$17.04	\$1.36	8.0%
Inpatient Hospital & SNF FFS	\$87.08	\$5.80	\$92.88	\$99.15	\$12.07	12.2%
Long Term Care FFS	\$56.25	(\$0.64)	\$55.61	\$43.74	(\$12.51)	-28.6%
Other Benefits & Services	\$12.88	\$0.00	\$12.88	\$14.43	\$1.55	10.7%
Net Reinsurance	\$0.58	\$0.00	\$0.58	\$0.75	\$0.17	22.7%
Provider Incentive	\$0.94	\$0.00	\$0.94	\$0.00	(\$0.94)	-
	\$352.14	\$7.20	\$359.34	\$362.64	\$10.49	2.9%

- Excluding the impact of prior year estimates for IBNP, year-to-date medical expense variance is \$11.2 million favorable to budget. On a PMPM basis, medical expense is 2.9% favorable to budget. For per-member-per-month expense:
 - Capitated Expense is slightly under budget, largely driven by favorable FQHC expense.
 - Primary Care Expense unfavorable compared to budget across all populations except for Duals, driven generally by unfavorable unit cost.
 - Specialty Care expenses are below budget, driven by favorable Dual population utilization.
 - Outpatient Expense is under budget, generally due to favorable dialysis utilization and facility other unit cost in the Dual category of aid.
 - Ancillary Expense is under budget mostly due to favorable unit cost in the SPD, ACA OE and Dual populations.
 - Pharmacy Expense is under budget, mostly due to favorable Non-PBM expense, driven by favorable utilization in the Adult, ACA OE and Dual populations.
 - Emergency Room Expense is under budget, driven by favorable unit cost in the SPD, ACA OE, Child and Dual populations.
 - Inpatient Expense is under budget, mostly driven by favorable utilization in the SPD, ACA OE, LTC Duals, Child and Duals populations offset by unfavorable utilization and unit cost in the Adult population.
 - Long Term Care expense is over budget, mostly due to unfavorable utilization in the ACA OE COA and unfavorable SPD, Dual and LTC Dual unit cost.
 - Other Benefits & Services is under budget, due to favorable Cal AIM Incentive, community relations and other purchased services expense.

- Net Reinsurance year-to-date is favorable because more recoveries were received than budgeted.

Medical Loss Ratio (MLR)

The Medical Loss Ratio (total reported medical expense divided by operating revenue) was 92.0% for the month and 92.2% for the fiscal year-to-date.



Administrative Expense

- For the month ended September 30th, 2023
 - Actual Administrative Expense: \$7.1 million.
 - Budgeted Administrative Expense: \$8.2 million.
- For the fiscal YTD ended September 30th, 2023
 - Actual Administrative Expense: \$21.2 million.
 - Budgeted Administrative Expense: \$22.6 million.

Summary of Administrative Expense (In Dollars)								
For the Month and Fiscal Year-to-Date								
Favorable/(Unfavorable)								
Month					Year-to-Date			
Actual	Budget	Variance \$	Variance %		Actual	Budget	Variance \$	Variance %
\$4,359,631	\$4,400,692	\$41,061	0.9%	Employee Expense	\$13,325,693	\$12,723,756	(\$601,937)	-4.7%
64,368	51,767	(12,601)	-24.3%	Medical Benefits Admin Expense	1,002,822	156,419	(846,404)	-541.1%
838,472	1,584,597	746,126	47.1%	Purchased & Professional Services	2,846,607	4,416,036	1,569,429	35.5%
1,796,967	2,204,806	407,839	18.5%	Other Admin Expense	3,985,804	5,345,989	1,360,185	25.4%
\$7,059,439	\$8,241,863	\$1,182,424	14.3%	Total Administrative Expense	\$21,160,926	\$22,642,199	\$1,481,273	6.5%

The year-to-date variances include:

- Delayed timing of start dates for Consulting for new projects and Computer Support Services.
- Delays in annual renewals of various administrative licenses.

The Administrative Loss Ratio (ALR) is 5.1% of net revenue for the month and 5.1% of net revenue year-to-date.

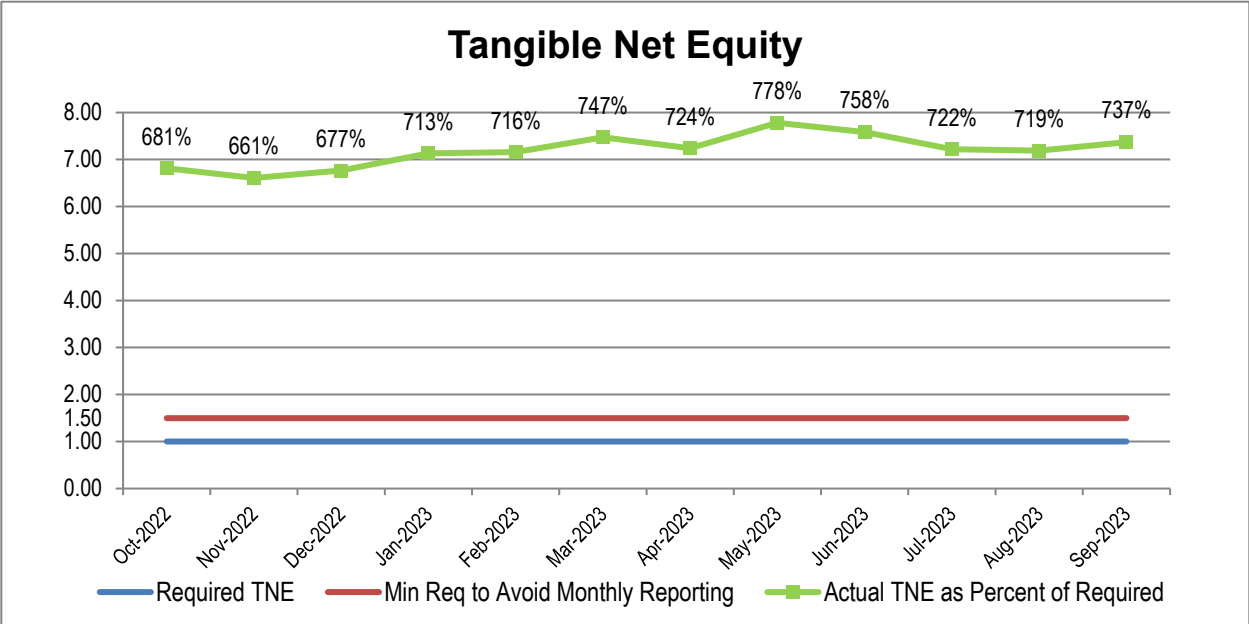
Other Income / (Expense)

Other Income & Expense is comprised of investment income and claims interest.

- Fiscal year-to-date net investments show a gain of \$6.6 million.
- Fiscal year-to-date claims interest expense, due to delayed payment of certain claims, or recalculated interest on previously paid claims is \$177,000.

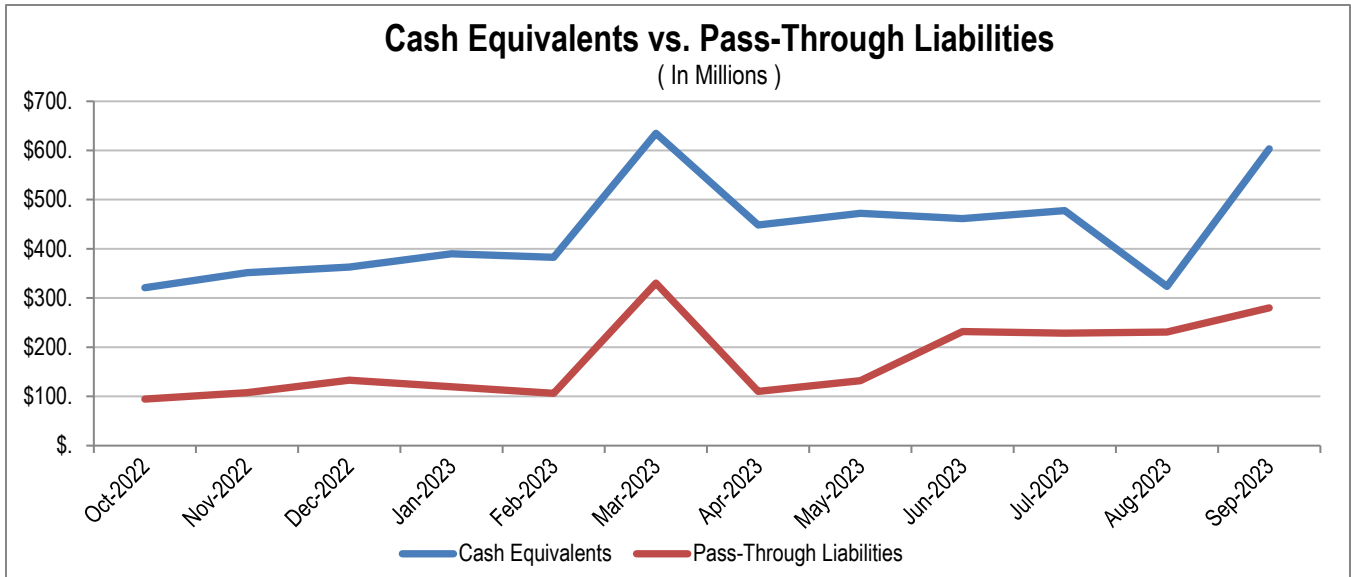
Tangible Net Equity (TNE)

- The Department of Managed Health Care (DMHC) monitors the financial stability of health plans to ensure that they can meet their financial obligations to consumers. TNE is a calculation of a company’s total tangible assets minus the company’s total liabilities. The Alliance exceeds DMHC’s required TNE.
 - Required TNE \$46.4 million
 - Actual TNE \$341.6 million
 - Excess TNE \$295.2 million
 - TNE % of Required TNE 737%



- To ensure appropriate liquidity and limit risk, the majority of Alliance financial assets are kept in short-term investments.

- Key Metrics
 - Cash & Cash Equivalents \$603.2 million
 - Pass-Through Liabilities \$280.0 million
 - Uncommitted Cash \$323.2 million
 - Working Capital \$325.2 million
 - Current Ratio 1.64 (regulatory minimum is 1.00)



Capital Investment

- Fiscal year-to-date capital assets acquired: \$559,000
- Annual capital budget: \$1.5 million
- A summary of year-to-date capital asset acquisitions is included in this monthly financial statement package.

Caveats to Financial Statements

- We continue to caveat these financial statements that, due to challenges of projecting medical expense and liabilities based on incomplete claims experience, financial results are subject to revision.
- The full set of financial statements and reports are included in the Board of Governors Report. This is a high-level summary of key components of those statements, which are unaudited.

ALAMEDA ALLIANCE FOR HEALTH
STATEMENT OF REVENUE & EXPENSES
ACTUAL VS. BUDGET (MEDICAL EXPENSE BY PAYMENT TYPE)
COMBINED BASIS (RESTRICTED & UNRESTRICTED FUNDS)
FOR THE MONTH AND FISCAL YTD ENDED SEPTEMBER 30, 2023

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance	% Variance	Account Description	Actual	Budget	\$ Variance	% Variance
		(Unfavorable)	(Unfavorable)				(Unfavorable)	(Unfavorable)
				MEMBERSHIP				
344,917	344,465	452	0.1%	1 - Medi-Cal	1,046,580	1,046,556	24	0.0%
5,631	5,669	(38)	(0.7%)	2 - GroupCare	16,945	17,007	(62)	(0.4%)
350,548	350,134	414	0.1%	3 - TOTAL MEMBER MONTHS	1,063,525	1,063,563	(38)	0.0%
				REVENUE				
\$137,393,488	\$133,846,030	\$3,547,458	2.7%	4 - TOTAL REVENUE	\$414,488,324	\$405,978,335	\$8,509,990	2.1%
				MEDICAL EXPENSES				
				<u>Capitated Medical Expenses:</u>				
\$25,830,192	\$25,968,019	\$137,826	0.5%	5 - Capitated Medical Expense	\$77,504,232	\$78,953,770	\$1,449,538	1.8%
				<u>Fee for Service Medical Expenses:</u>				
\$29,983,310	\$34,059,467	\$4,076,158	12.0%	6 - Inpatient Hospital FFS Expense	\$98,775,409	\$105,449,967	\$6,674,558	6.3%
\$5,157,344	\$5,076,472	(\$80,871)	(1.6%)	7 - Primary Care Physician FFS Expense	\$16,763,192	\$15,564,320	(\$1,198,873)	(7.7%)
\$5,321,869	\$5,405,449	\$83,580	1.5%	8 - Specialty Care Physician Expense	\$15,159,728	\$16,717,671	\$1,557,943	9.3%
\$9,497,264	\$11,884,177	\$2,386,913	20.1%	9 - Ancillary Medical Expense	\$32,931,897	\$36,315,646	\$3,383,748	9.3%
\$7,896,295	\$8,121,539	\$225,243	2.8%	10 - Outpatient Medical Expense	\$24,499,239	\$25,135,739	\$636,500	2.5%
\$6,346,241	\$5,863,374	(\$482,868)	(8.2%)	11 - Emergency Expense	\$17,005,266	\$18,122,800	\$1,117,534	6.2%
\$9,172,766	\$8,662,001	(\$510,766)	(5.9%)	12 - Pharmacy Expense	\$25,065,025	\$26,762,502	\$1,697,477	6.3%
\$20,836,998	\$15,362,577	(\$5,474,421)	(35.6%)	13 - Long Term Care FFS Expense	\$59,144,352	\$46,518,592	(\$12,625,760)	(27.1%)
\$94,212,087	\$94,435,056	\$222,969	0.2%	14 - Total Fee for Service Expense	\$289,344,110	\$290,587,238	\$1,243,128	0.4%
\$5,122,794	\$4,864,427	(\$258,367)	(5.3%)	15 - Other Benefits & Services	\$13,700,412	\$15,345,255	\$1,644,843	10.7%
\$188,506	\$263,805	\$75,298	28.5%	16 - Reinsurance Expense	\$619,196	\$800,776	\$181,580	22.7%
\$1,000,000	\$0	(\$1,000,000)	0.0%	17 - Risk Pool Distribution	\$1,000,000	\$0	(\$1,000,000)	0.0%
\$126,353,580	\$125,531,306	(\$822,273)	(0.7%)	18 - TOTAL MEDICAL EXPENSES	\$382,167,951	\$385,687,039	\$3,519,088	0.9%
\$11,039,908	\$8,314,724	\$2,725,184	32.8%	19 - GROSS MARGIN	\$32,320,374	\$20,291,296	\$12,029,078	59.3%
				ADMINISTRATIVE EXPENSES				
\$4,359,631	\$4,400,692	\$41,061	0.9%	20 - Personnel Expense	\$13,325,693	\$12,723,756	(\$601,937)	(4.7%)
\$64,368	\$51,767	(\$12,601)	(24.3%)	21 - Benefits Administration Expense	\$1,002,822	\$156,419	(\$846,404)	(541.1%)
\$838,472	\$1,584,597	\$746,126	47.1%	22 - Purchased & Professional Services	\$2,846,607	\$4,416,036	\$1,569,429	35.5%
\$1,796,967	\$2,204,806	\$407,839	18.5%	23 - Other Administrative Expense	\$3,985,804	\$5,345,989	\$1,360,185	25.4%
\$7,059,439	\$8,241,863	\$1,182,425	14.3%	24 - TOTAL ADMINISTRATIVE EXPENSES	\$21,160,926	\$22,642,199	\$1,481,273	6.5%
\$3,980,470	\$72,861	\$3,907,609	5,363.1%	25 - NET OPERATING INCOME / (LOSS)	\$11,159,448	(\$2,350,904)	\$13,510,351	574.7%
				OTHER INCOME / EXPENSES				
\$1,533,865	\$770,000	\$763,865	99.2%	26 - TOTAL OTHER INCOME / (EXPENSES)	\$6,445,281	\$2,310,000	\$4,135,281	179.0%
\$5,514,335	\$842,861	\$4,671,474	554.2%	27 - NET INCOME / (LOSS)	\$17,604,729	(\$40,904)	\$17,645,632	43,139.6%
5.1%	6.2%	1.1%	17.7%	28 - ADMIN EXP % OF REVENUE	5.1%	5.6%	0.5%	8.9%

**ALAMEDA ALLIANCE FOR HEALTH
BALANCE SHEETS
CURRENT MONTH VS. PRIOR MONTH
FOR THE MONTH AND FISCAL YTD ENDED SEPTEMBER 30, 2023**

	9/30/2023	8/31/2023	Difference	% Difference
CURRENT ASSETS:				
Cash & Equivalents				
Cash	\$9,185,850	\$4,648,471	\$4,537,379	97.61%
Short-Term Investments	593,964,784	318,754,308	275,210,477	86.34%
Interest Receivable	450,138	545,674	(95,537)	-17.51%
Other Receivables - Net	213,845,802	431,590,802	(217,745,000)	-50.45%
Prepaid Expenses	5,501,708	5,211,393	290,315	5.57%
Prepaid Inventoried Items	58,330	88,105	(29,775)	-33.79%
CalPERS Net Pension Asset	(5,286,448)	(5,286,448)	0	0.00%
Deferred CalPERS Outflow	14,099,056	14,099,056	0	0.00%
TOTAL CURRENT ASSETS	\$831,819,219	\$769,651,361	\$62,167,859	8.08%
OTHER ASSETS:				
Long-Term Investments	7,027,564	9,319,265	(2,291,701)	-24.59%
Restricted Assets	350,000	350,000	0	0.00%
Lease Asset - Office Space (Net)	1,252,769	1,315,408	(62,638)	-4.76%
Lease Asset - Office Equipment (Net)	147,375	150,650	(3,275)	-2.17%
SBITA Asset-GASB 96 (Net)	5,309,802	5,558,937	(249,136)	-4.48%
TOTAL OTHER ASSETS	\$14,087,510	\$16,694,260	(\$2,606,750)	-15.61%
PROPERTY AND EQUIPMENT:				
Land, Building & Improvements	10,129,539	10,113,570	15,969	0.16%
Furniture And Equipment	12,398,056	12,288,567	109,489	0.89%
Leasehold Improvement	902,447	902,447	0	0.00%
Internally-Developed Software	14,824,002	14,824,002	0	0.00%
Fixed Assets at Cost	38,254,044	38,128,585	125,458	0.33%
Less: Accumulated Depreciation	(32,645,422)	(32,589,321)	(56,100)	0.17%
NET PROPERTY AND EQUIPMENT	\$5,608,622	\$5,539,264	\$69,358	1.25%
TOTAL ASSETS	\$851,515,352	\$791,884,885	\$59,630,467	7.53%
CURRENT LIABILITIES:				
Accounts Payable	919,537	1,123,528	(203,991)	-18.16%
Other Accrued Expenses	17,980,983	16,930,498	1,050,485	6.20%
Interest Payable	106,591	90,276	16,315	18.07%
Pass-Through Liabilities	279,960,963	230,640,982	49,319,980	21.38%
Claims Payable	31,022,471	33,593,308	(2,570,837)	-7.65%
IBNP Reserves	156,895,226	151,339,847	5,555,379	3.67%
Payroll Liabilities	7,080,789	7,037,647	43,142	0.61%
CalPERS Deferred Inflow	5,004,985	5,004,985	0	0.00%
Risk Sharing	4,629,337	3,628,337	1,001,000	27.59%
Provider Grants/ New Health Program	(11,640)	(11,640)	0	0.00%
ST Lease Liability - Office Space	836,760	830,487	6,273	0.76%
ST Lease Liability - Office Equipment	39,300	39,300	0	0.00%
SBITA ST Liability-GASB 96	2,195,220	2,220,459	(25,239)	-1.14%
TOTAL CURRENT LIABILITIES	\$506,660,520	\$452,468,013	\$54,192,507	11.98%
LONG TERM LIABILITIES:				
LT Lease Liability - Office Space	597,778	670,878	(73,100)	-10.90%
LT Lease Liability - Office Equipment	108,075	111,350	(3,275)	-2.94%
SBITA LT Liability -GASB 96	2,587,208	2,587,208	0	0.00%
TOTAL LONG TERM LIABILITIES	\$3,293,061	\$3,369,436	(\$76,375)	-2.27%
TOTAL LIABILITIES	\$509,953,581	\$455,837,450	\$54,116,132	11.87%
NET WORTH:				
Contributed Capital	840,233	840,233	0	0.00%
Restricted & Unrestricted Funds	323,116,808	323,116,808	0	0.00%
Year-to Date Net Income / (Loss)	17,604,729	12,090,394	5,514,335	45.61%
TOTAL NET WORTH	\$341,561,770	\$336,047,435	\$5,514,335	1.64%
TOTAL LIABILITIES AND NET WORTH	\$851,515,352	\$791,884,885	\$59,630,467	7.53%

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 9/30/2023

	MONTH	3 MONTHS	6 MONTHS	YTD
CASH FLOWS FROM OPERATING ACTIVITIES				
Commercial Premium Cash Flows				
Commercial Premium Revenue	\$2,573,291	\$7,746,391	\$15,502,066	\$7,746,390
Total	<u>2,573,291</u>	<u>7,746,391</u>	<u>15,502,066</u>	<u>7,746,390</u>
Medi-Cal Premium Cash Flows				
Medi-Cal Revenue	134,820,138	406,741,724	820,731,713	406,741,724
Premium Receivable	216,879,405	85,191,635	(44,864,854)	85,191,635
Total	<u>351,699,543</u>	<u>491,933,359</u>	<u>775,866,859</u>	<u>491,933,359</u>
Investment & Other Income Cash Flows				
Other Revenue (Grants)	95,474	290,670	350,447	290,670
Investment Income	1,499,508	6,406,441	11,928,366	6,406,442
Interest Receivable	95,537	264,438	43,377	264,438
Total	<u>1,690,519</u>	<u>6,961,549</u>	<u>12,322,190</u>	<u>6,961,550</u>
Medical & Hospital Cash Flows				
Total Medical Expenses	(126,353,580)	(382,167,951)	(760,618,250)	(382,167,950)
Other Receivable	865,596	1,184,048	1,340,186	1,184,048
Claims Payable	(2,570,838)	(7,677,453)	(7,782,754)	(7,677,453)
IBNP Payable	5,555,379	(7,609,177)	5,298,421	(7,609,177)
Risk Share Payable	1,001,000	(977,846)	(990,582)	(977,846)
Health Program	0	(11,640)	(139,180)	(11,640)
Other Liabilities	0	(1)	0	0
Total	<u>(121,502,443)</u>	<u>(397,260,020)</u>	<u>(762,892,159)</u>	<u>(397,260,018)</u>
Administrative Cash Flows				
Total Administrative Expenses	(7,120,496)	(21,412,546)	(42,277,801)	(21,412,547)
Prepaid Expenses	(260,540)	(659,320)	1,885,831	(659,320)
CalPERS Pension Asset	0	0	0	0
CalPERS Deferred Outflow	0	0	0	0
Trade Accounts Payable	845,984	774,586	2,667,948	774,586
Other Accrued Liabilities	16,315	46,556	97,790	46,556
Payroll Liabilities	43,142	1,150,902	(1,347,025)	1,150,902
Net Lease Assets/Liabilities (Short term & Long term)	219,708	219,366	(545,266)	219,366
Depreciation Expense	56,100	168,297	353,127	168,297
Total	<u>(6,199,787)</u>	<u>(19,712,159)</u>	<u>(39,165,396)</u>	<u>(19,712,160)</u>
Interest Paid				
Debt Interest Expense	0	0	0	0
Total Cash Flows from Operating Activities	<u>228,261,123</u>	<u>89,669,120</u>	<u>1,633,560</u>	<u>89,669,121</u>

ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT

FOR THE MONTH AND FISCAL YTD ENDED **9/30/2023**

	MONTH	3 MONTHS	6 MONTHS	YTD
CASH FLOWS FROM INVESTING ACTIVITIES				
Investment Cash Flows				
Long Term Investments	2,291,701	4,532,973	16,231,620	4,532,973
	<u>2,291,701</u>	<u>4,532,973</u>	<u>16,231,620</u>	<u>4,532,973</u>
Restricted Cash & Other Asset Cash Flows				
Provider Pass-Thru-Liabilities	49,320,492	48,122,073	(48,846,246)	48,122,073
Restricted Cash	0	0	0	0
	<u>49,320,492</u>	<u>48,122,073</u>	<u>(48,846,246)</u>	<u>48,122,073</u>
Fixed Asset Cash Flows				
Depreciation expense	56,100	168,297	353,127	168,297
Fixed Asset Acquisitions	(125,459)	(558,947)	(673,018)	(558,947)
Change in A/D	(56,100)	(168,297)	(353,127)	(168,297)
	<u>(125,459)</u>	<u>(558,947)</u>	<u>(673,018)</u>	<u>(558,947)</u>
Total Cash Flows from Investing Activities	<u>51,486,734</u>	<u>52,096,099</u>	<u>(33,287,644)</u>	<u>52,096,099</u>
Financing Cash Flows				
Subordinated Debt Proceeds	0	0	0	0
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Cash Flows	<u>279,747,857</u>	<u>141,765,219</u>	<u>(31,654,084)</u>	<u>141,765,220</u>
Rounding	0	0	0	(1)
Cash @ Beginning of Period	323,402,777	461,385,415	634,804,718	461,385,415
Cash @ End of Period	<u>\$603,150,634</u>	<u>\$603,150,634</u>	<u>\$603,150,634</u>	<u>\$603,150,634</u>
Difference (rounding)	0	0	0	0

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 9/30/2023

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
NET INCOME RECONCILIATION				
Net Income / (Loss)	\$5,514,335	\$17,604,730	\$45,616,543	\$17,604,728
Add back: Depreciation	56,100	168,297	353,127	168,297
Receivables				
Premiums Receivable	216,879,405	85,191,635	(44,864,854)	85,191,635
Interest Receivable	95,537	264,438	43,377	264,438
Other Receivable	865,596	1,184,048	1,340,186	1,184,048
Total	<u>217,840,538</u>	<u>86,640,121</u>	<u>(43,481,291)</u>	<u>86,640,121</u>
Prepaid Expenses	(260,540)	(659,320)	1,885,831	(659,320)
Trade Payables	845,984	774,586	2,667,948	774,586
Claims Payable, IBNR & Risk Share				
IBNP	5,555,379	(7,609,177)	5,298,421	(7,609,177)
Claims Payable	(2,570,838)	(7,677,453)	(7,782,754)	(7,677,453)
Risk Share Payable	1,001,000	(977,846)	(990,582)	(977,846)
Other Liabilities	0	(1)	0	0
Total	<u>3,985,541</u>	<u>(16,264,477)</u>	<u>(3,474,915)</u>	<u>(16,264,476)</u>
Unearned Revenue				
Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Other Liabilities				
Accrued Expenses	16,315	46,556	97,790	46,556
Payroll Liabilities	43,142	1,150,902	(1,347,025)	1,150,902
Net Lease Assets/Liabilities (Short term & Long term)	219,708	219,366	(545,266)	219,366
Health Program	0	(11,640)	(139,180)	(11,640)
Accrued Sub Debt Interest	0	0	0	0
Total Change in Other Liabilities	<u>279,165</u>	<u>1,405,184</u>	<u>(1,933,681)</u>	<u>1,405,184</u>
Cash Flows from Operating Activities	<u>\$228,261,123</u>	<u>\$89,669,121</u>	<u>\$1,633,562</u>	<u>\$89,669,120</u>
Difference (rounding)	0	1	2	(1)

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 9/30/2023

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
CASH FLOW STATEMENT:				
Cash Flows from Operating Activities:				
Cash Received From:				
Capitation Received from State of CA	\$351,699,543	\$491,933,359	\$775,866,859	\$491,933,359
Commercial Premium Revenue	2,573,291	7,746,391	15,502,066	7,746,390
Other Income	95,474	290,670	350,447	290,670
Investment Income	1,595,045	6,670,879	11,971,743	6,670,880
Cash Paid To:				
Medical Expenses	(121,502,443)	(397,260,020)	(762,892,159)	(397,260,018)
Vendor & Employee Expenses	(6,199,787)	(19,712,159)	(39,165,396)	(19,712,160)
Interest Paid	0	0	0	0
Net Cash Provided By (Used In) Operating Activities	<u>228,261,123</u>	<u>89,669,120</u>	<u>1,633,560</u>	<u>89,669,121</u>
Cash Flows from Financing Activities:				
Purchases of Fixed Assets	<u>(125,459)</u>	<u>(558,947)</u>	<u>(673,018)</u>	<u>(558,947)</u>
Net Cash Provided By (Used In) Financing Activities	<u>(125,459)</u>	<u>(558,947)</u>	<u>(673,018)</u>	<u>(558,947)</u>
Cash Flows from Investing Activities:				
Changes in Investments	2,291,701	4,532,973	16,231,620	4,532,973
Restricted Cash	<u>49,320,492</u>	<u>48,122,073</u>	<u>(48,846,246)</u>	<u>48,122,073</u>
Net Cash Provided By (Used In) Investing Activities	<u>51,612,193</u>	<u>52,655,046</u>	<u>(32,614,626)</u>	<u>52,655,046</u>
Financial Cash Flows				
Subordinated Debt Proceeds	0	0	0	0
Net Change in Cash	279,747,857	141,765,219	(31,654,084)	141,765,220
Cash @ Beginning of Period	323,402,777	461,385,415	634,804,718	461,385,415
Subtotal	<u>\$603,150,634</u>	<u>\$603,150,634</u>	<u>\$603,150,634</u>	<u>\$603,150,635</u>
Rounding	0	0	0	(1)
Cash @ End of Period	<u>\$603,150,634</u>	<u>\$603,150,634</u>	<u>\$603,150,634</u>	<u>\$603,150,634</u>

RECONCILIATION OF NET INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES:

Net Income / (Loss)	\$5,514,335	\$17,604,730	\$45,616,543	\$17,604,728
Depreciation	56,100	168,297	353,127	168,297
Net Change in Operating Assets & Liabilities:				
Premium & Other Receivables	217,840,538	86,640,121	(43,481,291)	86,640,121
Prepaid Expenses	(260,540)	(659,320)	1,885,831	(659,320)
Trade Payables	845,984	774,586	2,667,948	774,586
Claims payable & IBNP	3,985,541	(16,264,477)	(3,474,915)	(16,264,476)
Deferred Revenue	0	0	0	0
Accrued Interest	0	0	0	0
Other Liabilities	279,165	1,405,184	(1,933,681)	1,405,184
Subtotal	<u>228,261,123</u>	<u>89,669,121</u>	<u>1,633,562</u>	<u>89,669,120</u>
Rounding	0	(1)	(2)	1
Cash Flows from Operating Activities	<u>\$228,261,123</u>	<u>\$89,669,120</u>	<u>\$1,633,560</u>	<u>\$89,669,121</u>
Rounding Difference	0	(1)	(2)	1

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE MONTH OF SEPTEMBER 2023**

	Medi-Cal Child	Medi-Cal Adult	Medi-Cal SPD	Medi-Cal ACA OE	Medi-Cal Duals	Medi-Cal LTC	Medi-Cal LTC Duals	Medi-Cal Total	Group Care	Medicare	Grand Total
Enrollments	100,038	51,499	30,592	120,016	41,629	139	1,004	344,917	5,631	-	350,548
Net Revenue	\$13,319,281	\$16,961,878	\$35,744,300	\$47,054,103	\$12,097,155	\$1,490,689	\$8,152,793	\$134,820,198	\$2,573,290	\$0	\$137,393,488
Medical Expense	\$10,780,360	\$15,977,445	\$31,834,013	\$42,196,698	\$12,170,912	\$1,643,132	\$9,046,464	\$123,649,024	\$2,704,555	\$0	\$126,353,580
Gross Margin	\$2,538,920	\$984,433	\$3,910,287	\$4,857,405	(\$73,758)	(\$152,443)	(\$893,671)	\$11,171,173	(\$131,265)	\$0	\$11,039,908
Administrative Expense	\$434,959	\$735,099	\$2,262,841	\$2,209,642	\$682,648	\$97,972	\$466,112	\$6,889,273	\$150,165	\$20,000	\$7,059,439
Operating Income / (Expense)	\$2,103,961	\$249,335	\$1,647,445	\$2,647,764	(\$756,406)	(\$250,415)	(\$1,359,784)	\$4,281,900	(\$281,430)	(\$20,000)	\$3,980,470
Other Income / (Expense)	\$88,646	\$160,972	\$502,673	\$477,416	\$149,969	\$22,325	\$105,115	\$1,507,116	\$26,750	\$0	\$1,533,865
Net Income / (Loss)	\$2,192,607	\$410,307	\$2,150,119	\$3,125,179	(\$606,437)	(\$228,090)	(\$1,254,669)	\$5,789,016	(\$254,681)	(\$20,000)	\$5,514,335
PMPM Metrics:											
Revenue PMPM	\$133.14	\$329.36	\$1,168.42	\$392.07	\$290.59	\$10,724.38	\$8,120.31	\$390.88	\$456.99	\$0.00	\$391.94
Medical Expense PMPM	\$107.76	\$310.25	\$1,040.60	\$351.59	\$292.37	\$11,821.09	\$9,010.42	\$358.49	\$480.30	\$0.00	\$360.45
Gross Margin PMPM	\$25.38	\$19.12	\$127.82	\$40.47	(\$1.77)	(\$1,096.71)	(\$890.11)	\$32.39	(\$23.31)	\$0.00	\$31.49
Administrative Expense PMPM	\$4.35	\$14.27	\$73.97	\$18.41	\$16.40	\$704.83	\$464.26	\$19.97	\$26.67	\$0.00	\$20.14
Operating Income / (Expense) PMPM	\$21.03	\$4.84	\$53.85	\$22.06	(\$18.17)	(\$1,801.55)	(\$1,354.37)	\$12.41	(\$49.98)	\$0.00	\$11.35
Other Income / (Expense) PMPM	\$0.89	\$3.13	\$16.43	\$3.98	\$3.60	\$160.61	\$104.70	\$4.37	\$4.75	\$0.00	\$4.38
Net Income / (Loss) PMPM	\$21.92	\$7.97	\$70.28	\$26.04	(\$14.57)	(\$1,640.94)	(\$1,249.67)	\$16.78	(\$45.23)	\$0.00	\$15.73
Ratio:											
Medical Loss Ratio	80.9%	94.2%	89.1%	89.7%	100.6%	110.2%	111.0%	91.7%	105.1%	0.0%	92.0%
Gross Margin Ratio	19.1%	5.8%	10.9%	10.3%	-0.6%	-10.2%	-11.0%	8.3%	-5.1%	0.0%	8.0%
Administrative Expense Ratio	3.3%	4.3%	6.3%	4.7%	5.6%	6.6%	5.7%	5.1%	5.8%	0.0%	5.1%
Net Income Ratio	16.5%	2.4%	6.0%	6.6%	-5.0%	-15.3%	-15.4%	4.3%	-9.9%	0.0%	4.0%

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE FISCAL YEAR TO DATE SEPTEMBER 2023**

	Medi-Cal Child	Medi-Cal Adult	Medi-Cal SPD	Medi-Cal ACA OE	Medi-Cal Duals	Medi-Cal LTC	Medi-Cal LTC Duals	Medi-Cal Total	Group Care	Medicare	Grand Total
Enrollments/Member Months	303,894	156,151	92,487	365,542	125,032	418	3,056	1,046,580	16,945	-	1,063,525
Net Revenue	\$40,382,409	\$50,915,610	\$107,960,793	\$141,855,669	\$36,330,169	\$4,483,507	\$24,813,777	\$406,741,934	\$7,746,391	\$0	\$414,488,324
Medical Expense	\$33,039,363	\$49,691,908	\$99,295,695	\$126,008,205	\$37,429,322	\$4,502,730	\$25,560,463	\$375,527,686	\$6,640,265	\$0	\$382,167,951
Gross Margin	\$7,343,046	\$1,223,702	\$8,665,098	\$15,847,464	(\$1,099,153)	(\$19,224)	(\$746,686)	\$31,214,248	\$1,106,126	\$0	\$32,320,374
Administrative Expense	\$1,476,186	\$2,227,566	\$6,581,024	\$6,639,980	\$2,063,621	\$281,796	\$1,340,688	\$20,610,862	\$450,064	\$100,000	\$21,160,926
Operating Income / (Expense)	\$5,866,860	(\$1,003,865)	\$2,084,074	\$9,207,483	(\$3,162,774)	(\$301,019)	(\$2,087,374)	\$10,603,385	\$656,062	(\$100,000)	\$11,159,448
Other Income / (Expense)	\$378,630	\$671,052	\$2,078,567	\$2,032,093	\$629,820	\$94,166	\$446,458	\$6,330,787	\$114,494	\$0	\$6,445,281
Net Income / (Loss)	\$6,245,490	(\$332,813)	\$4,162,641	\$11,239,577	(\$2,532,954)	(\$206,853)	(\$1,640,915)	\$16,934,172	\$770,557	(\$100,000)	\$17,604,729
PMPM Metrics:											
Revenue PMPM	\$132.88	\$326.07	\$1,167.31	\$388.07	\$290.57	\$10,726.09	\$8,119.69	\$388.64	\$457.15	\$0.00	\$389.73
Medical Expense PMPM	\$108.72	\$318.23	\$1,073.62	\$344.72	\$299.36	\$10,772.08	\$8,364.03	\$358.81	\$391.87	\$0.00	\$359.34
Gross Margin PMPM	\$24.16	\$7.84	\$93.69	\$43.35	(\$8.79)	(\$45.99)	(\$244.33)	\$29.82	\$65.28	\$0.00	\$30.39
Administrative Expense PMPM	\$4.86	\$14.27	\$71.16	\$18.16	\$16.50	\$674.15	\$438.71	\$19.69	\$26.56	\$0.00	\$19.90
Operating Income / (Expense) PMPM	\$19.31	(\$6.43)	\$22.53	\$25.19	(\$25.30)	(\$720.14)	(\$683.04)	\$10.13	\$38.72	\$0.00	\$10.49
Other Income / (Expense) PMPM	\$1.25	\$4.30	\$22.47	\$5.56	\$5.04	\$225.28	\$146.09	\$6.05	\$6.76	\$0.00	\$6.06
Net Income / (Loss) PMPM	\$20.55	(\$2.13)	\$45.01	\$30.75	(\$20.26)	(\$494.86)	(\$536.95)	\$16.18	\$45.47	\$0.00	\$16.55
Ratio:											
Medical Loss Ratio	81.8%	97.6%	92.0%	88.8%	103.0%	100.4%	103.0%	92.3%	85.7%	0.0%	92.2%
Gross Margin Ratio	18.2%	2.4%	8.0%	11.2%	-3.0%	-0.4%	-3.0%	7.7%	14.3%	0.0%	7.8%
Administrative Expense Ratio	3.7%	4.4%	6.1%	4.7%	5.7%	6.3%	5.4%	5.1%	5.8%	0.0%	5.1%
Net Income Ratio	15.5%	-0.7%	3.9%	7.9%	-7.0%	-4.6%	-6.6%	4.2%	9.9%	0.0%	4.2%

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED September 30, 2023

CURRENT MONTH									FISCAL YEAR TO DATE			
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)				
ADMINISTRATIVE EXPENSE SUMMARY												
\$4,359,631	\$4,400,692	\$41,061	0.9%	Personnel Expenses	\$13,325,693	\$12,723,756	(\$601,937)	(4.7%)				
64,368	51,767	(12,601)	(24.3%)	Benefits Administration Expense	1,002,822	156,419	(846,404)	(541.1%)				
838,472	1,584,597	746,126	47.1%	Purchased & Professional Services	2,846,607	4,416,036	1,569,429	35.5%				
457,705	269,502	(188,203)	(69.8%)	Occupancy	1,515,776	772,433	(743,342)	(96.2%)				
607,821	714,913	107,091	15.0%	Printing Postage & Promotion	1,000,736	1,233,393	232,657	18.9%				
703,338	1,200,150	496,813	41.4%	Licenses Insurance & Fees	1,392,987	3,291,554	1,898,567	57.7%				
28,103	20,242	(7,861)	(38.8%)	Supplies & Other Expenses	76,305	48,609	(27,697)	(57.0%)				
<u>\$2,699,807</u>	<u>\$3,841,171</u>	<u>\$1,141,364</u>	<u>29.7%</u>	Total Other Administrative Expense	<u>\$7,835,233</u>	<u>\$9,918,443</u>	<u>\$2,083,210</u>	<u>21.0%</u>				
<u>\$7,059,439</u>	<u>\$8,241,863</u>	<u>\$1,182,425</u>	<u>14.3%</u>	Total Administrative Expenses	<u>\$21,160,926</u>	<u>\$22,642,199</u>	<u>\$1,481,273</u>	<u>6.5%</u>				

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED September 30, 2023

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				Personnel Expenses				
2,956,225	2,939,751	(16,474)	(0.6%)	Salaries & Wages	8,950,014	8,426,928	(523,086)	(6.2%)
316,864	313,239	(3,625)	(1.2%)	Paid Time Off	981,829	888,099	(93,730)	(10.6%)
2,268	3,895	1,627	41.8%	Incentives	8,693	10,115	1,422	14.1%
45,611	52,923	7,312	13.8%	Payroll Taxes	140,678	240,629	99,952	41.5%
15,463	13,567	(1,897)	(14.0%)	Overtime	86,758	41,400	(45,358)	(109.6%)
241,706	248,237	6,531	2.6%	CalPERS ER Match	785,799	710,792	(75,007)	(10.6%)
663,296	546,054	(117,242)	(21.5%)	Employee Benefits	1,995,261	1,623,340	(371,921)	(22.9%)
199	0	(199)	0.0%	Personal Floating Holiday	2,978	0	(2,978)	0.0%
5,885	33,874	27,989	82.6%	Employee Relations	5,319	79,273	73,954	93.3%
15,830	20,450	4,620	22.6%	Work from Home Stipend	46,840	58,600	11,760	20.1%
209	5,735	5,526	96.4%	Transportation Reimbursement	1,143	15,052	13,909	92.4%
9,738	17,682	7,943	44.9%	Travel & Lodging	28,518	46,144	17,626	38.2%
29,941	144,560	114,619	79.3%	Temporary Help Services	222,341	403,987	181,646	45.0%
15,634	49,695	34,061	68.5%	Staff Development/Training	38,043	161,302	123,259	76.4%
40,762	11,031	(29,731)	(269.5%)	Staff Recruitment/Advertising	31,480	18,094	(13,386)	(74.0%)
\$4,359,631	\$4,400,692	\$41,061	0.9%	Total Employee Expenses	\$13,325,693	\$12,723,756	(\$601,937)	(4.7%)
				Benefit Administration Expense				
25,637	21,808	(3,829)	(17.6%)	RX Administration Expense	68,146	65,424	(2,722)	(4.2%)
0	0	0	0.0%	Behavioral Hlth Administration Fees	817,710	0	(817,710)	0.0%
38,732	29,959	(8,772)	(29.3%)	Telemedicine Admin Fees	116,967	90,995	(25,972)	(28.5%)
\$64,368	\$51,767	(\$12,601)	(24.3%)	Total Benefit Administration Expenses	\$1,002,822	\$156,419	(\$846,404)	(541.1%)
				Purchased & Professional Services				
176,092	561,236	385,145	68.6%	Consulting Services	715,284	1,634,773	919,489	56.2%
359,026	619,047	260,022	42.0%	Computer Support Services	1,042,390	1,527,998	485,608	31.8%
11,875	12,500	625	5.0%	Professional Fees-Accounting	35,625	37,500	1,875	5.0%
0	33	33	100.0%	Professional Fees-Medical	0	100	100	100.0%
133,965	139,997	6,032	4.3%	Other Purchased Services	553,888	482,810	(71,078)	(14.7%)
34	717	683	95.2%	Maint. & Repair-Office Equipment	2,656	2,151	(505)	(23.5%)
1,180	0	(1,180)	0.0%	Maint.&Repair-Computer Hardware	1,180	0	(1,180)	0.0%
52,402	114,160	61,758	54.1%	HMS Recovery Fees	247,186	324,860	77,674	23.9%
3,765	43,854	40,089	91.4%	Hardware (Non-Capital)	116,575	119,188	2,613	2.2%
35,356	41,702	6,346	15.2%	Provider Relations-Credentialing	68,783	125,106	56,323	45.0%
64,777	51,350	(13,427)	(26.1%)	Legal Fees	63,039	161,550	98,511	61.0%
\$838,472	\$1,584,597	\$746,126	47.1%	Total Purchased & Professional Services	\$2,846,607	\$4,416,036	\$1,569,429	35.5%
				Occupancy				
56,100	60,874	4,774	7.8%	Depreciation	168,297	163,704	(4,593)	(2.8%)
62,638	74,147	11,509	15.5%	Building Lease	185,756	222,441	36,685	16.5%
6,772	5,870	(902)	(15.4%)	Leased and Rented Office Equipment	16,992	17,610	618	3.5%
15,273	14,700	(573)	(3.9%)	Utilities	82,373	32,200	(50,173)	(155.8%)
45,972	86,510	40,538	46.9%	Telephone	247,517	259,530	12,013	4.6%
21,814	27,401	5,587	20.4%	Building Maintenance	67,435	76,948	9,513	12.4%
249,136	0	(249,136)	0.0%	SBITA Amortization Expense-GASB 96	747,407	0	(747,407)	0.0%
\$457,705	\$269,502	(\$188,203)	(69.8%)	Total Occupancy	\$1,515,776	\$772,433	(\$743,342)	(96.2%)

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED September 30, 2023

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				Printing Postage & Promotion				
40,285	32,753	(7,533)	(23.0%)	Postage	117,140	99,358	(17,782)	(17.9%)
11,594	5,300	(6,294)	(118.8%)	Design & Layout	13,656	16,300	2,645	16.2%
54,452	45,987	(8,465)	(18.4%)	Printing Services	203,761	129,825	(73,936)	(57.0%)
9,577	6,910	(2,667)	(38.6%)	Mailing Services	31,548	20,730	(10,818)	(52.2%)
10,293	6,480	(3,813)	(58.8%)	Courier/Delivery Service	30,476	19,230	(11,245)	(58.5%)
4,006	1,250	(2,756)	(220.5%)	Promotional Products	4,193	1,250	(2,943)	(235.5%)
0	3,150	3,150	100.0%	Promotional Services	1,450	3,450	2,000	58.0%
455,608	540,417	84,809	15.7%	Community Relations	542,700	845,250	302,550	35.8%
22,006	72,667	50,661	69.7%	Translation - Non-Clinical	55,813	98,000	42,187	43.0%
\$607,821	\$714,913	\$107,091	15.0%	Total Printing Postage & Promotion	\$1,000,736	\$1,233,393	\$232,657	18.9%
				Licenses Insurance & Fees				
0	250,000	250,000	100.0%	Regulatory Penalties	0	500,000	500,000	100.0%
26,306	28,000	1,694	6.0%	Bank Fees	80,699	84,000	3,301	3.9%
75,060	89,100	14,040	15.8%	Insurance	225,179	267,299	42,120	15.8%
486,443	693,923	207,480	29.9%	Licenses, Permits and Fees	799,056	1,991,076	1,192,020	59.9%
115,529	139,128	23,599	17.0%	Subscriptions & Dues	288,054	449,179	161,125	35.9%
\$703,338	\$1,200,150	\$496,813	41.4%	Total Licenses Insurance & Postage	\$1,392,987	\$3,291,554	\$1,898,567	57.7%
				Supplies & Other Expenses				
22,569	4,584	(17,985)	(392.3%)	Office and Other Supplies	31,061	12,452	(18,609)	(149.4%)
0	0	0	0.0%	Furniture and Equipment	350	0	(350)	0.0%
2,735	3,700	965	26.1%	Ergonomic Supplies	9,959	9,100	(859)	(9.4%)
2,799	6,641	3,842	57.9%	Commissary-Food & Beverage	10,084	20,807	10,722	51.5%
0	0	0	0.0%	Miscellaneous Expense	20,000	0	(20,000)	0.0%
0	4,850	4,850	100.0%	Member Incentive Expense	4,850	4,850	0	0.0%
0	100	100	100.0%	Covid-19 IT Expenses	0	300	300	100.0%
0	367	367	100.0%	Covid-19 Non IT Expenses	0	1,100	1,100	100.0%
\$28,103	\$20,242	(\$7,861)	(38.8%)	Total Supplies & Other Expense	\$76,305	\$48,609	(\$27,697)	(57.0%)
\$7,059,439	\$8,241,863	\$1,182,425	14.3%	TOTAL ADMINISTRATIVE EXPENSE	\$21,160,926	\$22,642,199	\$1,481,273	6.5%

ALAMEDA ALLIANCE FOR HEALTH
 CAPITAL SPENDING INCLUDING CONSTRUCTION-IN-PROCESS
 ACTUAL VS. BUDGET
 FOR THE FISCAL YEAR-TO-DATE ENDED JUNE 30, 2024

	Project ID	Prior YTD Acquisitions	Current Month Acquisitions	Fiscal YTD Acquisitions	Capital Budget Total	\$ Variance Fav/(Unf.)	
1. Hardware:							
	Cisco Catalyst 9300 - Catalyst Switches	IT-FY24-01	\$ -	\$ -	\$ 50,000	\$ 50,000	
	Cisco Catalyst 8500 - Routers	IT-FY24-02	\$ -	\$ -	\$ 60,000	\$ 60,000	
	Cisco AP-9166 - Access Point	IT-FY24-03	\$ -	\$ -	\$ 10,000	\$ 10,000	
	Cisco UCS-X M6 or M7 Blades x 6	IT-FY24-04	\$ 426,371	\$ 100	\$ 426,471	\$ 310,000	\$ (116,471)
	PURE Storage array	IT-FY24-05	\$ -	\$ -	\$ 300,000	\$ 300,000	
	PKI management	IT-FY24-06	\$ -	\$ -	\$ 20,000	\$ 20,000	
	IBM Power Hardware Upgrade	IT-FY24-07	\$ -	\$ -	\$ 405,000	\$ 405,000	
	Misc Hardware	IT-FY24-08	\$ 7,119	\$ 7,119	\$ 15,000	\$ 7,881	
	Network / AV Cabling	IT-FY24-09	\$ -	\$ 107,600	\$ 107,600	\$ 30,000	\$ (77,600)
	Hardware Subtotal		\$ 433,489	\$ 107,701	\$ 541,190	\$ 1,200,000	\$ 658,810
2. Software:							
	Zerto renewal and Tier 2 add	AC-FY24-01	\$ -	\$ -	\$ 126,000	\$ 126,000	
	Software Subtotal		\$ -	\$ -	\$ -	\$ 126,000	\$ 126,000
3. Building Improvement:							
	Appliances over 1k new/replacement (all buildings/suites)	FA-FY24-01	\$ -	\$ -	\$ -	\$ -	
	ACME Security: Readers, HID boxes, Cameras, Doors (planned/unplanned)	FA-FY24-02	\$ -	\$ -	\$ 20,000	\$ 20,000	
	HVAC: Replace VAV boxes, duct work, replace old equipment	FA-FY24-03	\$ -	\$ -	\$ 20,000	\$ 20,000	
	Electrical work for projects, workstations requirement	FA-FY24-04	\$ -	\$ -	\$ 10,000	\$ 10,000	
	1240 Interior blinds replacement	FA-FY24-05	\$ -	\$ -	\$ 25,000	\$ 25,000	
	EV Charging stations, if not completed in FY23 and carried over to FY24	FA-FY24-06	\$ -	\$ 15,969	\$ 15,969	\$ 50,000	\$ 34,031
	Building Improvement Subtotal		\$ -	\$ 15,969	\$ 15,969	\$ 125,000	\$ 109,031
4. Furniture & Equipment:							
	Office desks, cabinets, shelvings (all building/suites: new or replacement)	FA-FY24-17	\$ -	\$ 1,789	\$ 1,789	\$ 20,000	\$ 18,211
	Replace, reconfigure, re-design workstations	FA-FY24-18	\$ -	\$ -	\$ 20,000.00	\$ 20,000	
	Furniture & Equipment Subtotal		\$ -	\$ 1,789	\$ 1,789	\$ 40,000	\$ 38,211
	GRAND TOTAL		\$ 433,489	\$ 125,458	\$ 558,947	\$ 1,491,000	\$ 932,053
5. Reconciliation to Balance Sheet:							
	Fixed Assets @ Cost - 9/30/23			\$ 38,254,044			
	Fixed Assets @ Cost - 6/30/23			\$ 37,695,096			
	Fixed Assets Acquired YTD			\$ 558,947			

**ALAMEDA ALLIANCE FOR HEALTH
TANGIBLE NET EQUITY (TNE) AND LIQUID TNE ANALYSIS
SUMMARY - FISCAL YEAR 2024**

TANGIBLE NET EQUITY (TNE)

	Jul-23	Aug-23	QTR. END Sep-23
Current Month Net Income / (Loss)	\$9,746,933	\$2,343,460	\$5,514,335
YTD Net Income / (Loss)	\$9,746,933	\$12,090,393	\$17,604,728
Actual TNE			
Net Assets	\$333,703,974	\$336,047,435	\$341,561,770
Subordinated Debt & Interest	\$0	\$0	\$0
Total Actual TNE	\$333,703,974	\$336,047,435	\$341,561,770
Increase/(Decrease) in Actual TNE	\$9,746,933	\$2,343,460	\$5,514,335
Required TNE⁽¹⁾	\$46,228,233	\$46,744,204	\$46,352,062
Min. Req'd to Avoid Monthly Reporting (Increased from 130% to 150% of Required TNE effective July-2022)	\$69,342,350	\$70,116,307	\$69,528,093
TNE Excess / (Deficiency)	\$287,475,741	\$289,303,231	\$295,209,708
Actual TNE as a Multiple of Required	7.22	7.19	7.37

Note 1: Required TNE reflects quarterly DMHC calculations for quarter-end months (underlined) and monthly DMHC calculations (not underlined). Quarterly and Monthly Required TNE calculations differ slightly in calculation methodology.

LIQUID TANGIBLE NET EQUITY

Net Assets	\$333,703,974	\$336,047,435	\$341,561,770
Fixed Assets at Net Book Value	(5,169,098)	(5,539,264)	(5,608,622)
Net Lease Assets/Liabilities/Interest	(711,429)	(475,037)	(1,115,074)
CD Pledged to DMHC	(350,000)	(350,000)	(350,000)
Liquid TNE (Liquid Reserves)	\$328,184,876	\$330,158,171	\$335,603,148
Liquid TNE as Multiple of Required	7.10	7.06	7.24

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2024**

	Actual Jul-23	Actual Aug-23	Actual Sep-23	Actual Oct-23	Actual Nov-23	Actual Dec-23	Actual Jan-24	Actual Feb-24	Actual Mar-24	Actual Apr-24	Actual May-24	Actual Jun-24	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program:													
Child	102,463	101,393	100,038										303,894
Adult	52,550	52,102	51,499										156,151
SPD	31,055	30,840	30,592										92,487
ACA OE	123,707	121,819	120,016										365,542
Duals	41,688	41,715	41,629										125,032
MCAL LTC	141	138	139										418
MCAL LTC Duals	1,033	1,019	1,004										3,056
Medi-Cal Program	352,637	349,026	344,917										1,046,580
Group Care Program	5,669	5,645	5,631										16,945
Total	358,306	354,671	350,548										1,063,525

Month Over Month Enrollment Change:													
Medi-Cal Monthly Change													
Child	(1,207)	(1,070)	(1,355)										(3,632)
Adult	(624)	(448)	(603)										(1,675)
SPD	(225)	(215)	(248)										(688)
ACA OE	(1,260)	(1,888)	(1,803)										(4,951)
Duals	(43)	27	(86)										(102)
MCAL LTC	(9)	(3)	1										(11)
MCAL LTC Duals	4	(14)	(15)										(25)
Medi-Cal Program	(3,364)	(3,611)	(4,109)										(11,084)
Group Care Program	(15)	(24)	(14)										(53)
Total	(3,379)	(3,635)	(4,123)										(11,137)

Enrollment Percentages:													
Medi-Cal Program:													
Child % of Medi-Cal	29.1%	29.1%	29.0%										29.0%
Adult % of Medi-Cal	14.9%	14.9%	14.9%										14.9%
SPD % of Medi-Cal	8.8%	8.8%	8.9%										8.8%
ACA OE % of Medi-Cal	35.1%	34.9%	34.8%										34.9%
Duals % of Medi-Cal	11.8%	12.0%	12.1%										11.9%
Medi-Cal Program % of Total	98.4%	98.4%	98.4%										98.4%
Group Care Program % of Total	1.6%	1.6%	1.6%										1.6%
Total	100.0%	100.0%	100.0%										100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2024**

	Actual Jul-23	Actual Aug-23	Actual Sep-23	Actual Oct-23	Actual Nov-23	Actual Dec-23	Actual Jan-24	Actual Feb-24	Actual Mar-24	Actual Apr-24	Actual May-24	Actual Jun-24	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted													
Directly Contracted (DCP)	74,547	73,027	72,504										220,078
Alameda Health System	66,089	65,344	64,133										195,566
	<u>140,636</u>	<u>138,371</u>	<u>136,637</u>										415,644
Delegated:													
CFMG	34,810	34,649	34,144										103,603
CHCN	130,230	129,183	127,430										386,843
Kaiser	52,630	52,468	52,337										157,435
Delegated Subtotal	<u>217,670</u>	<u>216,300</u>	<u>213,911</u>										647,881
Total	<u>358,306</u>	<u>354,671</u>	<u>350,548</u>										1,063,525
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted	(939)	(2,265)	(1,734)										(4,938)
Delegated:													
CFMG	(441)	(161)	(505)										(1,107)
CHCN	(1,721)	(1,047)	(1,753)										(4,521)
Kaiser	(278)	(162)	(131)										(571)
Delegated Subtotal	<u>(2,440)</u>	<u>(1,370)</u>	<u>(2,389)</u>										(6,199)
Total	<u>(3,379)</u>	<u>(3,635)</u>	<u>(4,123)</u>										(11,137)
Direct/Delegate Enrollment Percentages:													
Directly-Contracted	39.3%	39.0%	39.0%										39.1%
Delegated:													
CFMG	9.7%	9.8%	9.7%										9.7%
CHCN	36.3%	36.4%	36.4%										36.4%
Kaiser	14.7%	14.8%	14.9%										14.8%
Delegated Subtotal	<u>60.7%</u>	<u>61.0%</u>	<u>61.0%</u>										60.9%
Total	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>										100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2024**

	PRELIMINARY BUDGET												
	Budget Jul-23	Budget Aug-23	Budget Sep-23	Budget Oct-23	Budget Nov-23	Budget Dec-23	Budget Jan-24	Budget Feb-24	Budget Mar-24	Budget Apr-24	Budget May-24	Budget Jun-24	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program by Category of Aid:													
Child	103,544	103,088	102,632	102,175	101,718	101,260	107,566	107,077	106,587	106,097	105,607	105,116	1,252,467
Adult	51,779	50,776	49,772	48,768	47,763	46,758	49,018	47,940	46,861	45,781	44,701	43,620	573,537
SPD	31,335	31,353	31,371	31,389	31,407	31,425	35,606	35,627	35,648	35,669	35,690	35,711	402,231
ACA OE	123,148	120,204	117,258	114,310	111,361	108,410	138,802	134,913	131,022	127,129	123,234	119,336	1,469,127
Duals	42,304	42,304	42,304	42,304	42,304	42,304	44,536	44,536	44,536	44,536	44,536	44,536	521,040
MCAL LTC	145	145	145	145	145	145	175	175	175	175	175	175	1,920
MCAL LTC Duals	983	983	983	983	983	983	1,107	1,107	1,107	1,107	1,107	1,107	12,540
Medi-Cal Program	353,238	348,853	344,465	340,074	335,681	331,285	376,810	371,375	365,936	360,494	355,050	349,601	4,232,862
Group Care Program	5,669	5,669	5,669	5,669	5,669	5,669	5,669	5,669	5,669	5,669	5,669	5,669	68,028
Total	358,907	354,522	350,134	345,743	341,350	336,954	382,479	377,044	371,605	366,163	360,719	355,270	4,300,890

Month Over Month Enrollment Change:													
Medi-Cal Monthly Change													
Child	1,335	(456)	(456)	(457)	(457)	(458)	6,306	(489)	(490)	(490)	(490)	(491)	2,907
Adult	1,459	(1,003)	(1,004)	(1,004)	(1,005)	(1,005)	2,260	(1,078)	(1,079)	(1,080)	(1,080)	(1,081)	(6,700)
SPD	(576)	18	18	18	18	18	4,181	21	21	21	21	21	3,800
ACA OE	3,641	(2,944)	(2,946)	(2,948)	(2,949)	(2,951)	30,392	(3,889)	(3,891)	(3,893)	(3,895)	(3,898)	(171)
Duals	(3,158)	0	0	0	0	0	2,232	0	0	0	0	0	(926)
MCAL LTC	(8)	0	0	0	0	0	30	0	0	0	0	0	22
MCAL LTC Duals	(201)	0	0	0	0	0	124	0	0	0	0	0	(77)
Medi-Cal Program	2,492	(4,385)	(4,388)	(4,391)	(4,393)	(4,396)	45,525	(5,435)	(5,439)	(5,442)	(5,444)	(5,449)	(1,145)
Group Care Program	(120)	0	0	0	0	0	0	0	0	0	0	0	(120)
Total	2,372	(4,385)	(4,388)	(4,391)	(4,393)	(4,396)	45,525	(5,435)	(5,439)	(5,442)	(5,444)	(5,449)	(1,265)

Enrollment Percentages:													
Medi-Cal Program:													
Child % (Medi-Cal)	29.3%	29.6%	29.8%	30.0%	30.3%	30.6%	28.5%	28.8%	29.1%	29.4%	29.7%	30.1%	29.6%
Adult % (Medi-Cal)	14.7%	14.6%	14.4%	14.3%	14.2%	14.1%	13.0%	12.9%	12.8%	12.7%	12.6%	12.5%	13.5%
SPD % (Medi-Cal)	8.9%	9.0%	9.1%	9.2%	9.4%	9.5%	9.4%	9.6%	9.7%	9.9%	10.1%	10.2%	9.5%
ACA OE % (Medi-Cal)	34.9%	34.5%	34.0%	33.6%	33.2%	32.7%	36.8%	36.3%	35.8%	35.3%	34.7%	34.1%	34.7%
Duals % (Medi-Cal)	12.0%	12.1%	12.3%	12.4%	12.6%	12.8%	11.8%	12.0%	12.2%	12.4%	12.5%	12.7%	12.3%
MCAL LTC % (Medi-Cal)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%
MCAL LTC Duals % (Medi-Cal)	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Medi-Cal Program % of Total	98.4%	98.4%	98.4%	98.4%	98.3%	98.3%	98.5%	98.5%	98.5%	98.5%	98.4%	98.4%	98.4%
Group Care Program % of Total	1.6%	1.6%	1.6%	1.6%	1.7%	1.7%	1.5%	1.5%	1.5%	1.5%	1.6%	1.6%	1.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2024**

	PRELIMINARY BUDGET												
	Budget Jul-23	Budget Aug-23	Budget Sep-23	Budget Oct-23	Budget Nov-23	Budget Dec-23	Budget Jan-24	Budget Feb-24	Budget Mar-24	Budget Apr-24	Budget May-24	Budget Jun-24	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted	141,664	139,841	138,017	136,193	134,368	132,542	175,235	172,548	169,859	167,168	164,475	161,781	1,833,691
Delegated:													
CFMG	34,754	34,568	34,382	34,196	34,010	33,824	44,249	43,997	43,745	43,493	43,241	42,989	467,448
CHCN	130,622	128,908	127,193	125,475	123,756	122,035	162,995	160,499	158,001	155,502	153,003	150,500	1,698,489
Kaiser	51,867	51,205	50,542	49,879	49,216	48,553	0	0	0	0	0	0	301,262
Delegated Subtotal	217,243	214,681	212,117	209,550	206,982	204,412	207,244	204,496	201,746	198,995	196,244	193,489	2,467,199
Total	358,907	354,522	350,134	345,743	341,350	336,954	382,479	377,044	371,605	366,163	360,719	355,270	4,300,890
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted	8,226	(1,823)	(1,824)	(1,824)	(1,825)	(1,826)	42,693	(2,687)	(2,689)	(2,691)	(2,693)	(2,694)	28,343
Delegated:													
CFMG	684	(186)	(186)	(186)	(186)	(186)	10,425	(252)	(252)	(252)	(252)	(252)	8,919
CHCN	(4,995)	(1,714)	(1,715)	(1,718)	(1,719)	(1,721)	40,960	(2,496)	(2,498)	(2,499)	(2,499)	(2,503)	14,883
Kaiser	(1,543)	(662)	(663)	(663)	(663)	(663)	0	0	0	0	0	0	(4,857)
Delegated Subtotal	(5,854)	(2,562)	(2,564)	(2,567)	(2,568)	(2,570)	51,385	(2,748)	(2,750)	(2,751)	(2,751)	(2,755)	18,945
Total	2,372	(4,385)	(4,388)	(4,391)	(4,393)	(4,396)	94,078	(5,435)	(5,439)	(5,442)	(5,444)	(5,449)	47,288
Direct/Delegate Enrollment Percentages:													
Directly-Contracted	39.5%	39.4%	39.4%	39.4%	39.4%	39.3%	45.8%	45.8%	45.7%	45.7%	45.6%	45.5%	42.6%
Delegated:													
CFMG	9.7%	9.8%	9.8%	9.9%	10.0%	10.0%	11.6%	11.7%	11.8%	11.9%	12.0%	12.1%	10.9%
CHCN	36.4%	36.4%	36.3%	36.3%	36.3%	36.2%	42.6%	42.6%	42.5%	42.5%	42.4%	42.4%	39.5%
Kaiser	14.5%	14.4%	14.4%	14.4%	14.4%	14.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	7.0%
Delegated Subtotal	60.5%	60.6%	60.6%	60.6%	60.6%	60.7%	54.2%	54.2%	54.3%	54.3%	54.4%	54.5%	57.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

ALAMEDA ALLIANCE FOR HEALTH
 TRENDED ENROLLMENT REPORTING
 FOR THE FISCAL YEAR 2024

	Variance Jul-23	Variance Aug-23	Variance Sep-23	Variance Oct-23	Variance Nov-23	Variance Dec-23	Variance Jan-24	Variance Feb-24	Variance Mar-24	Variance Apr-24	Variance May-24	Variance Jun-24	YTD Member Month Variance
Enrollment Variance by Plan & Aid Category - Favorable/(Unfavorable)													
Medi-Cal Program:													
Child	(1,081)	(1,695)	(2,594)										(5,370)
Adult	771	1,326	1,727										3,824
SPD	(280)	(513)	(779)										(1,572)
ACA OE	559	1,615	2,758										4,932
Duals	(616)	(589)	(675)										(1,880)
MCAL LTC	(4)	(7)	(6)										(17)
MCAL LTC Duals	50	36	21										107
Medi-Cal Program	(601)	173	452										24
Group Care Program	0	(24)	(38)										(62)
Total	(601)	149	414										(38)
Current Direct/Delegate Enrollment Variance - Favorable/(Unfavorable)													
Directly-Contracted	(1,028)	(1,470)	(1,380)										(3,878)
Delegated:													
CFMG	56	81	(238)										(101)
CHCN	(392)	275	237										120
Kaiser	763	1,263	1,795										3,821
Delegated Subtotal	427	1,619	1,794										3,840
Total	(601)	149	414										(38)

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED SEPTEMBER 30, 2023**

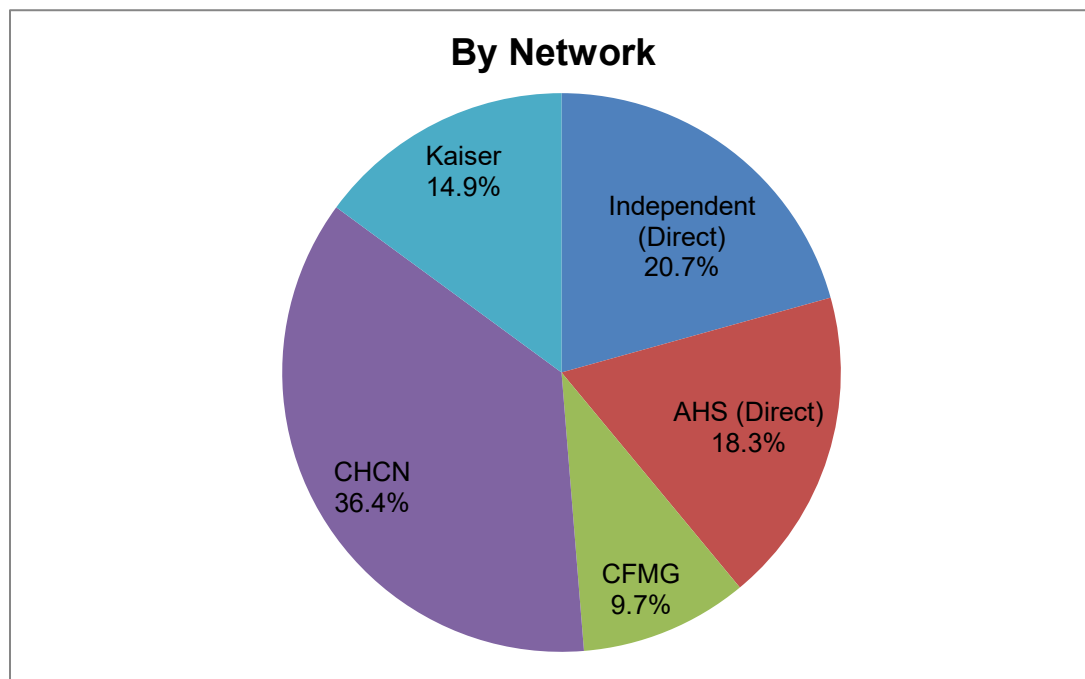
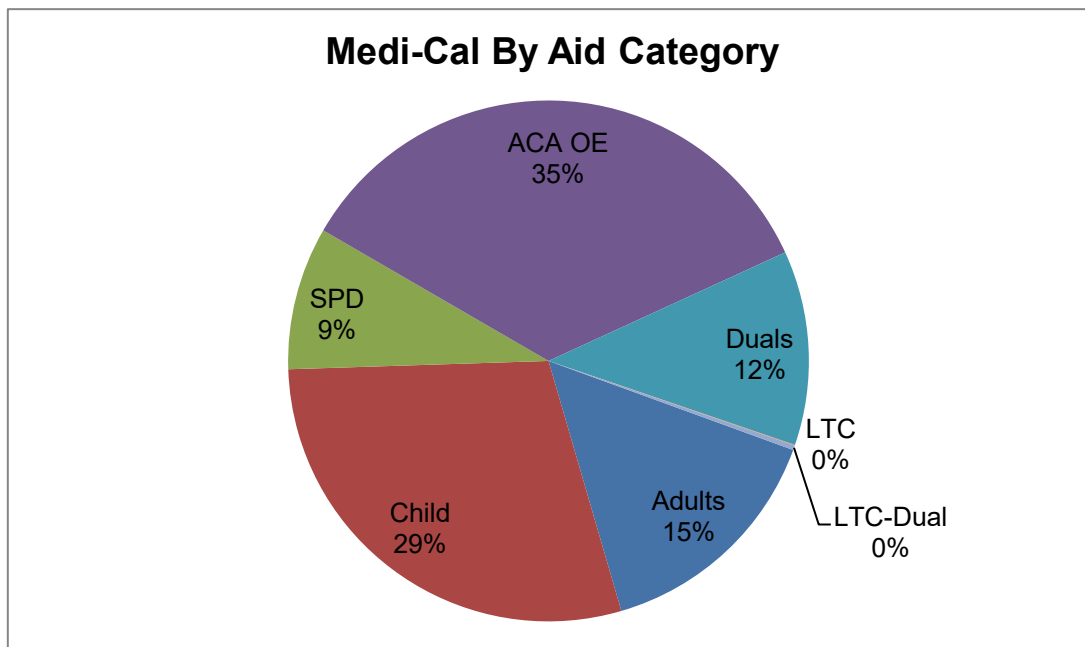
CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
\$1,152,331	\$1,156,491	\$4,160	0.4%	CAPITATED MEDICAL EXPENSES:	\$3,490,159	\$3,487,774	(\$2,385)	(0.1%)
4,362,747	4,600,634	237,887	5.2%	PCP Capitation	13,144,794	13,990,487	845,693	6.0%
296,765	298,607	1,842	0.6%	PCP Capitation FQHC	898,204	900,683	2,479	0.3%
3,801,148	3,974,772	173,624	4.4%	Specialty-Capitation	11,449,089	12,109,933	660,844	5.5%
489,854	487,632	(2,222)	(0.5%)	Specialty-Capitation FQHC	1,477,737	1,478,920	1,184	0.1%
251,366	252,058	692	0.3%	Laboratory Capitation	759,237	764,918	5,680	0.7%
86,366	86,966	600	0.7%	Vision Cap	261,401	262,315	914	0.3%
188,343	197,903	9,560	4.8%	Anc IPA Admin Capitation FQHC	567,425	602,202	34,776	5.8%
14,143,702	13,546,530	(597,172)	(4.4%)	Kaiser Capitation	42,461,343	41,213,256	(1,248,087)	(3.0%)
344,752	599,313	254,562	42.5%	Maternity Supplemental Expense	847,903	1,834,902	986,999	53.8%
712,819	767,113	54,293	7.1%	DME Cap	2,146,941	2,308,381	161,440	7.0%
\$25,830,192	\$25,968,019	\$137,826	0.5%	5 - TOTAL CAPITATED EXPENSES	\$77,504,232	\$78,953,770	\$1,449,538	1.8%
(213,784)	0	213,784	0.0%	FREE FOR SERVICE MEDICAL EXPENSES:				
(6,413)	0	6,413	0.0%	IBNR Inpatient Services	(5,849,216)	0	5,849,216	0.0%
(17,102)	0	17,102	0.0%	IBNR Settlement (IP)	(175,476)	0	175,476	0.0%
27,171,564	34,059,467	6,887,904	20.2%	IBNR Claims Fluctuation (IP)	467,936	0	467,936	0.0%
1,847,010	0	(1,847,010)	0.0%	Inpatient Hospitalization FFS	94,874,633	105,449,967	10,575,334	10.0%
34,610	0	(34,610)	0.0%	IP OB - Mom & NB	5,866,854	0	(5,866,854)	0.0%
1,167,426	0	(1,167,426)	0.0%	IP Behavioral Health	859,899	0	(859,899)	0.0%
				IP Facility Rehab FFS	3,666,650	0	(3,666,650)	0.0%
\$29,983,310	\$34,059,467	\$4,076,158	12.0%	6 - Inpatient Hospital & SNF FFS Expense	\$98,775,409	\$105,449,967	\$6,674,558	6.3%
(7,169)	0	7,169	0.0%	IBNR PCP	(501,187)	0	501,187	0.0%
(215)	0	215	0.0%	IBNR Settlement (PCP)	(15,037)	0	15,037	0.0%
(574)	0	574	0.0%	IBNR Claims Fluctuation (PCP)	(40,094)	0	40,094	0.0%
1,653,958	1,730,418	76,460	4.4%	Primary Care Non-Contracted FF	5,888,438	5,362,440	(525,997)	(9.8%)
312,325	182,320	(130,006)	(71.3%)	PCP FQHC FFS	1,711,389	1,145,412	(565,977)	(202.4%)
2,289,357	3,163,734	874,377	27.6%	Prop 56 Physician Exp	6,955,661	9,635,902	2,680,241	27.8%
14,041	0	(14,041)	0.0%	Prop 56 Hyde Exp	42,645	0	(42,645)	0.0%
78,544	0	(78,544)	0.0%	Prop 56 Trauma Exp	238,884	0	(238,884)	0.0%
94,634	0	(94,634)	0.0%	Prop 56 Develop. Screening Exp	287,442	0	(287,442)	0.0%
722,442	0	(722,442)	0.0%	Prop 56 Family Planning Exp	2,195,052	0	(2,195,052)	0.0%
\$5,157,344	\$5,076,472	(\$80,871)	(1.6%)	7 - Primary Care Physician FFS Expense	\$16,763,192	\$15,564,320	(\$1,198,873)	(7.7%)
520,416	0	(520,416)	0.0%	IBNR Specialist	(1,069,623)	0	1,069,623	0.0%
295,879	0	(295,879)	0.0%	Psychiatrist FFS	706,352	0	(706,352)	0.0%
2,128,118	5,335,191	3,207,073	60.1%	Specialty Care FFS	7,152,333	16,499,701	9,347,368	56.7%
210,552	0	(210,552)	0.0%	Specialty Anesthesiology	571,853	0	(571,853)	0.0%
927,911	0	(927,911)	0.0%	Specialty Imaging FFS	3,454,504	0	(3,454,504)	0.0%
19,257	0	(19,257)	0.0%	Obstetrics FFS	50,879	0	(50,879)	0.0%
228,945	0	(228,945)	0.0%	Specialty IP Surgery FFS	929,523	0	(929,523)	0.0%
510,133	0	(510,133)	0.0%	Specialty OP Surgery FFS	1,887,119	0	(1,887,119)	0.0%
360,387	0	(360,387)	0.0%	Spec IP Physician	1,396,618	0	(1,396,618)	0.0%
63,027	70,258	7,231	10.3%	SCP FQHC FFS	198,027	217,970	19,942	9.1%
15,611	0	(15,611)	0.0%	IBNR Settlement (SCP)	(32,089)	0	32,089	0.0%
41,633	0	(41,633)	0.0%	IBNR Claims Fluctuation (SCP)	(85,569)	0	85,569	0.0%
\$5,321,869	\$5,405,449	\$83,580	1.5%	8 - Specialty Care Physician Expense	\$15,159,728	\$16,717,671	\$1,557,943	9.3%
(217,528)	0	217,528	0.0%	IBNR Ancillary	(857,667)	0	857,667	0.0%
(6,526)	0	6,526	0.0%	IBNR Settlement (ANC)	25,731	0	(25,731)	0.0%
(17,401)	0	17,401	0.0%	IBNR Claims Fluctuation (ANC)	68,613	0	(68,613)	0.0%
21,135	0	(21,135)	0.0%	IBNR Transportation FFS	22,194	0	(22,194)	0.0%
1,033,157	0	(1,033,157)	0.0%	Behavioral Health Therapy FFS	3,859,502	0	(3,859,502)	0.0%
947,920	0	(947,920)	0.0%	Psychologist & Other MH Prof.	2,988,892	0	(2,988,892)	0.0%
234,689	0	(234,689)	0.0%	Acupuncture/Biofeedback	864,511	0	(864,511)	0.0%
84,218	0	(84,218)	0.0%	Hearing Devices	300,058	0	(300,058)	0.0%
24,913	0	(24,913)	0.0%	Imaging/MRI/CT Global	(127,289)	0	127,289	0.0%
41,246	0	(41,246)	0.0%	Vision FFS	124,161	0	(124,161)	0.0%
10	0	(10)	0.0%	Family Planning	(30)	0	(30)	0.0%
400,657	0	(400,657)	0.0%	Laboratory-FFS	1,454,559	0	(1,454,559)	0.0%
88,339	0	(88,339)	0.0%	ANC Therapist	315,472	0	(315,472)	0.0%
805,862	0	(805,862)	0.0%	Transportation (Ambulance)-FFS	2,991,881	0	(2,991,881)	0.0%
1,548,419	0	(1,548,419)	0.0%	Transportation (Other)-FFS	4,423,311	0	(4,423,311)	0.0%
1,500,868	0	(1,500,868)	0.0%	Hospice	4,488,952	0	(4,488,952)	0.0%
1,032,319	0	(1,032,319)	0.0%	Home Health Services	3,937,301	0	(3,937,301)	0.0%
3,390	9,311,550	9,308,160	100.0%	Other Medical-FFS	3,390	28,660,800	28,657,411	100.0%
(46,125)	0	46,125	0.0%	Medical Refunds through HMS	(21,971)	0	21,971	0.0%
(369,752)	0	369,752	0.0%	Medical Refunds	(378,711)	0	378,711	0.0%
12,131	0	(12,131)	0.0%	DME & Medical Supplies	36,992	0	(36,992)	0.0%
0	0	0	0.0%	GEMT FFS	(373,988)	0	373,988	0.0%
1,427,859	1,441,031	13,172	0.9%	ECM Base/Outreach FFS Anc.	4,335,295	4,364,234	28,939	0.7%
23,794	76,791	52,996	69.0%	CS Housing Deposits FFS Ancillary	72,360	235,731	163,371	69.3%
196,657	502,571	305,914	60.9%	CS Housing Tenancy FFS Ancillary	631,846	1,497,876	866,030	57.8%
42,695	91,872	49,177	53.5%	CS Housing Navigation Services FFS Ancillary	132,170	274,410	142,240	51.8%
67,397	131,064	63,667	48.6%	CS Medical Respite FFS Ancillary	184,769	402,341	217,572	54.1%

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED SEPTEMBER 30, 2023**

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
24,423	82,827	58,404	70.5%	CS Medically Tailored Meals FFS Ancillary	54,113	246,844	192,731	78.1%
42	10,119	10,077	99.6%	CS Asthma Remediation FFS Ancillary	132	49,510	49,378	99.7%
0	10,002	10,002	100.0%	MOT Wrap Around (Non Medical MOT Cost)	0	30,006	30,006	100.0%
0	6,164	6,164	100.0%	CS Home Modifications FFS Ancillary	0	12,544	12,544	100.0%
0	108,278	108,278	100.0%	CS Personal Care & Homemaker Services FFS Ancillary	0	220,335	220,335	100.0%
0	20,988	20,988	100.0%	CS Caregiver Respite Services FFS Ancillary	0	42,709	42,709	100.0%
588,634	0	(588,634)	0.0%	Community Based Adult Services (CBAS)	1,393,908	0	(1,393,908)	0.0%
0	7,646	7,646	100.0%	CS Pilot LTC Diversion Expense	0	22,937	22,937	100.0%
3,823	0	0	0.0%	CS Pilot LTC Transition Expense	11,468	0	0	0.0%
0	79,452	79,452	100.0%	Justice Involved Pilot	0	243,902	243,902	100.0%
\$9,497,264	\$11,884,177	\$2,386,913	20.1%	9 - Ancillary Medical Expense	\$32,931,897	\$36,315,646	\$3,383,748	9.3%
634,153	0	(634,153)	0.0%	IBNR Outpatient	939,070	0	(399,070)	0.0%
19,024	0	(19,024)	0.0%	IBNR Settlement (OP)	10,170	0	(10,170)	0.0%
50,731	0	(50,731)	0.0%	IBNR Claims Fluctuation (OP)	27,126	0	(27,126)	0.0%
1,491,189	8,121,539	6,630,349	81.6%	Out Patient FFS	5,000,516	25,135,739	20,135,224	80.1%
1,744,319	0	(1,744,319)	0.0%	OP Ambul Surgery FFS	5,546,485	0	(5,546,485)	0.0%
1,494,270	0	(1,494,270)	0.0%	OP Fac Imaging Services FFS	5,068,419	0	(5,068,419)	0.0%
(4,978)	0	4,978	0.0%	Behav Health FFS	57,669	0	(57,669)	0.0%
571,150	0	(571,150)	0.0%	OP Facility Lab FFS	1,621,679	0	(1,621,679)	0.0%
140,944	0	(140,944)	0.0%	OP Facility Cardio FFS	466,038	0	(466,038)	0.0%
76,514	0	(76,514)	0.0%	OP Facility PT/OT/ST FFS	204,306	0	(204,306)	0.0%
1,678,978	0	(1,678,978)	0.0%	OP Facility Dialysis FFS	6,273,101	0	(6,273,101)	0.0%
\$7,896,295	\$8,121,539	\$225,243	2.8%	10 - Outpatient Medical Expense Medical Expense	\$24,499,239	\$25,135,739	\$636,500	2.5%
557,641	0	(557,641)	0.0%	IBNR Emergency	(312,999)	0	312,999	0.0%
16,730	0	(16,730)	0.0%	IBNR Settlement (ER)	(9,388)	0	9,388	0.0%
44,612	0	(44,612)	0.0%	IBNR Claims Fluctuation (ER)	(25,037)	0	25,037	0.0%
679,709	0	(679,709)	0.0%	Special ER Physician FFS	2,359,743	0	(2,359,743)	0.0%
5,047,549	5,863,374	815,824	13.9%	ER Facility	14,992,947	18,122,800	3,129,854	17.3%
\$6,346,241	\$5,863,374	(\$482,868)	(8.2%)	11 - Emergency Expense	\$17,005,266	\$18,122,800	\$1,117,534	6.2%
378,100	0	(378,100)	0.0%	IBNR Pharmacy	(395,309)	0	395,309	0.0%
11,342	0	(11,342)	0.0%	IBNR Settlement (RX)	(11,863)	0	11,863	0.0%
30,249	0	(30,249)	0.0%	IBNR Claims Fluctuation (RX)	(31,624)	0	31,624	0.0%
502,762	378,159	(124,603)	(32.9%)	Pharmacy FFS	1,443,567	1,129,521	(314,046)	(27.8%)
109,425	8,253,412	8,143,987	98.7%	Pharmacy Non-PBM FFS-Other Anc	4,227,553	25,541,367	25,118,614	98.3%
5,906,891	0	(5,906,891)	0.0%	Pharmacy Non-PBM FFS-OP FAC	16,355,745	0	(16,355,745)	0.0%
173,261	0	(173,261)	0.0%	Pharmacy Non-PBM FFS-PCP	495,895	0	(495,895)	0.0%
2,076,173	0	(2,076,173)	0.0%	Pharmacy Non-PBM FFS-SCP	6,862,069	0	(6,862,069)	0.0%
6,537	0	(6,537)	0.0%	Pharmacy Non-PBM FFS-FQHC	30,768	0	(30,768)	0.0%
8,085	0	(8,085)	0.0%	Pharmacy Non-PBM FFS-HH	23,087	0	(23,087)	0.0%
(59)	0	59	0.0%	RX Refunds HMS	(63)	0	63	0.0%
(30,000)	30,429	60,429	198.6%	Pharmacy Rebate	(130,000)	91,614	221,614	241.9%
\$9,172,766	\$8,662,001	(\$510,766)	(5.9%)	12 - Pharmacy Expense	\$25,065,025	\$26,762,502	\$1,697,477	6.3%
3,353,018	0	(3,353,018)	0.0%	IBNR LTC	76,480	0	(76,480)	0.0%
100,591	0	(100,591)	0.0%	IBNR Settlement (LTC)	2,295	0	(2,295)	0.0%
268,240	0	(268,240)	0.0%	IBNR Claims Fluctuation (LTC)	6,118	0	(6,118)	0.0%
14,015,674	0	(14,015,674)	0.0%	LTC Custodial Care	50,020,309	0	(50,020,309)	0.0%
3,099,475	15,362,577	12,263,102	79.8%	LTC SNF	9,039,150	46,518,592	37,479,443	80.6%
\$20,836,998	\$15,362,577	(\$5,474,421)	(35.6%)	13 - Long Term Care FFS Expense	\$59,144,352	\$46,518,592	(\$12,625,760)	(27.1%)
\$94,212,087	\$94,435,056	\$222,969	0.2%	14 - TOTAL FFS MEDICAL EXPENSES	\$289,344,110	\$290,587,238	\$1,243,128	0.4%
0	(225,263)	(225,263)	100.0%	Clinical Vacancy	0	(483,125)	(483,125)	100.0%
67,876	88,802	20,926	23.6%	Quality Analytics	309,399	289,156	(20,243)	(7.0%)
735,765	742,695	6,930	0.9%	Health Plan Services Department Total	2,114,465	2,099,303	(15,162)	(0.7%)
492,733	533,153	40,420	7.6%	Case & Disease Management Department Total	1,517,742	1,493,196	(24,546)	(1.6%)
2,892,597	2,601,821	(290,776)	(11.2%)	Medical Services Department Total	6,455,619	8,737,832	2,282,213	26.1%
492,185	652,929	160,744	24.6%	Quality Management Department Total	2,004,643	1,868,097	(136,546)	(7.3%)
242,089	253,393	11,304	4.5%	HCS Behavioral Health Department Total	715,065	746,037	30,972	4.2%
119,434	156,162	36,728	23.5%	Pharmacy Services Department Total	395,355	414,208	18,853	4.6%
80,115	60,734	(19,381)	(31.9%)	Regulatory Readiness Total	188,124	180,552	(7,572)	(4.2%)
\$5,122,794	\$4,864,427	(\$258,367)	(5.3%)	15 - Other Benefits & Services	\$13,700,412	\$15,345,255	\$1,644,843	10.7%
(860,060)	(791,414)	68,646	(8.7%)	Reinsurance Recoveries	(2,569,060)	(2,402,328)	166,732	(6.9%)
1,048,566	1,055,218	6,652	0.6%	Reinsurance Premium	3,188,256	3,203,104	14,848	0.5%
\$188,506	\$263,805	\$75,298	28.5%	16 - Reinsurance Expense	\$619,196	\$800,776	\$181,580	22.7%
1,000,000	0	(1,000,000)	0.0%	P4P Risk Pool Provider Incenti	1,000,000	0	(1,000,000)	0.0%
\$1,000,000	\$0	(\$1,000,000)	0.0%	17 - Risk Pool Distribution	\$1,000,000	\$0	(\$1,000,000)	0.0%
\$126,353,580	\$125,531,306	(\$822,273)	(0.7%)	18 - TOTAL MEDICAL EXPENSES	\$382,167,951	\$385,687,039	\$3,519,088	0.9%

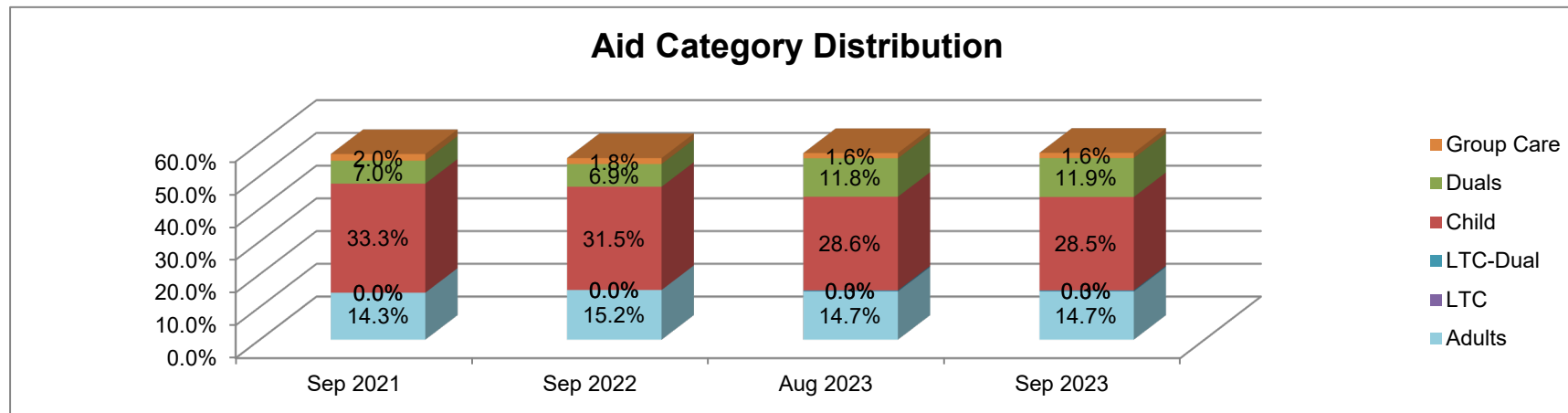
Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Category of Aid Trend							
Category of Aid	Sep 2023	% of Medi-Cal	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Adults	51,499	15%	9,645	9,863	796	21,587	9,608
Child	100,038	29%	7,116	9,252	30,908	33,581	19,181
SPD	30,592	9%	9,880	4,437	1,110	12,845	2,320
ACA OE	120,016	35%	17,844	37,127	1,328	47,018	16,699
Duals	41,629	12%	24,685	2,581	2	9,832	4,529
LTC	139	0%	139	-	-	-	-
LTC-Dual	1,004	0%	1,004	-	-	-	-
Medi-Cal	344,917		70,313	63,260	34,144	124,863	52,337
Group Care	5,631		2,191	873	-	2,567	-
Total	350,548	100%	72,504	64,133	34,144	127,430	52,337
Medi-Cal %	98.4%		97.0%	98.6%	100.0%	98.0%	100.0%
Group Care %	1.6%		3.0%	1.4%	0.0%	2.0%	0.0%
<i>Network Distribution</i>			20.7%	18.3%	9.7%	36.4%	14.9%
			% Direct: 39%	% Delegated: 61%			

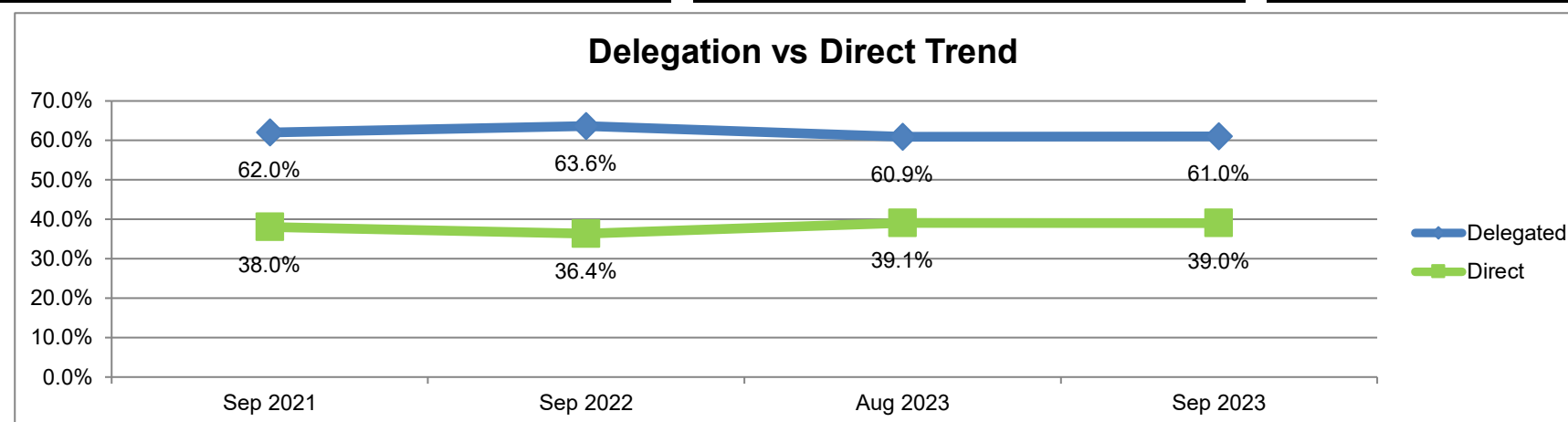


Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

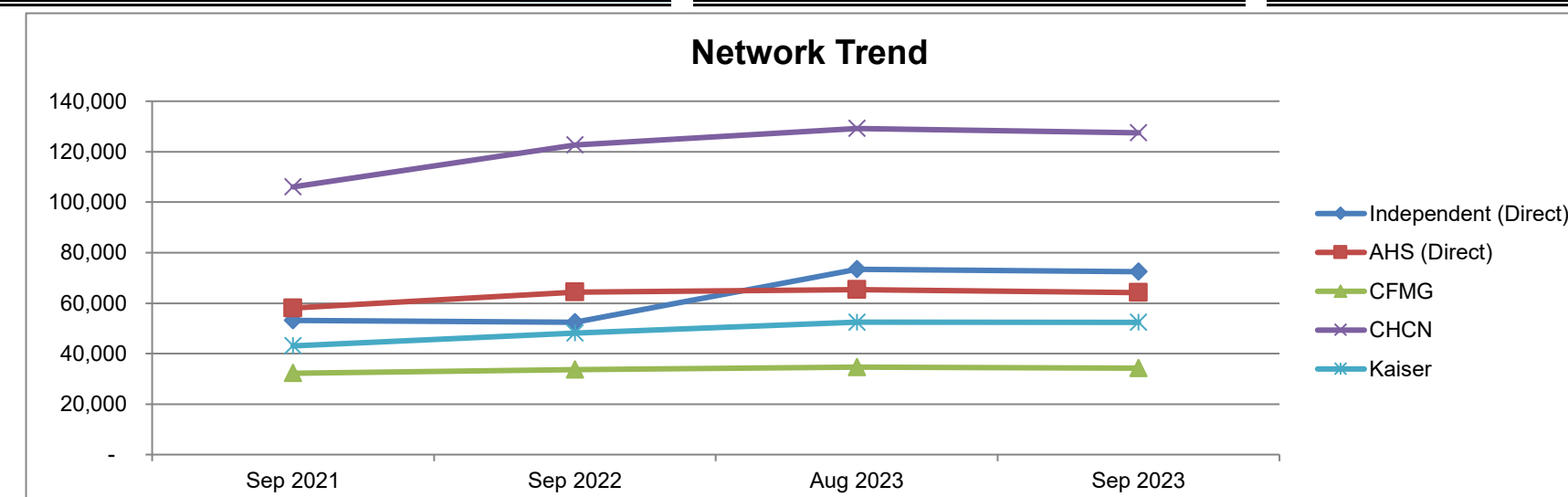
Category of Aid Trend												
Category of Aid	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021 to Sep 2022	Sep 2022 to Sep 2023	Aug 2023 to Sep 2023	
Adults	41,924	48,711	52,176	51,499	14.3%	15.2%	14.7%	14.7%	16.2%	5.7%	-1.3%	
Child	97,460	101,276	101,555	100,038	33.3%	31.5%	28.6%	28.5%	3.9%	-1.2%	-1.5%	
SPD	26,330	28,200	30,864	30,592	9.0%	8.8%	8.7%	8.7%	7.1%	8.5%	-0.9%	
ACA OE	100,469	115,018	121,928	120,016	34.3%	35.8%	34.3%	34.2%	14.5%	4.3%	-1.6%	
Duals	20,535	22,319	41,722	41,629	7.0%	6.9%	11.8%	11.9%	8.7%	86.5%	-0.2%	
LTC	-	-	138	139	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.7%	
LTC-Dual	-	-	1,020	1,004	0.0%	0.0%	0.3%	0.3%	0.0%	0.0%	-1.6%	
Medi-Cal Total	286,718	315,524	349,403	344,917	98.0%	98.2%	98.4%	98.4%	10.0%	9.3%	-1.3%	
Group Care	5,914	5,809	5,645	5,631	2.0%	1.8%	1.6%	1.6%	-1.8%	-3.1%	-0.2%	
Total	292,632	321,333	355,048	350,548	100.0%	100.0%	100.0%	100.0%	9.8%	9.1%	-1.3%	



Delegation vs Direct Trend												
Members	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021 to Sep 2022	Sep 2022 to Sep 2023	Aug 2023 to Sep 2023	
Delegated	181,326	204,491	216,300	213,911	62.0%	63.6%	60.9%	61.0%	12.8%	4.6%	-1.1%	
Direct	111,306	116,842	138,748	136,637	38.0%	36.4%	39.1%	39.0%	5.0%	16.9%	-1.5%	
Total	292,632	321,333	355,048	350,548	100.0%	100.0%	100.0%	100.0%	9.8%	9.1%	-1.3%	



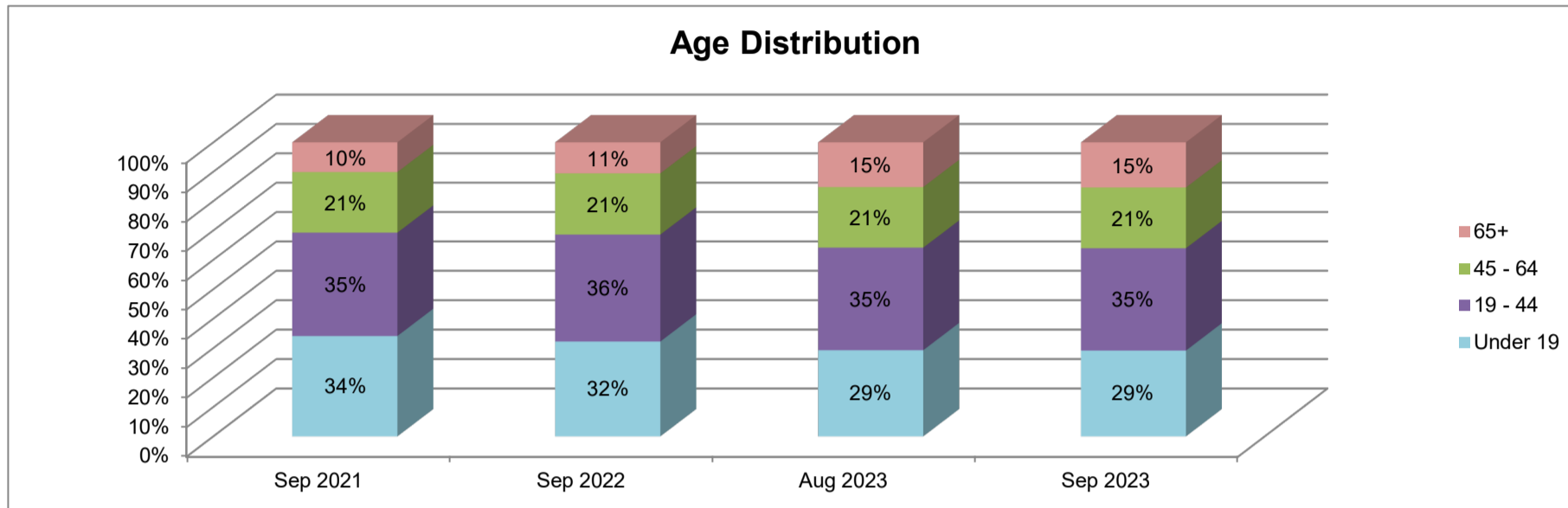
Network Trend												
Network	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021 to Sep 2022	Sep 2022 to Sep 2023	Aug 2023 to Sep 2023	
Independent (Direct)	53,246	52,418	73,404	72,504	18.2%	16.3%	20.7%	20.7%	-1.6%	38.3%	-1.2%	
AHS (Direct)	58,060	64,424	65,344	64,133	19.8%	20.0%	18.4%	18.3%	11.0%	-0.5%	-1.9%	
CFMG	32,217	33,577	34,649	34,144	11.0%	10.4%	9.8%	9.7%	4.2%	1.7%	-1.5%	
CHCN	106,050	122,696	129,183	127,430	36.2%	38.2%	36.4%	36.4%	15.7%	3.9%	-1.4%	
Kaiser	43,059	48,218	52,468	52,337	14.7%	15.0%	14.8%	14.9%	12.0%	8.5%	-0.2%	
Total	292,632	321,333	355,048	350,548	100.0%	100.0%	100.0%	100.0%	9.8%	9.1%	-1.3%	



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

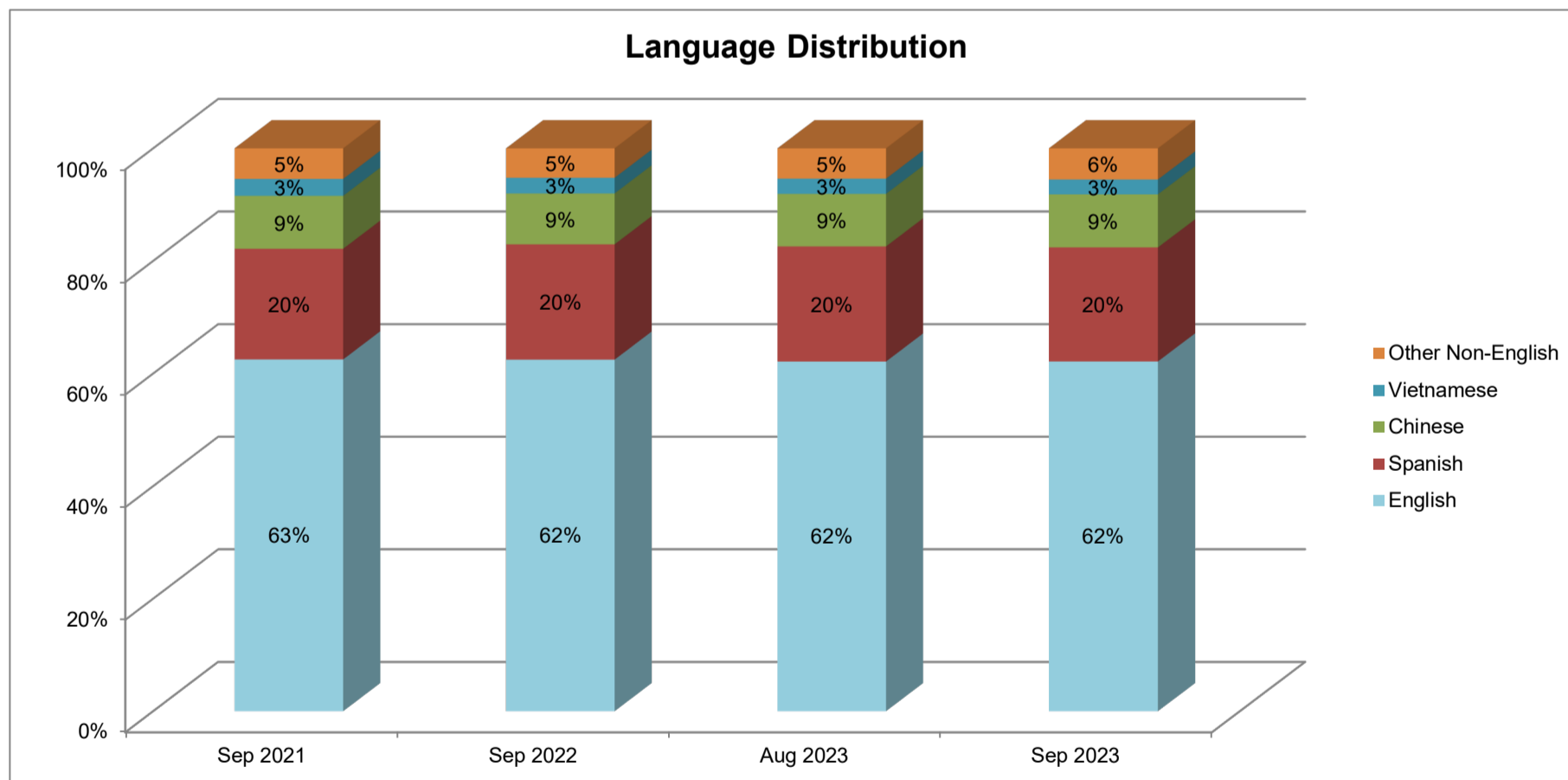
Age Category Trend

Age Category	Members				% of Total (ie.Distribution)				% Growth (Loss)		
	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021 to Sep 2022	Sep 2022 to Sep 2023	Aug 2023 to Sep 2023
Under 19	99,751	103,516	103,911	102,104	34%	32%	29%	29%	4%	-1%	-2%
19 - 44	102,887	116,874	123,789	121,849	35%	36%	35%	35%	14%	4%	-2%
45 - 64	60,370	66,989	73,289	72,443	21%	21%	21%	21%	11%	8%	-1%
65+	29,624	33,954	54,059	53,863	10%	11%	15%	15%	15%	59%	0%
Total	292,632	321,333	355,048	350,259	100%	100%	100%	100%	10%	9%	-1%



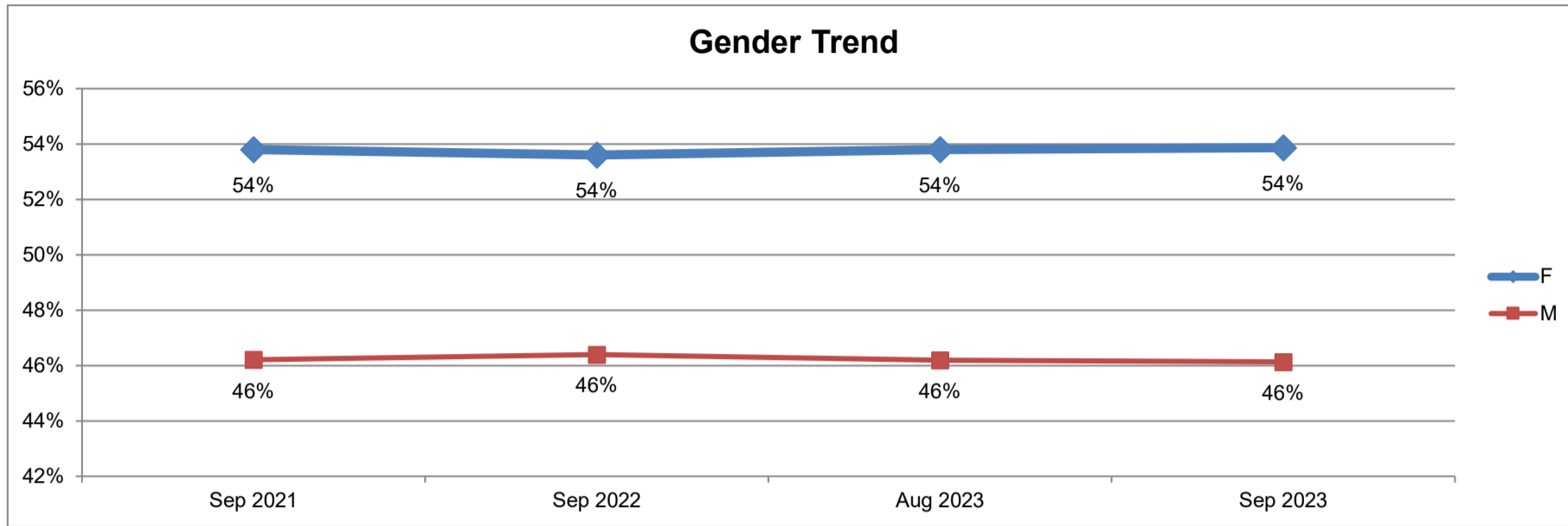
Language Trend

Language	Members				% of Total (ie.Distribution)				% Growth (Loss)		
	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021 to Sep 2022	Sep 2022 to Sep 2023	Aug 2023 to Sep 2023
English	182,896	200,696	220,565	217,655	63%	62%	62%	62%	10%	8%	-1%
Spanish	57,525	65,837	72,596	70,947	20%	20%	20%	20%	14%	8%	-2%
Chinese	27,513	29,053	33,152	33,023	9%	9%	9%	9%	6%	14%	0%
Vietnamese	8,789	8,928	9,609	9,233	3%	3%	3%	3%	2%	3%	-4%
Other Non-English	15,909	16,819	19,126	19,401	5%	5%	5%	6%	6%	15%	1%
Total	292,632	321,333	355,048	350,259	100%	100%	100%	100%	10%	9%	-1%

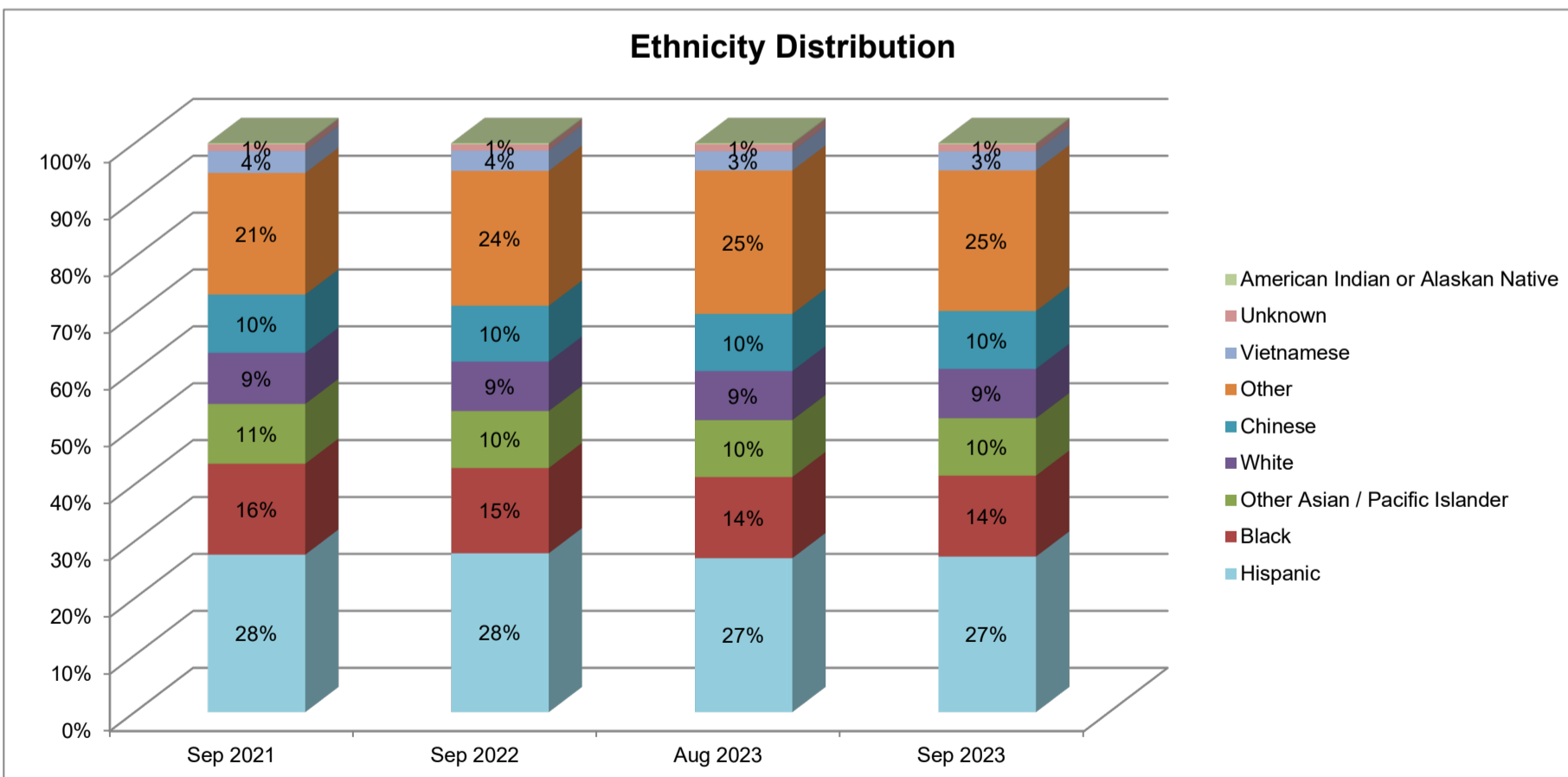


Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Gender Trend												
Gender	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021 to Sep 2022	Sep 2022 to Sep 2023	Aug 2023 to Sep 2023	
F	157,426	172,247	191,038	188,677	54%	54%	54%	54%	9%	10%	-1%	
M	135,206	149,086	164,010	161,582	46%	46%	46%	46%	10%	8%	-1%	
Total	292,632	321,333	355,048	350,259	100%	100%	100%	100%	10%	9%	-1%	



Ethnicity Trend												
Ethnicity	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021	Sep 2022	Aug 2023	Sep 2023	Sep 2021 to Sep 2022	Sep 2022 to Sep 2023	Aug 2023 to Sep 2023	
Hispanic	80,857	89,573	95,902	95,595	28%	28%	27%	27%	11%	7%	0%	
Black	46,756	48,141	50,614	49,809	16%	15%	14%	14%	3%	3%	-2%	
Other Asian / Pacific Islander	30,769	32,208	35,566	35,405	11%	10%	10%	10%	5%	10%	0%	
White	26,326	27,911	30,577	30,362	9%	9%	9%	9%	6%	9%	-1%	
Chinese	29,994	31,599	35,715	35,649	10%	10%	10%	10%	5%	13%	0%	
Other	62,583	76,226	89,524	86,602	21%	24%	25%	25%	22%	14%	-3%	
Vietnamese	11,278	11,448	12,104	11,738	4%	4%	3%	3%	2%	3%	-3%	
Unknown	3,446	3,533	4,327	4,380	1%	1%	1%	1%	3%	24%	1%	
American Indian or Alaskan Native	623	694	719	719	0%	0%	0%	0%	11%	4%	0%	
Total	292,632	321,333	355,048	350,259	100%	100%	100%	100%	10%	9%	-1%	



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile By City

Medi-Cal By City							
City	Sep 2023	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	132,779	38%	18,910	29,673	13,963	55,529	14,704
Hayward	54,299	16%	10,509	11,492	5,883	17,011	9,404
Fremont	32,506	9%	12,692	4,753	1,287	8,525	5,249
San Leandro	31,224	9%	6,366	4,265	3,433	11,287	5,873
Union City	14,560	4%	5,122	2,148	617	3,906	2,767
Alameda	13,366	4%	2,914	1,994	1,694	4,547	2,217
Berkeley	12,873	4%	2,604	1,624	1,316	5,356	1,973
Livermore	10,552	3%	1,557	580	1,834	4,663	1,918
Newark	8,203	2%	2,468	2,499	296	1,485	1,455
Castro Valley	8,811	3%	1,860	1,298	1,114	2,623	1,916
San Lorenzo	7,258	2%	1,259	1,218	699	2,591	1,491
Pleasanton	6,036	2%	1,377	354	543	2,673	1,089
Dublin	6,450	2%	1,469	396	652	2,755	1,178
Emeryville	2,416	1%	517	436	312	735	416
Albany	1,996	1%	320	199	342	712	423
Piedmont	437	0%	83	119	29	89	117
Sunol	71	0%	17	9	6	23	16
Antioch	40	0%	12	7	7	11	3
Other	1,040	0%	257	196	117	342	128
Total	344,917	100%	70,313	63,260	34,144	124,863	52,337

Group Care By City							
City	Sep 2023	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	1,786	32%	391	340	-	1,055	-
Hayward	624	11%	299	137	-	188	-
Fremont	613	11%	426	60	-	127	-
San Leandro	583	10%	230	84	-	269	-
Union City	298	5%	193	39	-	66	-
Alameda	281	5%	98	21	-	162	-
Berkeley	166	3%	48	11	-	107	-
Livermore	98	2%	33	2	-	63	-
Newark	137	2%	92	27	-	18	-
Castro Valley	192	3%	78	30	-	84	-
San Lorenzo	129	2%	46	16	-	67	-
Pleasanton	61	1%	22	3	-	36	-
Dublin	101	2%	34	6	-	61	-
Emeryville	35	1%	14	6	-	15	-
Albany	21	0%	9	1	-	11	-
Piedmont	11	0%	2	-	-	9	-
Sunol	-	0%	-	-	-	-	-
Antioch	25	0%	6	8	-	11	-
Other	470	8%	170	82	-	218	-
Total	5,631	100%	2,191	873	-	2,567	-

Total By City							
City	Sep 2023	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	134,565	38%	19,301	30,013	13,963	56,584	14,704
Hayward	54,923	16%	10,808	11,629	5,883	17,199	9,404
Fremont	33,119	9%	13,118	4,813	1,287	8,652	5,249
San Leandro	31,807	9%	6,596	4,349	3,433	11,556	5,873
Union City	14,858	4%	5,315	2,187	617	3,972	2,767
Alameda	13,647	4%	3,012	2,015	1,694	4,709	2,217
Berkeley	13,039	4%	2,652	1,635	1,316	5,463	1,973
Livermore	10,650	3%	1,590	582	1,834	4,726	1,918
Newark	8,340	2%	2,560	2,526	296	1,503	1,455
Castro Valley	9,003	3%	1,938	1,328	1,114	2,707	1,916
San Lorenzo	7,387	2%	1,305	1,234	699	2,658	1,491
Pleasanton	6,097	2%	1,399	357	543	2,709	1,089
Dublin	6,551	2%	1,503	402	652	2,816	1,178
Emeryville	2,451	1%	531	442	312	750	416
Albany	2,017	1%	329	200	342	723	423
Piedmont	448	0%	85	119	29	98	117
Sunol	71	0%	17	9	6	23	16
Antioch	65	0%	18	15	7	22	3
Other	1,510	0%	427	278	117	560	128
Total	350,548	100%	72,504	64,133	34,144	127,430	52,337

To: Alameda Alliance for Health, Finance Committee

From: Gil Riojas, Chief Financial Officer

Date: December 5th, 2023

Subject: Finance Report – October 2023

Executive Summary

- For the month ended October 31st, 2023, the Alliance had enrollment of 354,067 members, a Net Income of \$3.8 million and 695% of required Tangible Net Equity (TNE).

Overall Results: (in Thousands)		
	Month	YTD
Revenue	\$135,665	\$550,153
Medical Expense	126,775	508,942
Admin. Expense	8,627	29,788
Other Inc. / (Exp.)	3,513	9,959
Net Income	\$3,776	\$21,381

Net Income by Program: (in Thousands)		
	Month	YTD
Medi-Cal*	\$3,575	\$20,409
Group Care	201	972
	\$3,776	\$21,381

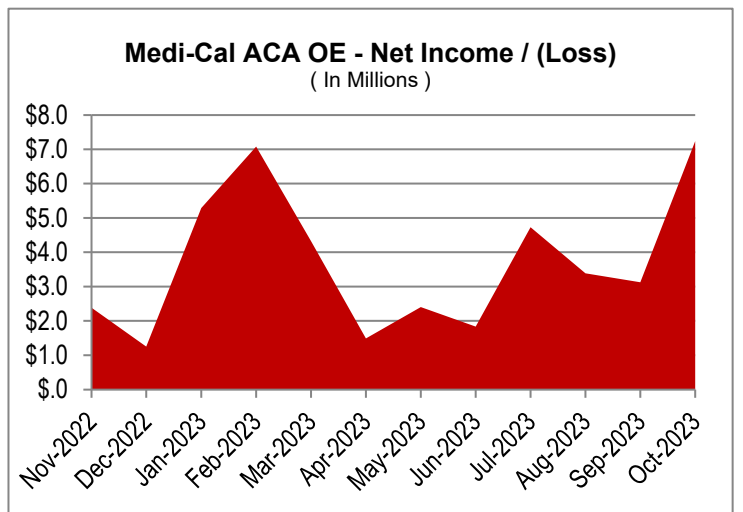
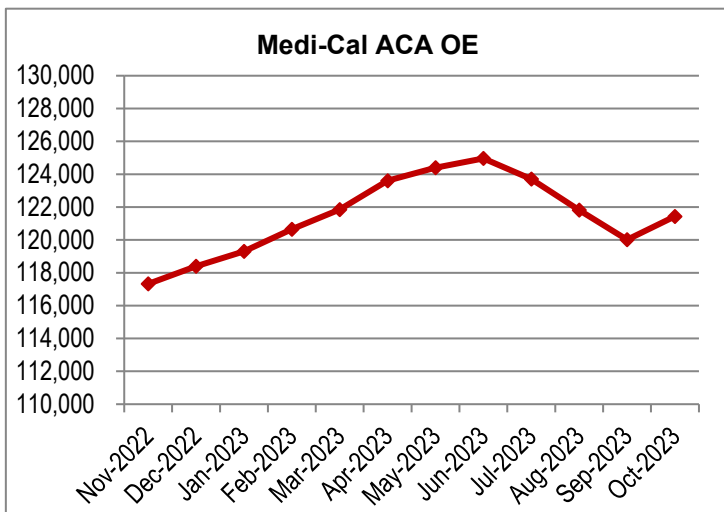
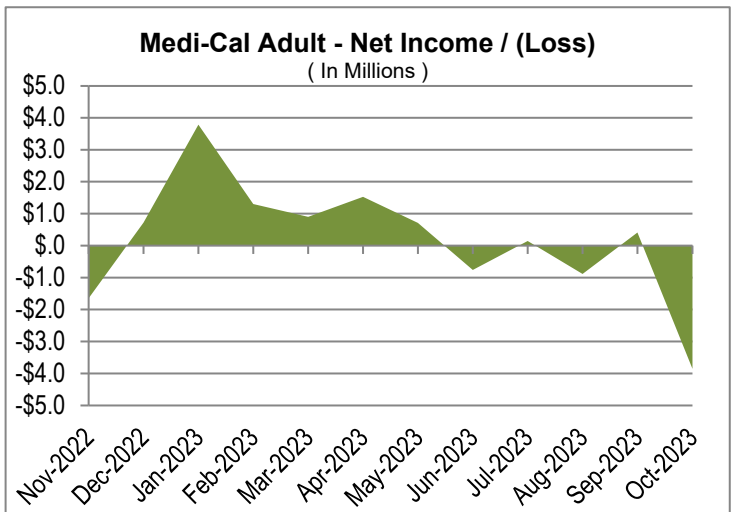
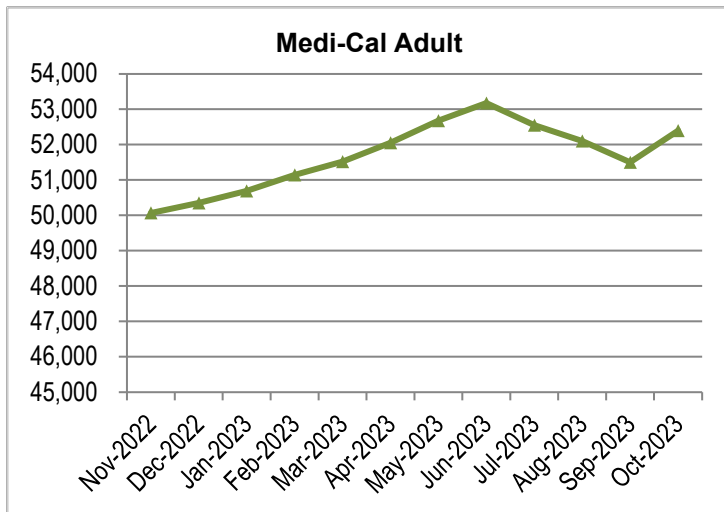
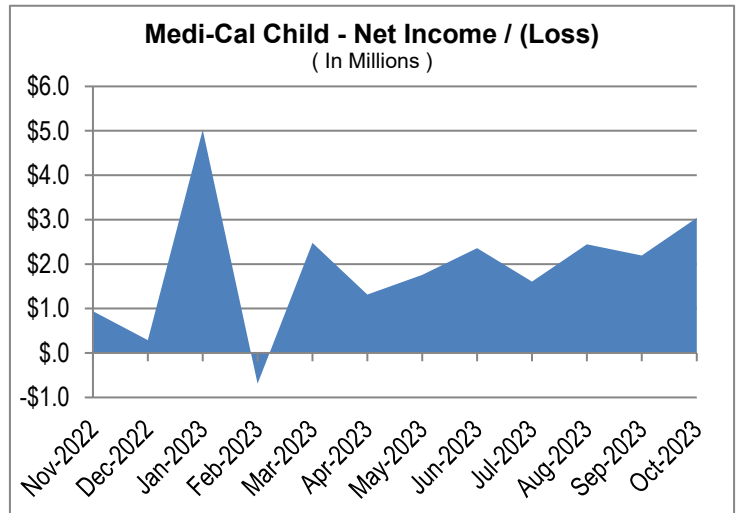
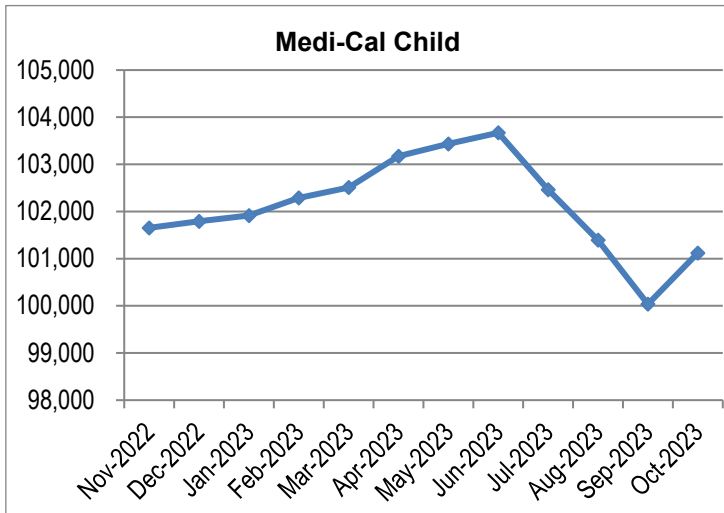
*Includes consulting cost for Medicare implementation.

Enrollment

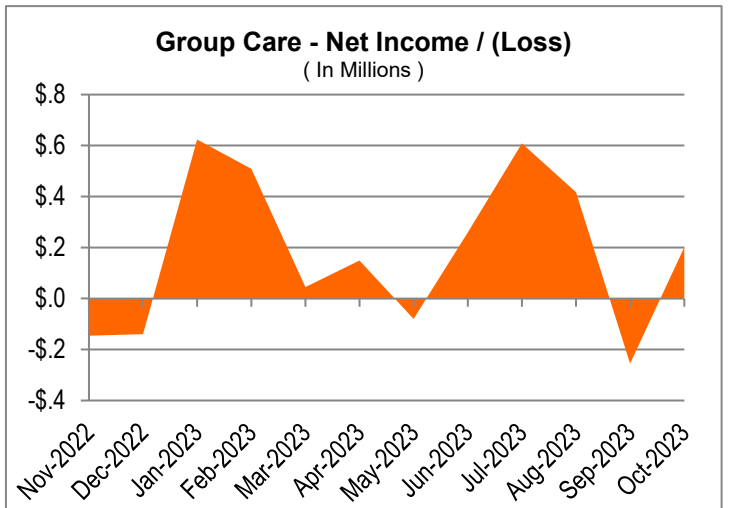
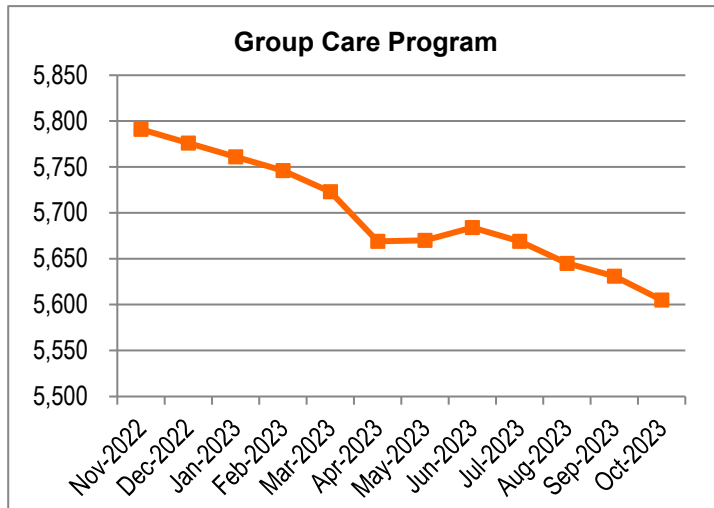
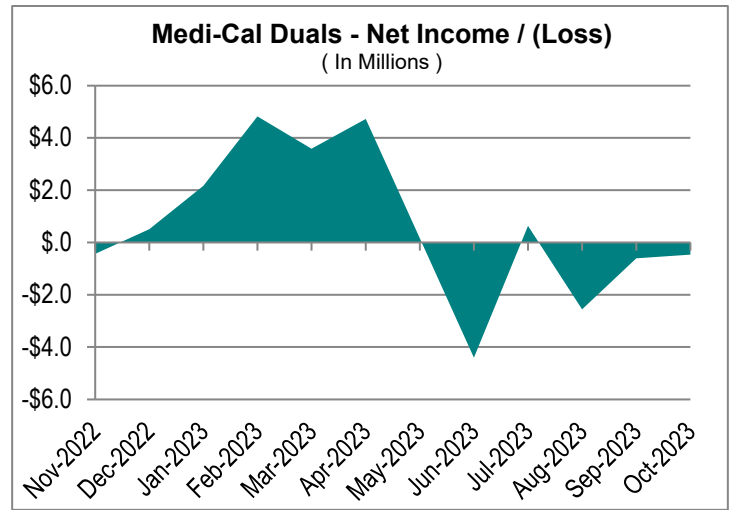
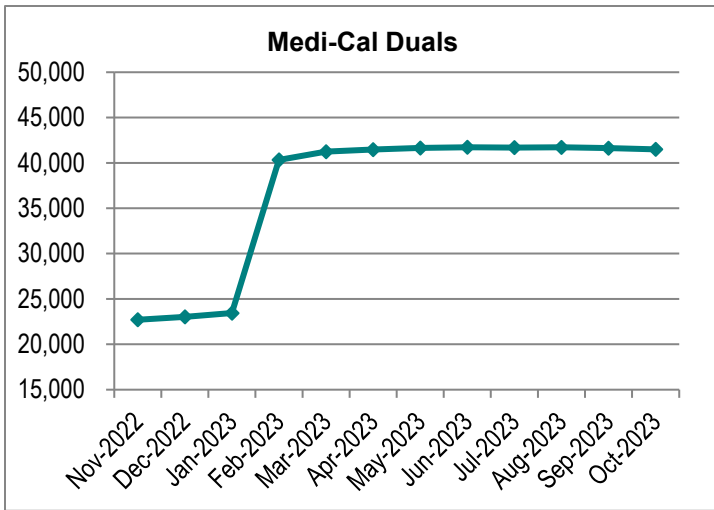
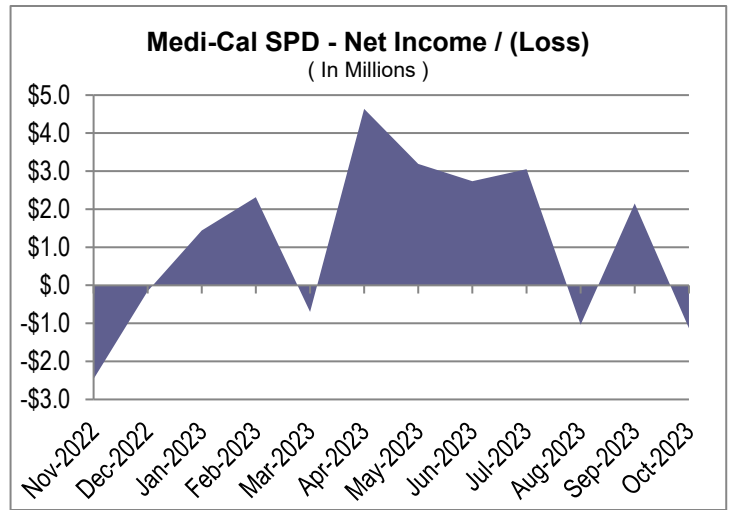
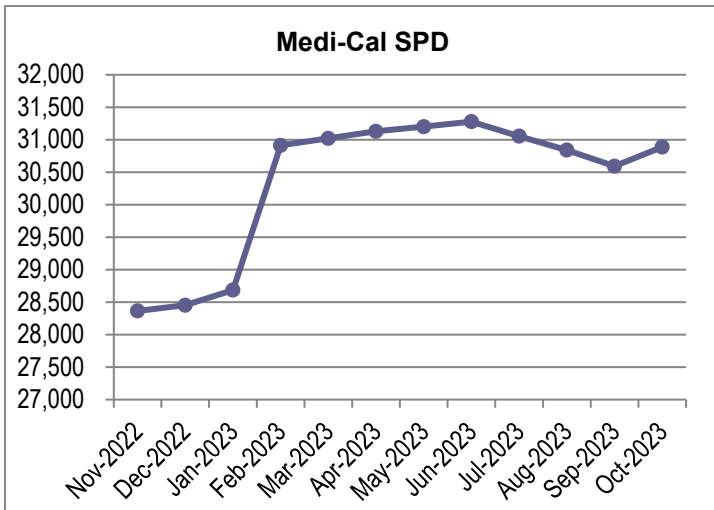
- Total enrollment increased by 3,519 members since September 2023.
- Total enrollment decreased by 7,618 members since June 2023.

Monthly Membership and YTD Member Months									
Actual vs. Budget									
For the Month and Fiscal Year-to-Date									
Enrollment					Member Months				
October 2023					Year-to-Date				
Actual	Budget	Variance	Variance %		Actual	Budget	Variance	Variance %	
					Medi-Cal:				
52,396	48,768	3,628	7.4%	Adult	208,547	201,095	7,452	3.7%	
101,120	102,175	(1,055)	-1.0%	Child	405,014	411,439	(6,425)	-1.6%	
30,888	31,389	(501)	-1.6%	SPD	123,375	125,448	(2,073)	-1.7%	
41,496	42,304	(808)	-1.9%	Duals	166,528	169,216	(2,688)	-1.6%	
121,430	114,310	7,120	6.2%	ACA OE	486,972	474,920	12,052	2.5%	
135	145	(10)	-6.9%	LTC	553	580	(27)	-4.7%	
997	983	14	1.4%	LTC Duals	4,053	3,932	121	3.1%	
348,462	340,074	8,388	2.5%	Medi-Cal Total	1,395,042	1,386,630	8,412	0.6%	
5,605	5,669	(64)	-1.1%	Group Care	22,550	22,676	(126)	-0.6%	
354,067	345,743	8,324	2.4%	Total	1,417,592	1,409,306	8,286	0.6%	

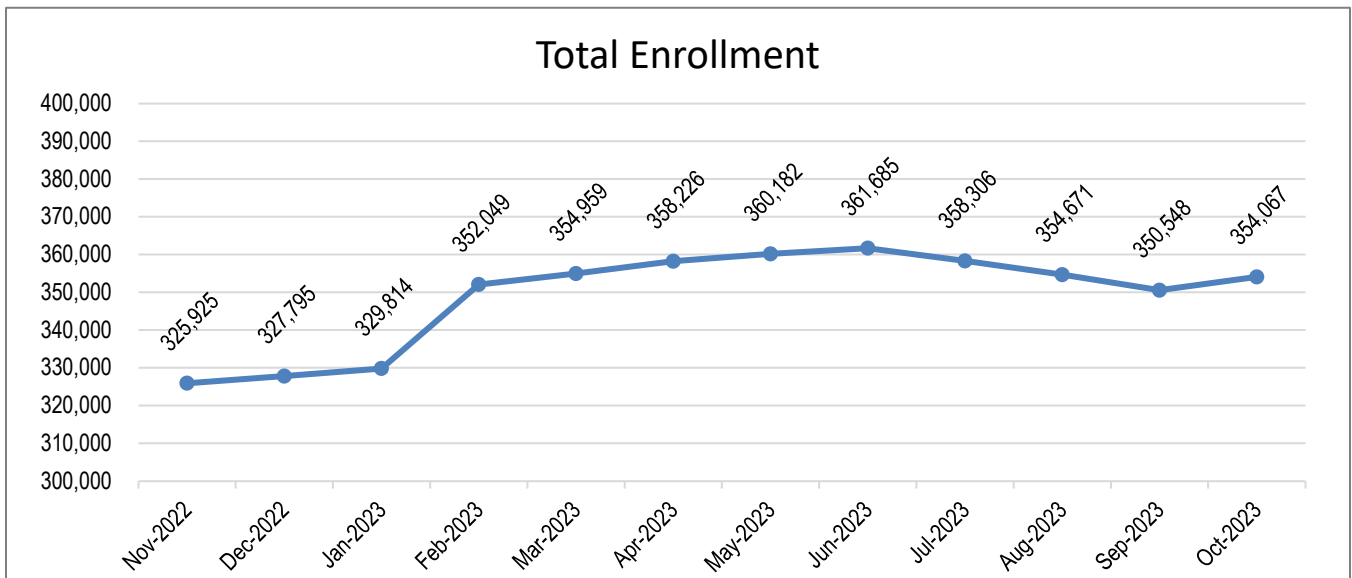
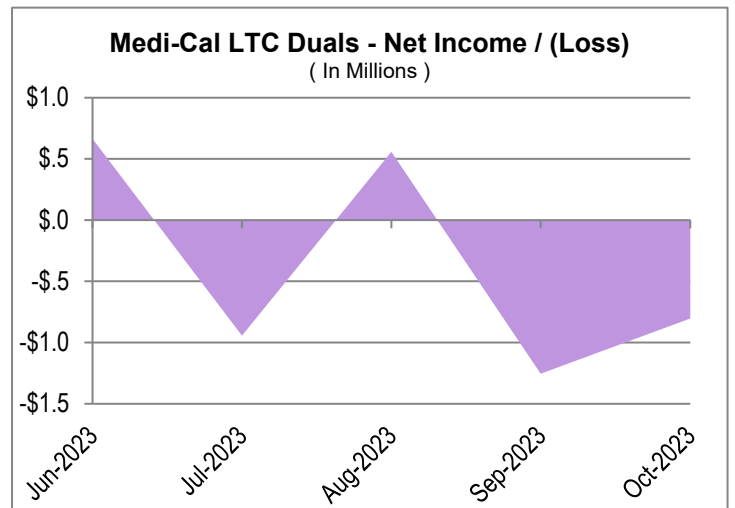
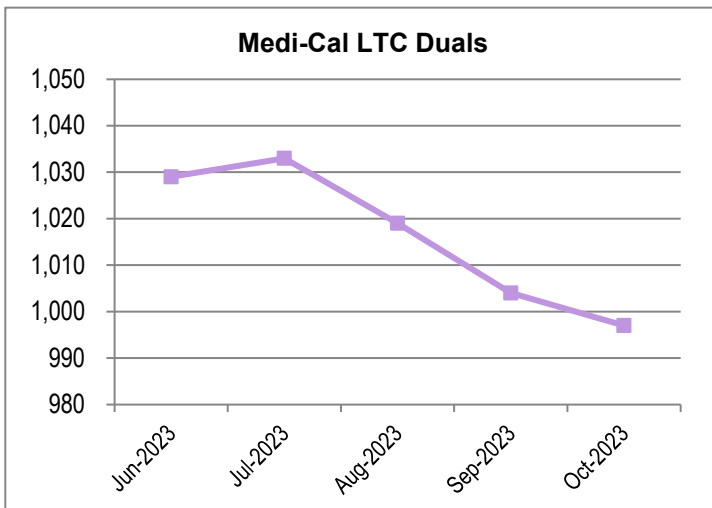
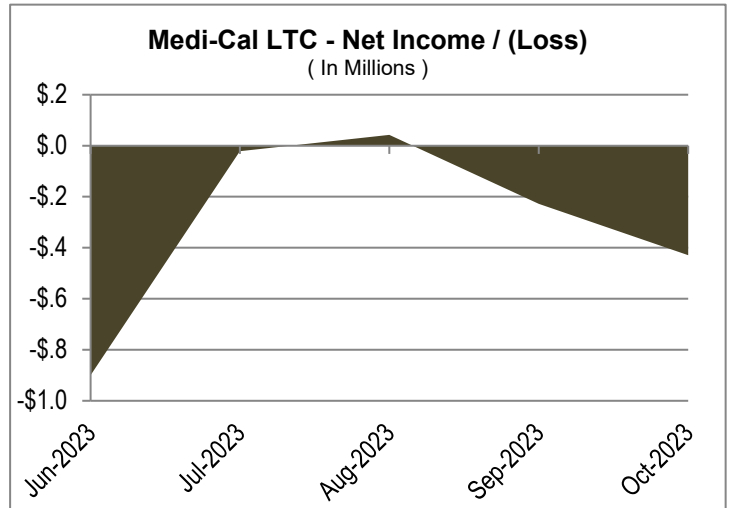
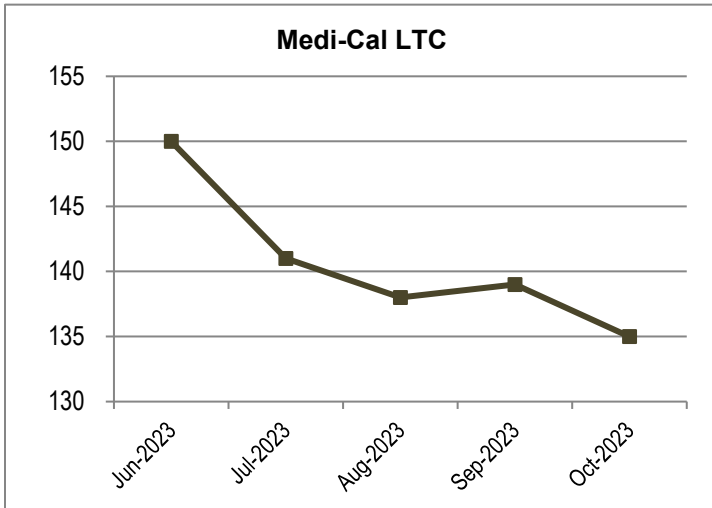
Enrollment and Profitability by Program and Category of Aid

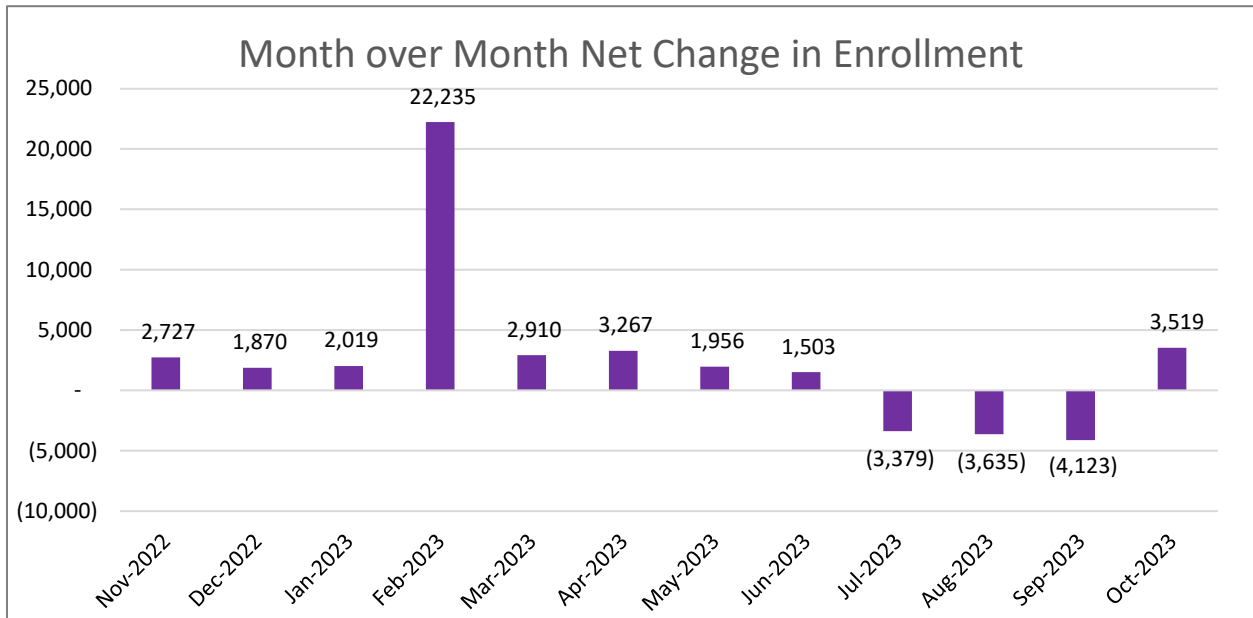


Enrollment and Profitability by Program and Category of Aid



Enrollment and Profitability by Program and Category of Aid

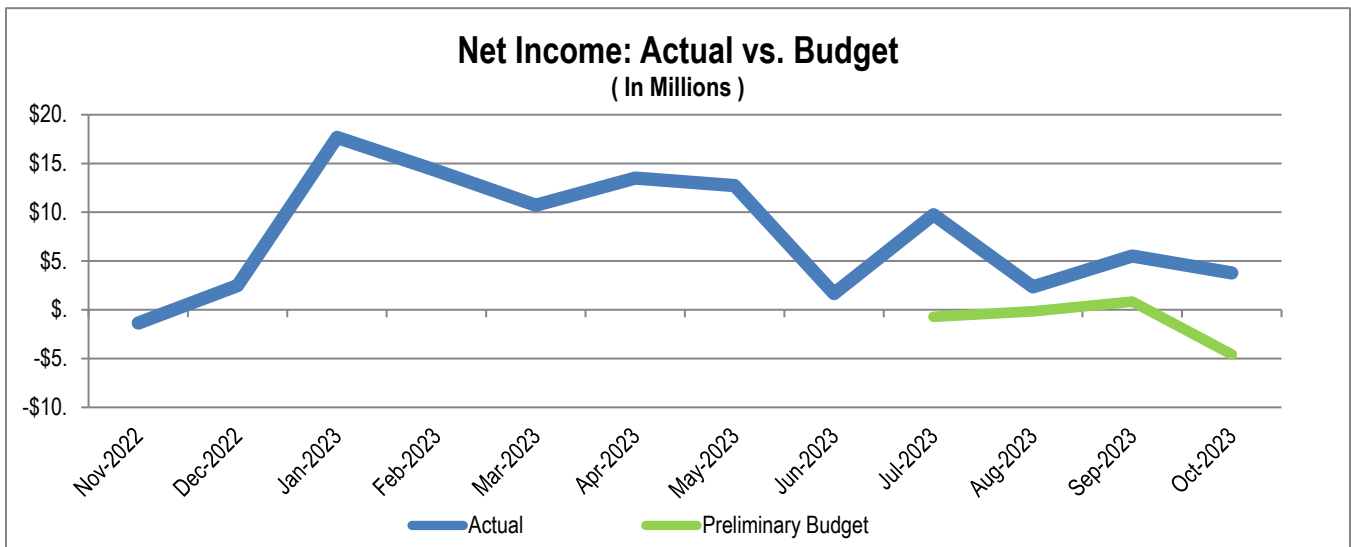




- The Public Health Emergency (PHE) ended May 2023. Disenrollments related to redetermination started in July 2023. In preparation for the Single Plan Model, DHCS is no longer assigning members to Anthem. New members are now all assigned to the Alliance. As a result, October's new members outweighed disenrollments.

Net Income

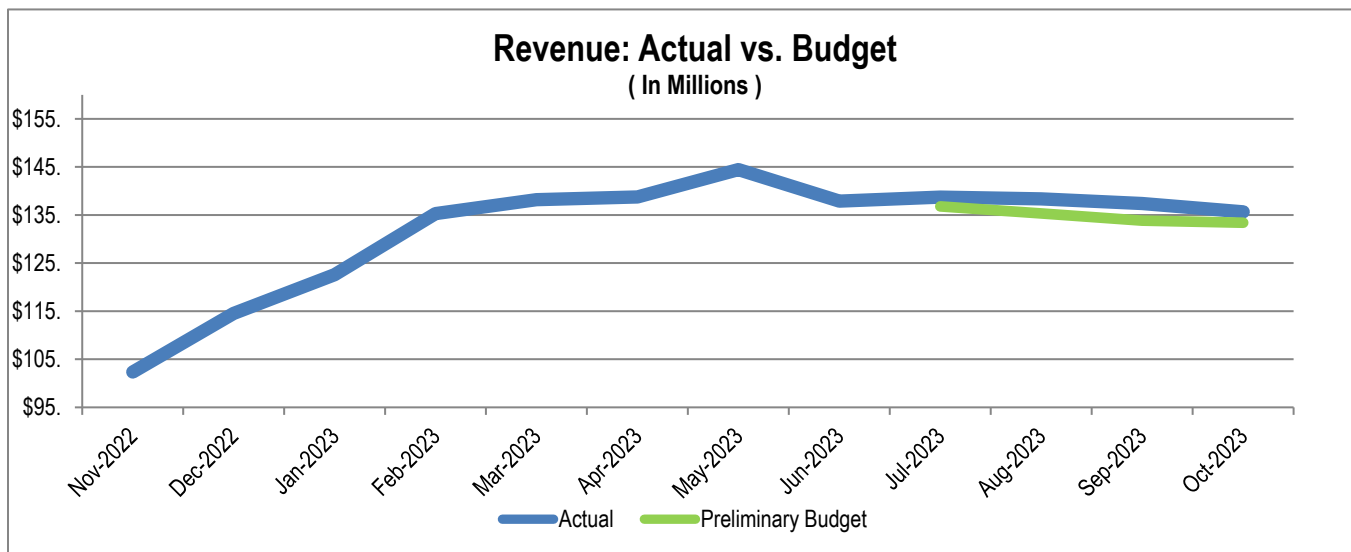
- For the month ended October 31st, 2023
 - Actual Net Income \$3.8 million.
 - Budgeted Net Loss \$4.6 million.
- For the fiscal YTD ended October 31st, 2023
 - Actual Net Income \$21.4 million.
 - Budgeted Net Loss \$4.6 million.



- The favorable variance of \$8.3 million in the current month is primarily due to:
 - Favorable \$2.7 million higher than anticipated Total Other Income/Expense.
 - Favorable \$2.3 million higher than anticipated Revenue.
 - Favorable \$1.9 million lower than anticipated Medical Expense.
 - Favorable \$1.5 million lower than anticipated Administrative Expense.

Revenue

- For the month ended October 31st, 2023
 - Actual Revenue: \$135.7 million.
 - Budgeted Revenue: \$133.4 million.
- For the fiscal YTD ended October 31st, 2023
 - Actual Revenue: \$550.2 million.
 - Budgeted Revenue: \$539.4 million.

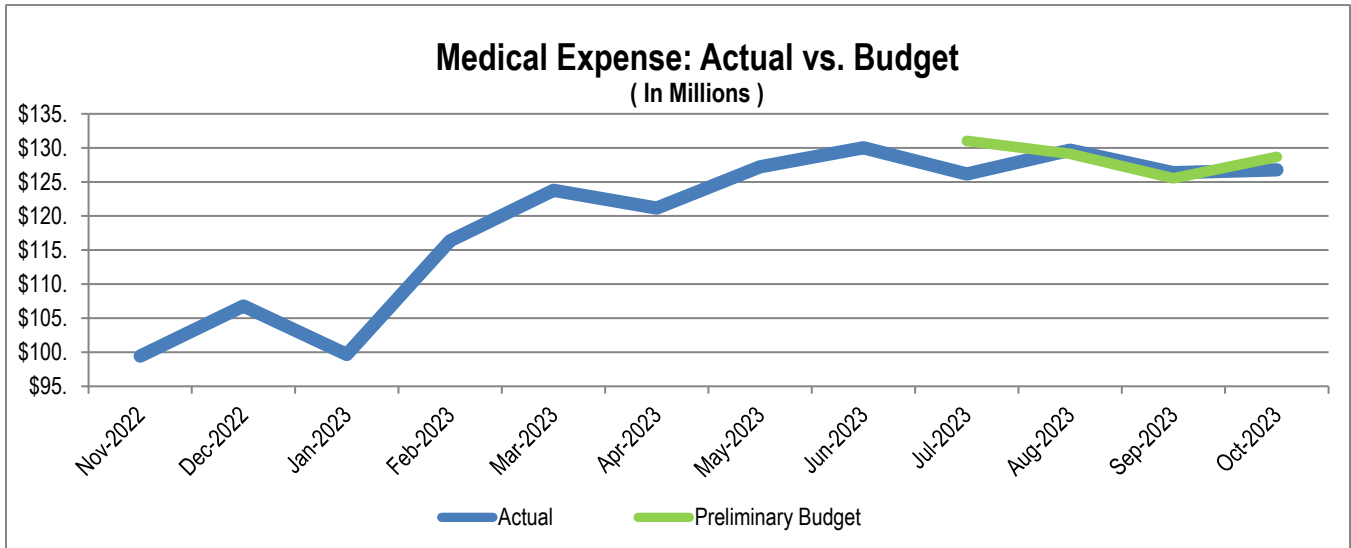


- For the month ended October 31st, 2023, the favorable revenue variance of \$2.3 million is primarily due to timing of revenue recognition:
 - Favorable \$2.6 million capitation revenue due to higher enrollment and a higher proportion of members with higher rates.
 - Favorable \$1.2 million CalAIM Incentive Program revenue (IPP, HHIP, SBHIP, and Admin). The majority of this revenue has corresponding CalAIM Incentive expenses.
 - Unfavorable \$1.5 million anticipated MOT Risk Corridor recoupment due to DHCS rates being higher than expenses.

Medical Expense

- For the month ended October 31st, 2023
 - Actual Medical Expense: \$126.8 million.
 - Budgeted Medical Expense: \$128.7 million.

- For the fiscal YTD ended October 31st, 2023
 - Actual Medical Expense: \$508.9 million.
 - Budgeted Medical Expense: \$514.4 million.



- Reported financial results include medical expense, which contains estimates for Incurred-But-Not-Paid (IBNP) claims. Calculation of monthly IBNP is based on historical trends and claims payment. The Alliance’s IBNP reserves are reviewed by our actuarial consultants.
- For October, updates to Fee-For-Service (FFS) decreased the estimate for prior period unpaid Medical Expenses by \$1.4 million. Year to date, the estimate for prior years increased by \$8.1 million (per table below).

Medical Expense - Actual vs. Budget (In Dollars)						
Adjusted to Eliminate the Impact of Prior Period IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	Adjusted	Change in IBNP	Reported		\$	%
Capitated Medical Expense	\$102,983,999	\$0	\$102,983,999	\$104,571,543	\$1,587,544	1.5%
Primary Care FFS	\$22,492,875	\$35,862	\$22,528,737	\$20,639,834	(\$1,853,041)	-9.0%
Specialty Care FFS	\$20,648,691	(\$676,089)	\$19,972,603	\$22,263,595	\$1,614,903	7.3%
Outpatient FFS	\$31,331,319	\$555,054	\$31,886,373	\$33,514,090	\$2,182,771	6.5%
Ancillary FFS	\$41,042,993	\$1,896,170	\$42,939,163	\$48,628,595	\$7,585,602	15.6%
Pharmacy FFS	\$34,143,746	(\$566,947)	\$33,576,799	\$35,677,164	\$1,533,419	4.3%
ER Services FFS	\$22,349,632	\$318,104	\$22,667,735	\$24,166,216	\$1,816,585	7.5%
Inpatient Hospital & SNF FFS	\$131,433,524	(\$778,619)	\$130,654,905	\$140,701,577	\$9,268,053	6.6%
Long Term Care FFS	\$73,341,614	\$7,322,119	\$80,663,734	\$62,154,126	(\$11,187,488)	-18.0%
Other Benefits & Services	\$18,712,527	\$0	\$18,712,527	\$20,975,505	\$2,262,978	10.8%
Net Reinsurance	\$355,889	\$0	\$355,889	\$1,061,457	\$705,568	66.5%
Provider Incentive	\$2,000,000	\$0	\$2,000,000	\$0	(\$2,000,000)	-
	\$500,836,810	\$8,105,655	\$508,942,465	\$514,353,703	\$13,516,893	2.6%

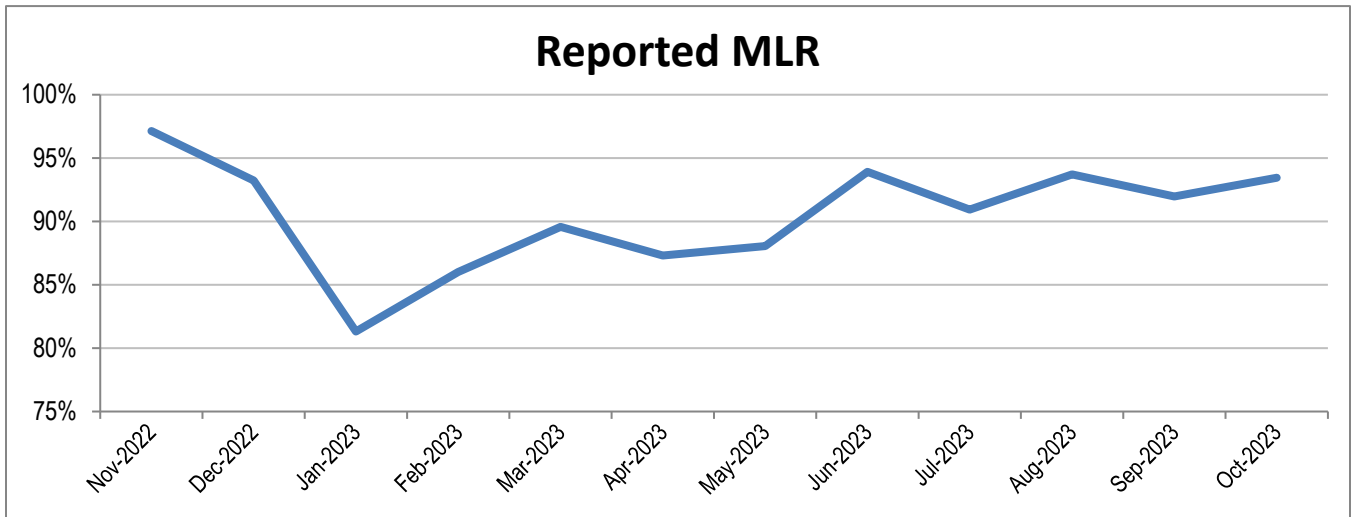
Medical Expense - Actual vs. Budget (Per Member Per Month)						
Adjusted to Eliminate the Impact of Prior Year IBNP Estimates						
	Actual			Budget	Variance Actual vs. Budget Favorable/(Unfavorable)	
	<u>Adjusted</u>	<u>Change in IBNP</u>	<u>Reported</u>		\$	%
Capitated Medical Expense	\$72.65	\$0.00	\$72.65	\$74.20	\$1.55	2.1%
Primary Care FFS	\$15.87	\$0.03	\$15.89	\$14.65	(\$1.22)	-8.3%
Specialty Care FFS	\$14.57	(\$0.48)	\$14.09	\$15.80	\$1.23	7.8%
Outpatient FFS	\$22.10	\$0.39	\$22.49	\$23.78	\$1.68	7.1%
Ancillary FFS	\$28.95	\$1.34	\$30.29	\$34.51	\$5.55	16.1%
Pharmacy FFS	\$24.09	(\$0.40)	\$23.69	\$25.32	\$1.23	4.9%
ER Services FFS	\$15.77	\$0.22	\$15.99	\$17.15	\$1.38	8.1%
Inpatient Hospital & SNF FFS	\$92.72	(\$0.55)	\$92.17	\$99.84	\$7.12	7.1%
Long Term Care FFS	\$51.74	\$5.17	\$56.90	\$44.10	(\$7.63)	-17.3%
Other Benefits & Services	\$13.20	\$0.00	\$13.20	\$14.88	\$1.68	11.3%
Net Reinsurance	\$0.25	\$0.00	\$0.25	\$0.75	\$0.50	66.7%
Provider Incentive	\$1.41	\$0.00	\$1.41	\$0.00	(\$1.41)	-
	\$353.30	\$5.72	\$359.02	\$364.97	\$11.67	3.2%

- Excluding the impact of prior year estimates for IBNP, year-to-date medical expense variance is \$13.5 million favorable to budget. On a PMPM basis, medical expense is 3.2% favorable to budget. For per-member-per-month expense:
 - Capitated Expense is slightly under budget, largely driven by favorable Supplemental Maternity Expense and FQHC expense, partially offset by unfavorable Global Subcontract, due to delay in contract amendment to increase rates.
 - Primary Care Expense is unfavorable compared to budget across all populations except for Duals driven generally by unfavorable utilization.
 - Specialty Care expenses are below budget, driven by favorable Dual category of aid utilization.
 - Outpatient Expense is under budget generally due to favorable dialysis utilization and Facility-Other unit cost in the Dual and SPD populations.
 - Ancillary Expense is under budget mostly due to favorable unit cost and utilization in the SPD, ACA OE and Dual populations.
 - Pharmacy Expense is under budget mostly due to favorable Non-PBM expense driven by favorable utilization in the SPD, Adult, ACA OE and Dual populations.
 - Emergency Room Expense is under budget driven by favorable unit cost in the SPD, ACA OE, Child and Dual populations.
 - Inpatient Expense is under budget mostly driven by favorable utilization in the SPD, Child and Duals populations offset by unfavorable utilization and unit cost in the Adult category of aid.
 - Long Term Care expense is over budget mostly due to unfavorable utilization in the ACA OE populations and unfavorable SPD, Dual and LTC Dual unit cost.

- Other Benefits & Services is under budget, due to favorable Cal AIM Incentive, community relations and other purchased services expense.
- Net Reinsurance year-to-date is favorable because more recoveries were received than budgeted.

Medical Loss Ratio (MLR)

The Medical Loss Ratio (total reported medical expense divided by operating revenue) was 93.4% for the month and 92.5% for the fiscal year-to-date.



Administrative Expense

- For the month ended October 31st, 2023
 - Actual Administrative Expense: \$8.6 million.
 - Budgeted Administrative Expense: \$10.1 million.
- For the fiscal YTD ended October 31st, 2023
 - Actual Administrative Expense: \$29.8 million.
 - Budgeted Administrative Expense: \$32.7 million.

Summary of Administrative Expense (In Dollars)								
For the Month and Fiscal Year-to-Date								
Favorable/(Unfavorable)								
Month					Year-to-Date			
Actual	Budget	Variance \$	Variance %		Actual	Budget	Variance \$	Variance %
\$4,732,620	\$6,466,630	\$1,734,010	26.8%	Employee Expense	\$18,058,313	\$19,190,385	\$1,132,073	5.9%
52,073	51,394	(678)	-1.3%	Medical Benefits Admin Expense	1,054,895	207,813	(847,082)	-407.6%
1,819,768	1,568,441	(251,327)	-16.0%	Purchased & Professional Services	4,666,375	5,984,477	1,318,102	22.0%
2,023,005	1,993,197	(29,808)	-1.5%	Other Admin Expense	6,008,808	7,339,186	1,330,377	18.1%
\$8,627,465	\$10,079,662	\$1,452,197	14.4%	Total Administrative Expense	\$29,788,391	\$32,721,861	\$2,933,470	9.0%

The year-to-date variances include:

- Favorable impact of delayed timing of start dates for Consulting for new projects and Computer Support Services.

- Favorable FTE variance and delayed Training, Travel, Recruitment, and other employee-related expenses.
- Partially offset by unfavorable Building and Occupancy expenses driven by new accounting standard GASB96.

The Administrative Loss Ratio (ALR) is 6.4% of net revenue for the month and 5.4% of net revenue year-to-date.

Other Income / (Expense)

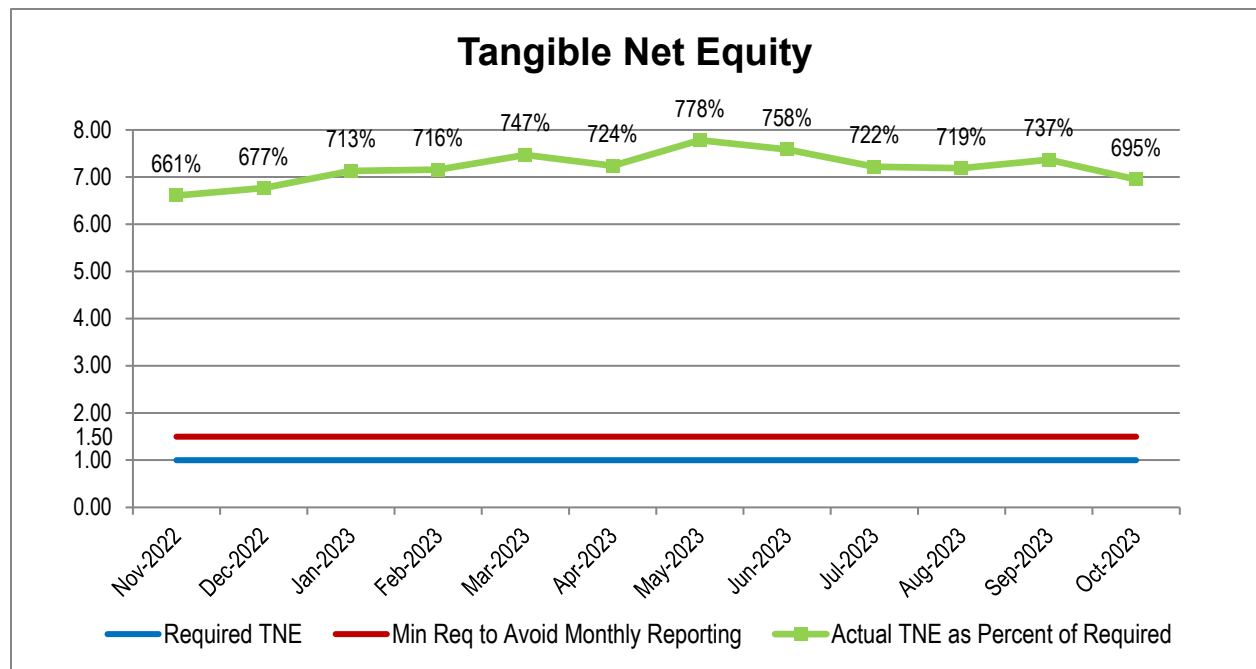
Other Income & Expense is comprised of investment income and claims interest.

- Fiscal year-to-date net investments show a gain of \$10.2 million.
- Fiscal year-to-date claims interest expense, due to delayed payment of certain claims, or recalculated interest on previously paid claims is \$207,000.

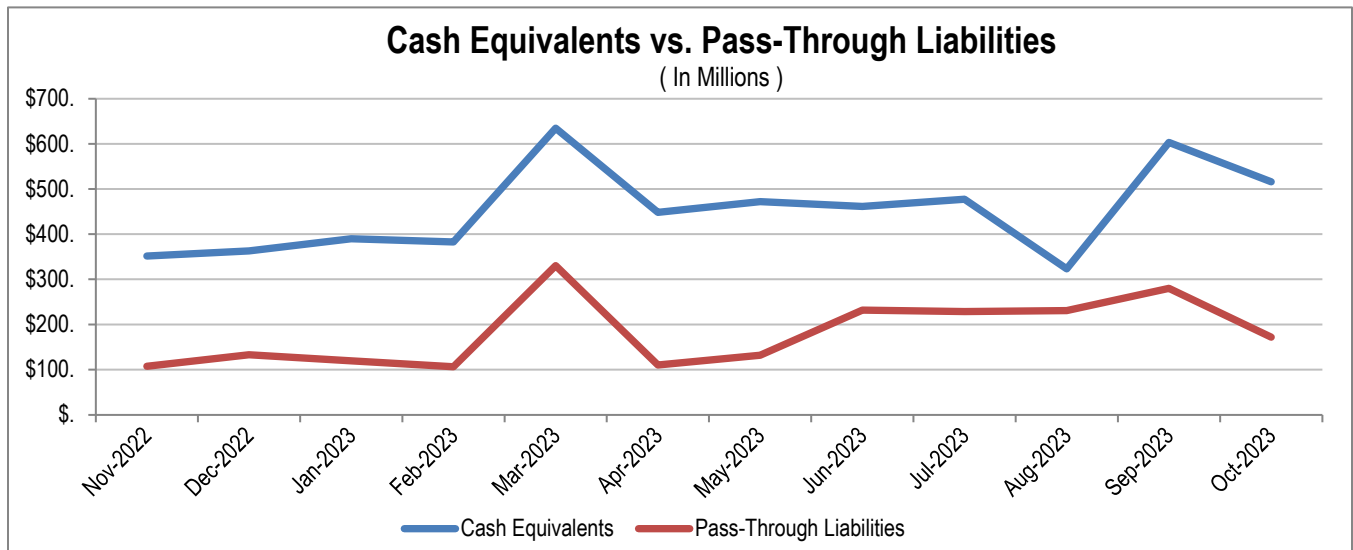
Tangible Net Equity (TNE)

- The Department of Managed Health Care (DMHC) monitors the financial stability of health plans to ensure that they can meet their financial obligations to consumers. TNE is a calculation of a company’s total tangible assets minus the company’s total liabilities. The Alliance exceeds DMHC’s required TNE.

- Required TNE \$49.7 million
- Actual TNE \$345.3 million
- Excess TNE \$295.7 million
- TNE % of Required TNE 695%



- To ensure appropriate liquidity and limit risk, the majority of Alliance financial assets are kept in short-term investments.
- Key Metrics
 - Cash & Cash Equivalents \$516.1 million
 - Pass-Through Liabilities \$171.9 million
 - Uncommitted Cash \$344.2 million
 - Working Capital \$328.6 million
 - Current Ratio 1.75 (regulatory minimum is 1.00)



Capital Investment

- Fiscal year-to-date capital assets acquired: \$662,000
- Annual capital budget: \$1.5 million
- A summary of year-to-date capital asset acquisitions is included in this monthly financial statement package.

Caveats to Financial Statements

- We continue to caveat these financial statements that, due to challenges of projecting medical expense and liabilities based on incomplete claims experience, financial results are subject to revision.
- The full set of financial statements and reports are included in the Board of Governors Report. This is a high-level summary of key components of those statements, which are unaudited.

ALAMEDA ALLIANCE FOR HEALTH
STATEMENT OF REVENUE & EXPENSES
ACTUAL VS. BUDGET (MEDICAL EXPENSE BY PAYMENT TYPE)
COMBINED BASIS (RESTRICTED & UNRESTRICTED FUNDS)
FOR THE MONTH AND FISCAL YTD ENDED OCTOBER 31, 2023

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance	% Variance	Account Description	Actual	Budget	\$ Variance	% Variance
		(Unfavorable)	(Unfavorable)				(Unfavorable)	(Unfavorable)
348,462	340,074	8,388	2.5%	MEMBERSHIP	1,395,042	1,386,630	8,412	0.6%
5,605	5,669	(64)	(1.1%)	1 - Medi-Cal	22,550	22,676	(126)	(0.6%)
354,067	345,743	8,324	2.4%	2 - GroupCare	1,417,592	1,409,306	8,286	0.6%
				3 - TOTAL MEMBER MONTHS				
				REVENUE	\$550,153,496	\$539,388,848	\$10,764,648	2.0%
				4 - TOTAL REVENUE				
				MEDICAL EXPENSES				
				<u>Capitated Medical Expenses:</u>				
\$25,479,767	\$25,617,773	\$138,007	0.5%	5 - Capitated Medical Expense	\$102,983,999	\$104,571,543	\$1,587,544	1.5%
				<u>Fee for Service Medical Expenses:</u>				
\$31,879,496	\$35,251,610	\$3,372,114	9.6%	6 - Inpatient Hospital FFS Expense	\$130,654,905	\$140,701,577	\$10,046,672	7.1%
\$5,765,545	\$5,075,515	(\$690,030)	(13.6%)	7 - Primary Care Physician FFS Expense	\$22,528,737	\$20,639,834	(\$1,888,903)	(9.2%)
\$4,812,874	\$5,545,924	\$733,049	13.2%	8 - Specialty Care Physician Expense	\$19,972,603	\$22,263,595	\$2,290,992	10.3%
\$10,007,266	\$12,312,950	\$2,305,684	18.7%	9 - Ancillary Medical Expense	\$42,939,163	\$48,628,595	\$5,689,432	11.7%
\$7,387,134	\$8,378,351	\$991,217	11.8%	10 - Outpatient Medical Expense	\$31,886,373	\$33,514,090	\$1,627,717	4.9%
\$5,662,469	\$6,043,416	\$380,947	6.3%	11 - Emergency Expense	\$22,667,735	\$24,166,216	\$1,498,481	6.2%
\$8,511,774	\$8,914,662	\$402,888	4.5%	12 - Pharmacy Expense	\$33,576,799	\$35,677,164	\$2,100,365	5.9%
\$21,519,382	\$15,635,534	(\$5,883,848)	(37.6%)	13 - Long Term Care FFS Expense	\$80,663,734	\$62,154,126	(\$18,509,608)	(29.8%)
\$95,545,940	\$97,157,960	\$1,612,020	1.7%	14 - Total Fee for Service Expense	\$384,890,049	\$387,745,198	\$2,855,148	0.7%
\$5,012,115	\$5,630,249	\$618,134	11.0%	15 - Other Benefits & Services	\$18,712,527	\$20,975,505	\$2,262,977	10.8%
(\$263,308)	\$260,681	\$523,988	201.0%	16 - Reinsurance Expense	\$355,889	\$1,061,457	\$705,568	66.5%
\$1,000,000	\$0	(\$1,000,000)	0.0%	17 - Risk Pool Distribution	\$2,000,000	\$0	(\$2,000,000)	0.0%
\$126,774,514	\$128,666,664	\$1,892,150	1.5%	18 - TOTAL MEDICAL EXPENSES	\$508,942,465	\$514,353,703	\$5,411,238	1.1%
\$8,890,658	\$4,743,849	\$4,146,808	87.4%	19 - GROSS MARGIN	\$41,211,031	\$25,035,145	\$16,175,886	64.6%
				ADMINISTRATIVE EXPENSES				
\$4,732,620	\$6,466,630	\$1,734,010	26.8%	20 - Personnel Expense	\$18,058,313	\$19,190,385	\$1,132,073	5.9%
\$52,073	\$51,394	(\$678)	(1.3%)	21 - Benefits Administration Expense	\$1,054,895	\$207,813	(\$847,082)	(407.6%)
\$1,819,768	\$1,568,441	(\$251,327)	(16.0%)	22 - Purchased & Professional Services	\$4,666,375	\$5,984,477	\$1,318,101	22.0%
\$2,023,005	\$1,993,197	(\$29,808)	(1.5%)	23 - Other Administrative Expense	\$6,008,808	\$7,339,186	\$1,330,377	18.1%
\$8,627,465	\$10,079,662	\$1,452,197	14.4%	24 - TOTAL ADMINISTRATIVE EXPENSES	\$29,788,391	\$32,721,861	\$2,933,470	9.0%
\$263,192	(\$5,335,813)	\$5,599,005	104.9%	25 - NET OPERATING INCOME / (LOSS)	\$11,422,640	(\$7,686,716)	\$19,109,356	248.6%
\$3,513,306	\$770,000	\$2,743,306	356.3%	OTHER INCOME / EXPENSES				
\$3,776,499	(\$4,565,813)	\$8,342,311	182.7%	26 - TOTAL OTHER INCOME / (EXPENSES)	\$9,958,587	\$3,080,000	\$6,878,588	223.3%
				27 - NET INCOME / (LOSS)	\$21,381,227	(\$4,606,716)	\$25,987,943	564.1%
6.4%	7.6%	1.2%	15.8%	28 - ADMIN EXP % OF REVENUE	5.4%	6.1%	0.7%	11.5%

**ALAMEDA ALLIANCE FOR HEALTH
BALANCE SHEETS
CURRENT MONTH VS. PRIOR MONTH
FOR THE MONTH AND FISCAL YTD ENDED OCTOBER 31, 2023**

	10/31/2023	9/30/2023	Difference	% Difference
CURRENT ASSETS:				
Cash & Equivalents				
Cash	\$31,227,148	\$9,185,850	\$22,041,298	239.95%
Short-Term Investments	484,847,892	593,964,784	(109,116,892)	-18.37%
Interest Receivable	966,511	450,138	516,373	114.71%
Other Receivables - Net	237,406,808	213,845,802	23,561,006	11.02%
Prepaid Expenses	4,270,479	5,501,708	(1,231,230)	-22.38%
Prepaid Inventoried Items	30,530	58,330	(27,800)	-47.66%
CalPERS Net Pension Asset	(5,286,448)	(5,286,448)	0	0.00%
Deferred CalPERS Outflow	14,099,056	14,099,056	0	0.00%
TOTAL CURRENT ASSETS	\$767,561,974	\$831,819,219	(\$64,257,245)	-7.72%
OTHER ASSETS:				
Long-Term Investments	7,050,306	7,027,564	22,742	0.32%
Restricted Assets	350,000	350,000	0	0.00%
Lease Asset - Office Space (Net)	1,190,131	1,252,769	(62,638)	-5.00%
Lease Asset - Office Equipment (Net)	144,100	147,375	(3,275)	-2.22%
SBITA Asset-GASB 96 (Net)	5,079,495	5,309,802	(230,307)	-4.34%
TOTAL OTHER ASSETS	\$13,814,032	\$14,087,510	(\$273,478)	-1.94%
PROPERTY AND EQUIPMENT:				
Land, Building & Improvements	10,131,064	10,129,539	1,525	0.02%
Furniture And Equipment	12,499,409	12,398,056	101,353	0.82%
Leasehold Improvement	902,447	902,447	0	0.00%
Internally-Developed Software	14,824,002	14,824,002	0	0.00%
Fixed Assets at Cost	38,356,922	38,254,044	102,878	0.27%
Less: Accumulated Depreciation	(32,703,532)	(32,645,422)	(58,111)	0.18%
NET PROPERTY AND EQUIPMENT	\$5,653,389	\$5,608,622	\$44,768	0.80%
TOTAL ASSETS	\$787,029,396	\$851,515,352	(\$64,485,956)	-7.57%
CURRENT LIABILITIES:				
Accounts Payable	1,206,137	919,537	286,600	31.17%
Other Accrued Expenses	44,051,558	17,980,983	26,070,575	144.99%
Interest Payable	(96,836)	106,591	(203,426)	-190.85%
Pass-Through Liabilities	171,867,405	279,960,963	(108,093,558)	-38.61%
Claims Payable	31,264,410	31,022,471	241,940	0.78%
IBNP Reserves	169,177,600	156,895,226	12,282,374	7.83%
Payroll Liabilities	7,803,322	7,080,789	722,533	10.20%
CalPERS Deferred Inflow	5,004,985	5,004,985	0	0.00%
Risk Sharing	5,629,337	4,629,337	1,000,000	21.60%
Provider Grants/ New Health Program	0	(11,640)	11,640	-100.00%
ST Lease Liability - Office Space	843,064	836,760	6,304	0.75%
ST Lease Liability - Office Equipment	39,300	39,300	0	0.00%
SBITA ST Liability-GASB 96	2,190,238	2,195,220	(4,982)	-0.23%
TOTAL CURRENT LIABILITIES	\$438,980,520	\$506,660,520	(\$67,680,001)	-13.36%
LONG TERM LIABILITIES:				
LT Lease Liability - Office Space	524,321	597,778	(73,457)	-12.29%
LT Lease Liability - Office Equipment	104,800	108,075	(3,275)	-3.03%
SBITA LT Liability -GASB 96	2,081,486	2,587,208	(505,722)	-19.55%
TOTAL LONG TERM LIABILITIES	\$2,710,607	\$3,293,061	(\$582,454)	-17.69%
TOTAL LIABILITIES	\$441,691,127	\$509,953,581	(\$68,262,454)	-13.39%
NET WORTH:				
Contributed Capital	840,233	840,233	0	0.00%
Restricted & Unrestricted Funds	323,116,808	323,116,808	0	0.00%
Year-to Date Net Income / (Loss)	21,381,227	17,604,729	3,776,499	21.45%
TOTAL NET WORTH	\$345,338,269	\$341,561,770	\$3,776,499	1.11%
TOTAL LIABILITIES AND NET WORTH	\$787,029,396	\$851,515,352	(\$64,485,956)	-7.57%

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 10/31/2023

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
CASH FLOWS FROM OPERATING ACTIVITIES				
Commercial Premium Cash Flows				
Commercial Premium Revenue	\$2,566,432	\$7,720,786	\$15,477,833	\$10,312,823
Total	<u>2,566,432</u>	<u>7,720,786</u>	<u>15,477,833</u>	<u>10,312,823</u>
Medi-Cal Premium Cash Flows				
Medi-Cal Revenue	133,098,695	403,700,715	817,652,965	539,840,418
Premium Receivable	(22,550,617)	58,547,820	(67,341,518)	62,641,019
Total	<u>110,548,078</u>	<u>462,248,535</u>	<u>750,311,447</u>	<u>602,481,437</u>
Investment & Other Income Cash Flows				
Other Revenue (Grants)	32,883	259,239	372,956	323,553
Investment Income	3,464,965	7,002,566	13,254,239	9,871,406
Interest Receivable	(516,373)	(485,588)	(275,401)	(251,935)
Total	<u>2,981,475</u>	<u>6,776,217</u>	<u>13,351,794</u>	<u>9,943,024</u>
Medical & Hospital Cash Flows				
Total Medical Expenses	(126,774,514)	(382,786,875)	(766,232,336)	(508,942,461)
Other Receivable	(1,010,389)	118,489	(126,793)	173,659
Claims Payable	241,939	(1,665,642)	(10,593,338)	(7,435,513)
IBNP Payable	12,282,374	(5,444,683)	4,199,992	4,673,197
Risk Share Payable	1,000,000	22,154	9,418	22,154
Health Program	11,640	0	(128,650)	0
Other Liabilities	0	(1)	0	(1)
Total	<u>(114,248,950)</u>	<u>(389,756,558)</u>	<u>(772,871,707)</u>	<u>(511,508,965)</u>
Administrative Cash Flows				
Total Administrative Expenses	(8,611,966)	(24,262,136)	(44,638,028)	(30,024,509)
Prepaid Expenses	1,259,029	506,412	3,605,400	599,710
CalPERS Pension Asset	0	0	0	0
CalPERS Deferred Outflow	0	0	0	0
Trade Accounts Payable	21,542,454	21,627,017	22,370,420	22,317,040
Other Accrued Liabilities	(203,426)	(170,862)	(105,315)	(156,870)
Payroll Liabilities	722,533	1,532,114	(551,896)	1,873,435
Net Lease Assets/Liabilities (Short term & Long term)	(284,912)	154,940	(829,923)	(65,546)
Depreciation Expense	58,111	177,534	345,546	226,408
Total	<u>14,481,823</u>	<u>(434,981)</u>	<u>(19,803,796)</u>	<u>(5,230,332)</u>
Interest Paid				
Debt Interest Expense	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Cash Flows from Operating Activities	<u>16,328,858</u>	<u>86,553,999</u>	<u>(13,534,429)</u>	<u>105,997,987</u>

ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT

FOR THE MONTH AND FISCAL YTD ENDED **10/31/2023**

	MONTH	3 MONTHS	6 MONTHS	YTD
CASH FLOWS FROM INVESTING ACTIVITIES				
Investment Cash Flows				
Long Term Investments	(22,742)	4,530,037	13,938,382	4,510,231
	<u>(22,742)</u>	<u>4,530,037</u>	<u>13,938,382</u>	<u>4,510,231</u>
Restricted Cash & Other Asset Cash Flows				
Provider Pass-Thru-Liabilities	(103,278,834)	(51,801,881)	68,040,666	(55,156,763)
Restricted Cash	0	0	0	0
	<u>(103,278,834)</u>	<u>(51,801,881)</u>	<u>68,040,666</u>	<u>(55,156,763)</u>
Fixed Asset Cash Flows				
Depreciation expense	58,111	177,534	345,546	226,408
Fixed Asset Acquisitions	(102,878)	(661,826)	(661,826)	(661,826)
Change in A/D	(58,111)	(177,534)	(345,546)	(226,408)
	<u>(102,878)</u>	<u>(661,826)</u>	<u>(661,826)</u>	<u>(661,826)</u>
Total Cash Flows from Investing Activities	<u>(103,404,454)</u>	<u>(47,933,670)</u>	<u>81,317,222</u>	<u>(51,308,358)</u>
Financing Cash Flows				
Subordinated Debt Proceeds	0	0	0	0
	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Cash Flows	<u>(87,075,596)</u>	<u>38,620,329</u>	<u>67,782,793</u>	<u>54,689,629</u>
Rounding	1	0	(2)	(4)
Cash @ Beginning of Period	603,150,635	477,454,711	448,292,249	461,385,415
Cash @ End of Period	<u>\$516,075,040</u>	<u>\$516,075,040</u>	<u>\$516,075,040</u>	<u>\$516,075,040</u>
Difference (rounding)	0	0	0	0

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 10/31/2023

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
NET INCOME RECONCILIATION				
Net Income / (Loss)	\$3,776,496	\$11,634,294	\$35,887,628	\$21,381,227
Add back: Depreciation	58,111	177,534	345,546	226,408
Receivables				
Premiums Receivable	(22,550,617)	58,547,820	(67,341,518)	62,641,019
Interest Receivable	(516,373)	(485,588)	(275,401)	(251,935)
Other Receivable	(1,010,389)	118,489	(126,793)	173,659
Total	<u>(24,077,379)</u>	<u>58,180,721</u>	<u>(67,743,712)</u>	<u>62,562,743</u>
Prepaid Expenses	1,259,029	506,412	3,605,400	599,710
Trade Payables	21,542,454	21,627,017	22,370,420	22,317,040
Claims Payable, IBNR & Risk Share				
IBNP	12,282,374	(5,444,683)	4,199,992	4,673,197
Claims Payable	241,939	(1,665,642)	(10,593,338)	(7,435,513)
Risk Share Payable	1,000,000	22,154	9,418	22,154
Other Liabilities	0	(1)	0	(1)
Total	<u>13,524,313</u>	<u>(7,088,172)</u>	<u>(6,383,928)</u>	<u>(2,740,163)</u>
Unearned Revenue				
Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Other Liabilities				
Accrued Expenses	(203,426)	(170,862)	(105,315)	(156,870)
Payroll Liabilities	722,533	1,532,114	(551,896)	1,873,435
Net Lease Assets/Liabilities (Short term & Long term)	(284,912)	154,940	(829,923)	(65,546)
Health Program	11,640	0	(128,650)	0
Accrued Sub Debt Interest	0	0	0	0
Total Change in Other Liabilities	<u>245,835</u>	<u>1,516,192</u>	<u>(1,615,784)</u>	<u>1,651,019</u>
Cash Flows from Operating Activities	<u>\$16,328,859</u>	<u>\$86,553,998</u>	<u>(\$13,534,430)</u>	<u>\$105,997,984</u>
Difference (rounding)	1	(1)	(1)	(3)

**ALAMEDA ALLIANCE FOR HEALTH
CASH FLOW STATEMENT**

FOR THE MONTH AND FISCAL YTD ENDED 10/31/2023

	<u>MONTH</u>	<u>3 MONTHS</u>	<u>6 MONTHS</u>	<u>YTD</u>
CASH FLOW STATEMENT:				
Cash Flows from Operating Activities:				
Cash Received From:				
Capitation Received from State of CA	\$110,548,078	\$462,248,535	\$750,311,447	\$602,481,437
Commercial Premium Revenue	2,566,432	7,720,786	15,477,833	10,312,823
Other Income	32,883	259,239	372,956	323,553
Investment Income	2,948,592	6,516,978	12,978,838	9,619,471
Cash Paid To:				
Medical Expenses	(114,248,950)	(389,756,558)	(772,871,707)	(511,508,965)
Vendor & Employee Expenses	14,481,823	(434,981)	(19,803,796)	(5,230,332)
Interest Paid	0	0	0	0
Net Cash Provided By (Used In) Operating Activities	<u>16,328,858</u>	<u>86,553,999</u>	<u>(13,534,429)</u>	<u>105,997,987</u>
Cash Flows from Financing Activities:				
Purchases of Fixed Assets	<u>(102,878)</u>	<u>(661,826)</u>	<u>(661,826)</u>	<u>(661,826)</u>
Net Cash Provided By (Used In) Financing Activities	<u>(102,878)</u>	<u>(661,826)</u>	<u>(661,826)</u>	<u>(661,826)</u>
Cash Flows from Investing Activities:				
Changes in Investments	(22,742)	4,530,037	13,938,382	4,510,231
Restricted Cash	<u>(103,278,834)</u>	<u>(51,801,881)</u>	<u>68,040,666</u>	<u>(55,156,763)</u>
Net Cash Provided By (Used In) Investing Activities	<u>(103,301,576)</u>	<u>(47,271,844)</u>	<u>81,979,048</u>	<u>(50,646,532)</u>
Financial Cash Flows				
Subordinated Debt Proceeds	0	0	0	0
Net Change in Cash	(87,075,596)	38,620,329	67,782,793	54,689,629
Cash @ Beginning of Period	603,150,635	477,454,711	448,292,249	461,385,415
Subtotal	<u>\$516,075,039</u>	<u>\$516,075,040</u>	<u>\$516,075,042</u>	<u>\$516,075,044</u>
Rounding	<u>1</u>	<u>0</u>	<u>(2)</u>	<u>(4)</u>
Cash @ End of Period	<u>\$516,075,040</u>	<u>\$516,075,040</u>	<u>\$516,075,040</u>	<u>\$516,075,040</u>

RECONCILIATION OF NET INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES:

Net Income / (Loss)	\$3,776,496	\$11,634,294	\$35,887,628	\$21,381,227
Depreciation	58,111	177,534	345,546	226,408
Net Change in Operating Assets & Liabilities:				
Premium & Other Receivables	(24,077,379)	58,180,721	(67,743,712)	62,562,743
Prepaid Expenses	1,259,029	506,412	3,605,400	599,710
Trade Payables	21,542,454	21,627,017	22,370,420	22,317,040
Claims payable & IBNP	13,524,313	(7,088,172)	(6,383,928)	(2,740,163)
Deferred Revenue	0	0	0	0
Accrued Interest	0	0	0	0
Other Liabilities	245,835	1,516,192	(1,615,784)	1,651,019
Subtotal	<u>16,328,859</u>	<u>86,553,998</u>	<u>(13,534,430)</u>	<u>105,997,984</u>
Rounding	<u>(1)</u>	<u>1</u>	<u>1</u>	<u>3</u>
Cash Flows from Operating Activities	<u>\$16,328,858</u>	<u>\$86,553,999</u>	<u>(\$13,534,429)</u>	<u>\$105,997,987</u>
Rounding Difference	(1)	1	1	3

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE MONTH OF OCTOBER 2023**

	Medi-Cal Child	Medi-Cal Adult	Medi-Cal SPD	Medi-Cal ACA OE	Medi-Cal Duals	Medi-Cal LTC	Medi-Cal LTC Duals	Medi-Cal Total	Group Care	Medicare	Grand Total
Enrollments	101,120	52,396	30,888	121,430	41,496	135	997	348,462	5,605	-	354,067
Net Revenue	\$13,725,368	\$13,554,794	\$33,942,767	\$50,393,954	\$12,081,024	\$989,848	\$8,410,984	\$133,098,740	\$2,566,432	\$0	\$135,665,172
Medical Expense	\$10,362,831	\$16,872,533	\$33,446,062	\$41,554,938	\$12,053,241	\$1,349,021	\$8,882,362	\$124,520,989	\$2,253,525	\$0	\$126,774,514
Gross Margin	\$3,362,538	(\$3,317,739)	\$496,705	\$8,839,016	\$27,783	(\$359,173)	(\$471,379)	\$8,577,751	\$312,907	\$0	\$8,890,658
Administrative Expense	\$526,634	\$900,037	\$2,772,379	\$2,707,830	\$835,963	\$120,483	\$573,197	\$8,436,523	\$172,817	\$18,125	\$8,627,465
Operating Income / (Expense)	\$2,835,904	(\$4,217,776)	(\$2,275,674)	\$6,131,186	(\$808,180)	(\$479,656)	(\$1,044,575)	\$141,228	\$140,089	(\$18,125)	\$263,192
Other Income / (Expense)	\$204,200	\$364,985	\$1,146,313	\$1,107,179	\$339,793	\$50,242	\$239,718	\$3,452,430	\$60,876	\$0	\$3,513,306
Net Income / (Loss)	\$3,040,104	(\$3,852,792)	(\$1,129,361)	\$7,238,366	(\$468,388)	(\$429,414)	(\$804,858)	\$3,593,658	\$200,965	(\$18,125)	\$3,776,499
PMPM Metrics:											
Revenue PMPM	\$135.73	\$258.70	\$1,098.90	\$415.00	\$291.14	\$7,332.21	\$8,436.29	\$381.96	\$457.88	\$0.00	\$383.16
Medical Expense PMPM	\$102.48	\$322.02	\$1,082.82	\$342.21	\$290.47	\$9,992.75	\$8,909.09	\$357.34	\$402.06	\$0.00	\$358.05
Gross Margin PMPM	\$33.25	(\$63.32)	\$16.08	\$72.79	\$0.67	(\$2,660.54)	(\$472.80)	\$24.62	\$55.83	\$0.00	\$25.11
Administrative Expense PMPM	\$5.21	\$17.18	\$89.76	\$22.30	\$20.15	\$892.47	\$574.92	\$24.21	\$30.83	\$0.00	\$24.37
Operating Income / (Expense) PMPM	\$28.04	(\$80.50)	(\$73.68)	\$50.49	(\$19.48)	(\$3,553.01)	(\$1,047.72)	\$0.41	\$24.99	\$0.00	\$0.74
Other Income / (Expense) PMPM	\$2.02	\$6.97	\$37.11	\$9.12	\$8.19	\$372.16	\$240.44	\$9.91	\$10.86	\$0.00	\$9.92
Net Income / (Loss) PMPM	\$30.06	(\$73.53)	(\$36.56)	\$59.61	(\$11.29)	(\$3,180.84)	(\$807.28)	\$10.31	\$35.85	\$0.00	\$10.67
Ratio:											
Medical Loss Ratio	75.5%	124.5%	98.5%	82.5%	99.8%	136.3%	105.6%	93.6%	87.8%	0.0%	93.4%
Gross Margin Ratio	24.5%	-24.5%	1.5%	17.5%	0.2%	-36.3%	-5.6%	6.4%	12.2%	0.0%	6.6%
Administrative Expense Ratio	3.8%	6.6%	8.2%	5.4%	6.9%	12.2%	6.8%	6.3%	6.7%	0.0%	6.4%
Net Income Ratio	22.1%	-28.4%	-3.3%	14.4%	-3.9%	-43.4%	-9.6%	2.7%	7.8%	0.0%	2.8%

**ALAMEDA ALLIANCE FOR HEALTH
OPERATING STATEMENT BY CATEGORY OF AID**

**GAAP BASIS
FOR THE FISCAL YEAR TO DATE OCTOBER 2023**

	Medi-Cal Child	Medi-Cal Adult	Medi-Cal SPD	Medi-Cal ACA OE	Medi-Cal Duals	Medi-Cal LTC	Medi-Cal LTC Duals	Medi-Cal Total	Group Care	Medicare	Grand Total
Enrollments/Member Months	405,014	208,547	123,375	486,972	166,528	553	4,053	1,395,042	22,550	-	1,417,592
Net Revenue	\$54,107,778	\$64,470,404	\$141,903,560	\$192,249,623	\$48,411,193	\$5,473,355	\$33,224,761	\$539,840,673	\$10,312,823	\$0	\$550,153,496
Medical Expense	\$43,402,194	\$66,564,442	\$132,741,757	\$167,563,143	\$49,482,563	\$5,851,751	\$34,442,825	\$500,048,675	\$8,893,790	\$0	\$508,942,465
Gross Margin	\$10,705,584	(\$2,094,038)	\$9,161,803	\$24,686,480	(\$1,071,370)	(\$378,397)	(\$1,218,064)	\$39,791,998	\$1,419,033	\$0	\$41,211,031
Administrative Expense	\$2,002,819	\$3,127,604	\$9,353,403	\$9,347,811	\$2,899,585	\$402,278	\$1,913,885	\$29,047,385	\$622,881	\$118,125	\$29,788,391
Operating Income / (Expense)	\$8,702,764	(\$5,221,641)	(\$191,601)	\$15,338,670	(\$3,970,954)	(\$780,675)	(\$3,131,949)	\$10,744,613	\$796,152	(\$118,125)	\$11,422,640
Other Income / (Expense)	\$582,830	\$1,036,036	\$3,224,880	\$3,139,273	\$969,613	\$144,409	\$686,176	\$9,783,217	\$175,370	\$0	\$9,958,587
Net Income / (Loss)	\$9,285,594	(\$4,185,605)	\$3,033,279	\$18,477,942	(\$3,001,342)	(\$636,267)	(\$2,445,773)	\$20,527,830	\$971,522	(\$118,125)	\$21,381,227
PMPM Metrics:											
Revenue PMPM	\$133.59	\$309.14	\$1,150.18	\$394.79	\$290.71	\$9,897.57	\$8,197.57	\$386.97	\$457.33	\$0.00	\$388.09
Medical Expense PMPM	\$107.16	\$319.18	\$1,075.92	\$344.09	\$297.14	\$10,581.83	\$8,498.11	\$358.45	\$394.40	\$0.00	\$359.02
Gross Margin PMPM	\$26.43	(\$10.04)	\$74.26	\$50.69	(\$6.43)	(\$684.26)	(\$300.53)	\$28.52	\$62.93	\$0.00	\$29.07
Administrative Expense PMPM	\$4.95	\$15.00	\$75.81	\$19.20	\$17.41	\$727.45	\$472.21	\$20.82	\$27.62	\$0.00	\$21.01
Operating Income / (Expense) PMPM	\$21.49	(\$25.04)	(\$1.55)	\$31.50	(\$23.85)	(\$1,411.71)	(\$772.75)	\$7.70	\$35.31	\$0.00	\$8.06
Other Income / (Expense) PMPM	\$1.44	\$4.97	\$26.14	\$6.45	\$5.82	\$261.14	\$169.30	\$7.01	\$7.78	\$0.00	\$7.03
Net Income / (Loss) PMPM	\$22.93	(\$20.07)	\$24.59	\$37.94	(\$18.02)	(\$1,150.57)	(\$603.45)	\$14.71	\$43.08	\$0.00	\$15.08
Ratio:											
Medical Loss Ratio	80.2%	103.2%	93.5%	87.2%	102.2%	106.9%	103.7%	92.6%	86.2%	0.0%	92.5%
Gross Margin Ratio	19.8%	-3.2%	6.5%	12.8%	-2.2%	-6.9%	-3.7%	7.4%	13.8%	0.0%	7.5%
Administrative Expense Ratio	3.7%	4.9%	6.6%	4.9%	6.0%	7.3%	5.8%	5.4%	6.0%	0.0%	5.4%
Net Income Ratio	17.2%	-6.5%	2.1%	9.6%	-6.2%	-11.6%	-7.4%	3.8%	9.4%	0.0%	3.9%

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED October 31, 2023

CURRENT MONTH									FISCAL YEAR TO DATE			
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)				
ADMINISTRATIVE EXPENSE SUMMARY												
\$4,732,620	\$6,466,630	\$1,734,010	26.8%	Personnel Expenses	\$18,058,313	\$19,190,385	\$1,132,073	5.9%				
52,073	51,394	(678)	(1.3%)	Benefits Administration Expense	1,054,895	207,813	(847,082)	(407.6%)				
1,819,768	1,568,441	(251,327)	(16.0%)	Purchased & Professional Services	4,666,375	5,984,477	1,318,101	22.0%				
420,730	291,237	(129,493)	(44.5%)	Occupancy	1,936,505	1,063,670	(872,835)	(82.1%)				
536,150	718,978	182,828	25.4%	Printing Postage & Promotion	1,536,886	1,952,371	415,485	21.3%				
1,033,921	968,451	(65,470)	(6.8%)	Licenses Insurance & Fees	2,426,908	4,260,005	1,833,097	43.0%				
32,204	14,532	(17,673)	(121.6%)	Supplies & Other Expenses	108,510	63,140	(45,370)	(71.9%)				
<u>\$3,894,845</u>	<u>\$3,613,032</u>	<u>(\$281,813)</u>	<u>(7.8%)</u>	Total Other Administrative Expense	<u>\$11,730,079</u>	<u>\$13,531,476</u>	<u>\$1,801,397</u>	<u>13.3%</u>				
<u>\$8,627,465</u>	<u>\$10,079,662</u>	<u>\$1,452,197</u>	<u>14.4%</u>	Total Administrative Expenses	<u>\$29,788,391</u>	<u>\$32,721,861</u>	<u>\$2,933,470</u>	<u>9.0%</u>				

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED October 31, 2023

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				Personnel Expenses				
3,180,638	3,075,933	(104,705)	(3.4%)	Salaries & Wages	12,130,652	11,502,861	(627,791)	(5.5%)
313,580	331,923	18,343	5.5%	Paid Time Off	1,295,409	1,220,022	(75,387)	(6.2%)
195	1,904,195	1,904,000	100.0%	Incentives	8,888	1,914,310	1,905,422	99.5%
52,301	54,710	2,409	4.4%	Payroll Taxes	192,978	295,340	102,361	34.7%
35,438	14,567	(20,871)	(143.3%)	Overtime	122,195	55,967	(66,229)	(118.3%)
257,313	260,075	2,762	1.1%	CalPERS ER Match	1,043,112	970,867	(72,245)	(7.4%)
720,835	551,808	(169,026)	(30.6%)	Employee Benefits	2,716,095	2,175,149	(540,947)	(24.9%)
(334)	0	334	0.0%	Personal Floating Holiday	2,644	0	(2,644)	0.0%
24,990	48,834	23,844	48.8%	Employee Relations	30,309	128,108	97,798	76.3%
15,980	21,375	5,395	25.2%	Work from Home Stipend	62,820	79,975	17,155	21.5%
798	4,296	3,498	81.4%	Transportation Reimbursement	1,941	19,348	17,407	90.0%
15,659	34,202	18,543	54.2%	Travel & Lodging	44,176	80,346	36,169	45.0%
54,301	118,544	64,243	54.2%	Temporary Help Services	276,642	522,531	245,889	47.1%
28,604	45,137	16,533	36.6%	Staff Development/Training	66,646	206,439	139,793	67.7%
32,325	1,031	(31,293)	(3,034.5%)	Staff Recruitment/Advertising	63,805	19,125	(44,680)	(233.6%)
\$4,732,620	\$6,466,630	\$1,734,010	26.8%	Total Employee Expenses	\$18,058,313	\$19,190,385	\$1,132,073	5.9%
				Benefit Administration Expense				
13,034	21,808	8,774	40.2%	RX Administration Expense	81,179	87,232	6,052	6.9%
0	0	0	0.0%	Behavioral Hlth Administration Fees	817,710	0	(817,710)	0.0%
39,039	29,586	(9,452)	(31.9%)	Telemedicine Admin Fees	156,006	120,581	(35,425)	(29.4%)
\$52,073	\$51,394	(\$678)	(1.3%)	Total Benefit Administration Expenses	\$1,054,895	\$207,813	(\$847,082)	(407.6%)
				Purchased & Professional Services				
774,806	576,386	(198,420)	(34.4%)	Consulting Services	1,490,090	2,211,159	721,069	32.6%
408,139	551,639	143,501	26.0%	Computer Support Services	1,450,529	2,079,638	629,109	30.3%
11,875	12,500	625	5.0%	Professional Fees-Accounting	47,500	50,000	2,500	5.0%
0	33	33	100.0%	Professional Fees-Medical	0	133	133	100.0%
92,360	153,472	61,112	39.8%	Other Purchased Services	646,249	636,282	(9,967)	(1.6%)
0	717	717	100.0%	Maint. & Repair-Office Equipment	2,656	2,868	212	7.4%
0	0	0	0.0%	Maint.&Repair-Computer Hardware	1,180	0	(1,180)	0.0%
201,370	113,303	(88,067)	(77.7%)	HMS Recovery Fees	448,555	438,163	(10,393)	(2.4%)
224,850	67,338	(157,512)	(233.9%)	Hardware (Non-Capital)	341,425	186,526	(154,899)	(83.0%)
44,042	41,702	(2,340)	(5.6%)	Provider Relations-Credentialing	112,826	166,808	53,982	32.4%
62,327	51,350	(10,977)	(21.4%)	Legal Fees	125,366	212,900	87,534	41.1%
\$1,819,768	\$1,568,441	(\$251,327)	(16.0%)	Total Purchased & Professional Services	\$4,666,375	\$5,984,477	\$1,318,101	22.0%
				Occupancy				
58,111	70,374	12,263	17.4%	Depreciation	226,408	234,078	7,670	3.3%
62,638	74,147	11,509	15.5%	Building Lease	248,394	296,588	48,194	16.2%
15,427	5,870	(9,557)	(162.8%)	Leased and Rented Office Equipment	32,419	23,480	(8,939)	(38.1%)
1,766	14,700	12,934	88.0%	Utilities	84,138	46,900	(37,238)	(79.4%)
64,904	86,510	21,606	25.0%	Telephone	312,421	346,040	33,619	9.7%
25,026	39,636	14,610	36.9%	Building Maintenance	92,461	116,584	24,123	20.7%
192,858	0	(192,858)	0.0%	SBITA Amortization Expense-GASB 96	940,264	0	(940,264)	0.0%
\$420,730	\$291,237	(\$129,493)	(44.5%)	Total Occupancy	\$1,936,505	\$1,063,670	(\$872,835)	(82.1%)

ALAMEDA ALLIANCE FOR HEALTH
ADMINISTRATIVE EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED October 31, 2023

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
				Printing Postage & Promotion				
50,038	92,628	42,590	46.0%	Postage	167,178	191,986	24,808	12.9%
2,860	5,300	2,440	46.0%	Design & Layout	16,516	21,600	5,084	23.5%
126,899	117,552	(9,347)	(8.0%)	Printing Services	330,659	247,377	(83,283)	(33.7%)
18,673	6,910	(11,763)	(170.2%)	Mailing Services	50,221	27,640	(22,581)	(81.7%)
6,764	6,355	(409)	(6.4%)	Courier/Delivery Service	37,240	25,585	(11,655)	(45.6%)
1,178	0	(1,178)	0.0%	Promotional Products	5,371	1,250	(4,121)	(329.7%)
0	150	150	100.0%	Promotional Services	1,450	3,600	2,150	59.7%
325,836	477,417	151,581	31.8%	Community Relations	868,536	1,322,667	454,131	34.3%
60	0	(60)	0.0%	Health Education-Member	60	0	(60)	0.0%
3,842	12,667	8,824	69.7%	Translation - Non-Clinical	59,655	110,667	51,012	46.1%
\$536,150	\$718,978	\$182,828	25.4%	Total Printing Postage & Promotion	\$1,536,886	\$1,952,371	\$415,485	21.3%
				Licenses Insurance & Fees				
0	0	0	0.0%	Regulatory Penalties	0	500,000	500,000	100.0%
26,888	28,000	1,112	4.0%	Bank Fees	107,587	112,000	4,413	3.9%
103,620	89,100	(14,520)	(16.3%)	Insurance	328,798	356,398	27,600	7.7%
489,298	702,029	212,731	30.3%	Licenses, Permits and Fees	1,288,354	2,693,105	1,404,751	52.2%
414,115	149,322	(264,793)	(177.3%)	Subscriptions & Dues	702,170	598,501	(103,668)	(17.3%)
\$1,033,921	\$968,451	(\$65,470)	(6.8%)	Total Licenses Insurance & Postage	\$2,426,908	\$4,260,005	\$1,833,097	43.0%
				Supplies & Other Expenses				
5,367	4,859	(508)	(10.4%)	Office and Other Supplies	36,428	17,311	(19,117)	(110.4%)
12,014	0	(12,014)	0.0%	Furniture and Equipment	12,364	0	(12,364)	0.0%
3,666	3,800	134	3.5%	Ergonomic Supplies	13,625	12,900	(725)	(5.6%)
3,210	5,406	2,196	40.6%	Commissary-Food & Beverage	13,295	26,213	12,918	49.3%
7,948	0	(7,948)	0.0%	Miscellaneous Expense	27,948	0	(27,948)	0.0%
0	0	0	0.0%	Member Incentive Expense	4,850	4,850	0	0.0%
0	100	100	100.0%	Covid-19 IT Expenses	0	400	400	100.0%
0	367	367	100.0%	Covid-19 Non IT Expenses	0	1,467	1,467	100.0%
\$32,204	\$14,532	(\$17,673)	(121.6%)	Total Supplies & Other Expense	\$108,510	\$63,140	(\$45,370)	(71.9%)
\$8,627,465	\$10,079,662	\$1,452,197	14.4%	TOTAL ADMINISTRATIVE EXPENSE	\$29,788,391	\$32,721,861	\$2,933,470	9.0%

ALAMEDA ALLIANCE FOR HEALTH
CAPITAL SPENDING INCLUDING CONSTRUCTION-IN-PROCESS
ACTUAL VS. BUDGET
FOR THE FISCAL YEAR-TO-DATE ENDED JUNE 30, 2024

	Project ID	Prior YTD Acquisitions	Current Month Acquisitions	Fiscal YTD Acquisitions	Capital Budget Total	\$ Variance Fav/(Unf.)
1. Hardware:						
	Cisco Catalyst 9300 - Catalyst Switches	IT-FY24-01	\$ -	\$ -	\$ -	\$ 50,000
	Cisco Catalyst 8500 - Routers	IT-FY24-02	\$ -	\$ -	\$ -	\$ 60,000
	Cisco AP-9166 - Access Point	IT-FY24-03	\$ -	\$ -	\$ -	\$ 10,000
	Cisco UCS-X M6 or M7 Blades x 6	IT-FY24-04	\$ 426,471	\$ -	\$ 426,471	\$ (116,471)
	PURE Storage array	IT-FY24-05	\$ -	\$ -	\$ -	\$ 300,000
	PKI management	IT-FY24-06	\$ -	\$ -	\$ -	\$ 20,000
	IBM Power Hardware Upgrade	IT-FY24-07	\$ -	\$ 103,142	\$ 103,142	\$ 301,858
	Misc Hardware	IT-FY24-08	\$ 7,119	\$ -	\$ 7,119	\$ 15,000
	Network / AV Cabling	IT-FY24-09	\$ 107,600	\$ -	\$ 107,600	\$ (77,600)
	Hardware Subtotal		\$ 541,190	\$ 103,142	\$ 644,332	\$ 1,200,000
2. Software:						
	Zerto renewal and Tier 2 add	AC-FY24-01	\$ -	\$ -	\$ -	\$ 126,000
	Software Subtotal		\$ -	\$ -	\$ -	\$ 126,000
3. Building Improvement:						
	Appliances over 1k new/replacement (all buildings/suites)	FA-FY24-01	\$ -	\$ -	\$ -	\$ -
	ACME Security: Readers, HID boxes, Cameras, Doors (planned/unplanned)	FA-FY24-02	\$ -	\$ -	\$ -	\$ 20,000
	HVAC: Replace VAV boxes, duct work, replace old equipment	FA-FY24-03	\$ -	\$ -	\$ -	\$ 20,000
	Electrical work for projects, workstations requirement	FA-FY24-04	\$ -	\$ -	\$ -	\$ 10,000
	1240 Interior blinds replacement	FA-FY24-05	\$ -	\$ -	\$ -	\$ 25,000
	EV Charging stations, if not completed in FY23 and carried over to FY24	FA-FY24-06	\$ 15,969	\$ 1,525	\$ 17,494	\$ 50,000
	Building Improvement Subtotal		\$ 15,969	\$ 1,525	\$ 17,494	\$ 125,000
4. Furniture & Equipment:						
	Office desks, cabinets, shelvings (all building/suites: new or replacement)	FA-FY24-17	\$ 1,789	\$ (1,789)	\$ -	\$ 20,000
	Replace, reconfigure, re-design workstations	FA-FY24-18	\$ -	\$ 0	\$ -	\$ 20,000
	Furniture & Equipment Subtotal		\$ 1,789	\$ (1,789)	\$ -	\$ 40,000
	GRAND TOTAL		\$ 558,947	\$ 102,878	\$ 661,826	\$ 1,491,000
5. Reconciliation to Balance Sheet:						
	Fixed Assets @ Cost - 10/31/23			\$ 38,356,922		
	Fixed Assets @ Cost - 6/30/23			\$ 37,695,096		
	Fixed Assets Acquired YTD			\$ 661,826		

**ALAMEDA ALLIANCE FOR HEALTH
TANGIBLE NET EQUITY (TNE) AND LIQUID TNE ANALYSIS
SUMMARY - FISCAL YEAR 2024**

TANGIBLE NET EQUITY (TNE)

	<u>Jul-23</u>	<u>Aug-23</u>	<u>QTR. END Sep-23</u>	<u>Oct-23</u>
Current Month Net Income / (Loss)	\$9,746,933	\$2,343,460	\$5,514,335	\$3,776,499
YTD Net Income / (Loss)	\$9,746,933	\$12,090,393	\$17,604,728	\$21,381,227
Actual TNE				
Net Assets	\$333,703,974	\$336,047,435	\$341,561,770	\$345,338,268
Subordinated Debt & Interest	\$0	\$0	\$0	\$0
Total Actual TNE	\$333,703,974	\$336,047,435	\$341,561,770	\$345,338,268
Increase/(Decrease) in Actual TNE	\$9,746,933	\$2,343,460	\$5,514,335	\$3,776,499
Required TNE⁽¹⁾	\$46,228,233	\$46,744,204	\$46,352,062	\$49,676,617
Min. Req'd to Avoid Monthly Reporting (Increased from 130% to 150% of Required TNE effective July-2022)	\$69,342,350	\$70,116,307	\$69,528,093	\$74,514,926
TNE Excess / (Deficiency)	\$287,475,741	\$289,303,231	\$295,209,708	\$295,661,651
Actual TNE as a Multiple of Required	<u>7.22</u>	<u>7.19</u>	<u>7.37</u>	<u>6.95</u>

Note 1: Required TNE reflects quarterly DMHC calculations for quarter-end months (underlined) and monthly DMHC calculations (not underlined). Quarterly and Monthly Required TNE calculations differ slightly in calculation methodology.

LIQUID TANGIBLE NET EQUITY

Net Assets	\$333,703,974	\$336,047,435	\$341,561,770	\$345,338,268
Fixed Assets at Net Book Value	(5,169,098)	(5,539,264)	(5,608,622)	(5,653,388)
Net Lease Assets/Liabilities/Interest	(711,429)	(475,037)	(1,115,074)	(504,935)
CD Pledged to DMHC	(350,000)	(350,000)	(350,000)	(350,000)
Liquid TNE (Liquid Reserves)	\$328,184,876	\$330,158,171	\$335,603,148	\$339,334,880
Liquid TNE as Multiple of Required	<u>7.10</u>	<u>7.06</u>	<u>7.24</u>	<u>6.83</u>

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2024**

	Actual Jul-23	Actual Aug-23	Actual Sep-23	Actual Oct-23	Actual Nov-23	Actual Dec-23	Actual Jan-24	Actual Feb-24	Actual Mar-24	Actual Apr-24	Actual May-24	Actual Jun-24	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program:													
Child	102,463	101,393	100,038	101,120									405,014
Adult	52,550	52,102	51,499	52,396									208,547
SPD	31,055	30,840	30,592	30,888									123,375
ACA OE	123,707	121,819	120,016	121,430									486,972
Duals	41,688	41,715	41,629	41,496									166,528
MCAL LTC	141	138	139	135									553
MCAL LTC Duals	1,033	1,019	1,004	997									4,053
Medi-Cal Program	352,637	349,026	344,917	348,462									1,395,042
Group Care Program	5,669	5,645	5,631	5,605									22,550
Total	358,306	354,671	350,548	354,067									1,417,592

Month Over Month Enrollment Change:													
Medi-Cal Monthly Change													
Child	(1,207)	(1,070)	(1,355)	1,082									(2,550)
Adult	(624)	(448)	(603)	897									(778)
SPD	(225)	(215)	(248)	296									(392)
ACA OE	(1,260)	(1,888)	(1,803)	1,414									(3,537)
Duals	(43)	27	(86)	(133)									(235)
MCAL LTC	(9)	(3)	1	(4)									(15)
MCAL LTC Duals	4	(14)	(15)	(7)									(32)
Medi-Cal Program	(3,364)	(3,611)	(4,109)	3,545									(7,539)
Group Care Program	(15)	(24)	(14)	(26)									(79)
Total	(3,379)	(3,635)	(4,123)	3,519									(7,618)

Enrollment Percentages:													
Medi-Cal Program:													
Child % of Medi-Cal	29.1%	29.1%	29.0%	29.0%									29.0%
Adult % of Medi-Cal	14.9%	14.9%	14.9%	15.0%									14.9%
SPD % of Medi-Cal	8.8%	8.8%	8.9%	8.9%									8.8%
ACA OE % of Medi-Cal	35.1%	34.9%	34.8%	34.8%									34.9%
Duals % of Medi-Cal	11.8%	12.0%	12.1%	11.9%									11.9%
Medi-Cal Program % of Total	98.4%	98.4%	98.4%	98.4%									98.4%
Group Care Program % of Total	1.6%	1.6%	1.6%	1.6%									1.6%
Total	100.0%	100.0%	100.0%	100.0%									100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2024**

	Actual Jul-23	Actual Aug-23	Actual Sep-23	Actual Oct-23	Actual Nov-23	Actual Dec-23	Actual Jan-24	Actual Feb-24	Actual Mar-24	Actual Apr-24	Actual May-24	Actual Jun-24	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted													
Directly Contracted (DCP)	74,547	73,027	72,504	78,530									298,608
Alameda Health System	66,089	65,344	64,133	63,271									258,837
	<u>140,636</u>	<u>138,371</u>	<u>136,637</u>	<u>141,801</u>									557,445
Delegated:													
CFMG	34,810	34,649	34,144	34,035									137,638
CHCN	130,230	129,183	127,430	126,705									513,548
Kaiser	52,630	52,468	52,337	51,526									208,961
Delegated Subtotal	<u>217,670</u>	<u>216,300</u>	<u>213,911</u>	<u>212,266</u>									860,147
Total	<u>358,306</u>	<u>354,671</u>	<u>350,548</u>	<u>354,067</u>									1,417,592
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted	(939)	(2,265)	(1,734)	5,164									226
Delegated:													
CFMG	(441)	(161)	(505)	(109)									(1,216)
CHCN	(1,721)	(1,047)	(1,753)	(725)									(5,246)
Kaiser	(278)	(162)	(131)	(811)									(1,382)
Delegated Subtotal	<u>(2,440)</u>	<u>(1,370)</u>	<u>(2,389)</u>	<u>(1,645)</u>									(7,844)
Total	<u>(3,379)</u>	<u>(3,635)</u>	<u>(4,123)</u>	<u>3,519</u>									(7,618)
Direct/Delegate Enrollment Percentages:													
Directly-Contracted	39.3%	39.0%	39.0%	40.0%									39.3%
Delegated:													
CFMG	9.7%	9.8%	9.7%	9.6%									9.7%
CHCN	36.3%	36.4%	36.4%	35.8%									36.2%
Kaiser	14.7%	14.8%	14.9%	14.6%									14.7%
Delegated Subtotal	<u>60.7%</u>	<u>61.0%</u>	<u>61.0%</u>	<u>60.0%</u>									60.7%
Total	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>									100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING**

FOR THE FISCAL YEAR 2024	PRELIMINARY BUDGET												
	Budget Jul-23	Budget Aug-23	Budget Sep-23	Budget Oct-23	Budget Nov-23	Budget Dec-23	Budget Jan-24	Budget Feb-24	Budget Mar-24	Budget Apr-24	Budget May-24	Budget Jun-24	YTD Member Months
Enrollment by Plan & Aid Category:													
Medi-Cal Program by Category of Aid:													
Child	103,544	103,088	102,632	102,175	101,718	101,260	107,566	107,077	106,587	106,097	105,607	105,116	1,252,467
Adult	51,779	50,776	49,772	48,768	47,763	46,758	49,018	47,940	46,861	45,781	44,701	43,620	573,537
SPD	31,335	31,353	31,371	31,389	31,407	31,425	35,606	35,627	35,648	35,669	35,690	35,711	402,231
ACA OE	123,148	120,204	117,258	114,310	111,361	108,410	138,802	134,913	131,022	127,129	123,234	119,336	1,469,127
Duals	42,304	42,304	42,304	42,304	42,304	42,304	44,536	44,536	44,536	44,536	44,536	44,536	521,040
MCAL LTC	145	145	145	145	145	145	175	175	175	175	175	175	1,920
MCAL LTC Duals	983	983	983	983	983	983	1,107	1,107	1,107	1,107	1,107	1,107	12,540
Medi-Cal Program	353,238	348,853	344,465	340,074	335,681	331,285	376,810	371,375	365,936	360,494	355,050	349,601	4,232,862
Group Care Program	5,669	5,669	5,669	5,669	5,669	5,669	5,669	5,669	5,669	5,669	5,669	5,669	68,028
Total	358,907	354,522	350,134	345,743	341,350	336,954	382,479	377,044	371,605	366,163	360,719	355,270	4,300,890

Month Over Month Enrollment Change:													
Medi-Cal Monthly Change													
Child	1,335	(456)	(456)	(457)	(457)	(458)	6,306	(489)	(490)	(490)	(490)	(491)	2,907
Adult	1,459	(1,003)	(1,004)	(1,004)	(1,005)	(1,005)	2,260	(1,078)	(1,079)	(1,080)	(1,080)	(1,081)	(6,700)
SPD	(576)	18	18	18	18	18	4,181	21	21	21	21	21	3,800
ACA OE	3,641	(2,944)	(2,946)	(2,948)	(2,949)	(2,951)	30,392	(3,889)	(3,891)	(3,893)	(3,895)	(3,898)	(171)
Duals	(3,158)	0	0	0	0	0	2,232	0	0	0	0	0	(926)
MCAL LTC	(8)	0	0	0	0	0	30	0	0	0	0	0	22
MCAL LTC Duals	(201)	0	0	0	0	0	124	0	0	0	0	0	(77)
Medi-Cal Program	2,492	(4,385)	(4,388)	(4,391)	(4,393)	(4,396)	45,525	(5,435)	(5,439)	(5,442)	(5,444)	(5,449)	(1,145)
Group Care Program	(120)	0	0	0	0	0	0	0	0	0	0	0	(120)
Total	2,372	(4,385)	(4,388)	(4,391)	(4,393)	(4,396)	45,525	(5,435)	(5,439)	(5,442)	(5,444)	(5,449)	(1,265)

Enrollment Percentages:													
Medi-Cal Program:													
Child % (Medi-Cal)	29.3%	29.6%	29.8%	30.0%	30.3%	30.6%	28.5%	28.8%	29.1%	29.4%	29.7%	30.1%	29.6%
Adult % (Medi-Cal)	14.7%	14.6%	14.4%	14.3%	14.2%	14.1%	13.0%	12.9%	12.8%	12.7%	12.6%	12.5%	13.5%
SPD % (Medi-Cal)	8.9%	9.0%	9.1%	9.2%	9.4%	9.5%	9.4%	9.6%	9.7%	9.9%	10.1%	10.2%	9.5%
ACA OE % (Medi-Cal)	34.9%	34.5%	34.0%	33.6%	33.2%	32.7%	36.8%	36.3%	35.8%	35.3%	34.7%	34.1%	34.7%
Duals % (Medi-Cal)	12.0%	12.1%	12.3%	12.4%	12.6%	12.8%	11.8%	12.0%	12.2%	12.4%	12.5%	12.7%	12.3%
MCAL LTC % (Medi-Cal)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%
MCAL LTC Duals % (Medi-Cal)	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%
Medi-Cal Program % of Total	98.4%	98.4%	98.4%	98.4%	98.3%	98.3%	98.5%	98.5%	98.5%	98.5%	98.4%	98.4%	98.4%
Group Care Program % of Total	1.6%	1.6%	1.6%	1.6%	1.7%	1.7%	1.5%	1.5%	1.5%	1.5%	1.6%	1.6%	1.6%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

**ALAMEDA ALLIANCE FOR HEALTH
TRENDED ENROLLMENT REPORTING
FOR THE FISCAL YEAR 2024**

	PRELIMINARY BUDGET												
	Budget Jul-23	Budget Aug-23	Budget Sep-23	Budget Oct-23	Budget Nov-23	Budget Dec-23	Budget Jan-24	Budget Feb-24	Budget Mar-24	Budget Apr-24	Budget May-24	Budget Jun-24	YTD Member Months
Current Direct/Delegate Enrollment:													
Directly-Contracted	141,664	139,841	138,017	136,193	134,368	132,542	175,235	172,548	169,859	167,168	164,475	161,781	1,833,691
Delegated:													
CFMG	34,754	34,568	34,382	34,196	34,010	33,824	44,249	43,997	43,745	43,493	43,241	42,989	467,448
CHCN	130,622	128,908	127,193	125,475	123,756	122,035	162,995	160,499	158,001	155,502	153,003	150,500	1,698,489
Kaiser	51,867	51,205	50,542	49,879	49,216	48,553	0	0	0	0	0	0	301,262
Delegated Subtotal	217,243	214,681	212,117	209,550	206,982	204,412	207,244	204,496	201,746	198,995	196,244	193,489	2,467,199
Total	358,907	354,522	350,134	345,743	341,350	336,954	382,479	377,044	371,605	366,163	360,719	355,270	4,300,890
Direct/Delegate Month Over Month Enrollment Change:													
Directly-Contracted	8,226	(1,823)	(1,824)	(1,824)	(1,825)	(1,826)	42,693	(2,687)	(2,689)	(2,691)	(2,693)	(2,694)	28,343
Delegated:													
CFMG	684	(186)	(186)	(186)	(186)	(186)	10,425	(252)	(252)	(252)	(252)	(252)	8,919
CHCN	(4,995)	(1,714)	(1,715)	(1,718)	(1,719)	(1,721)	40,960	(2,496)	(2,498)	(2,499)	(2,499)	(2,503)	14,883
Kaiser	(1,543)	(662)	(663)	(663)	(663)	(663)	0	0	0	0	0	0	(4,857)
Delegated Subtotal	(5,854)	(2,562)	(2,564)	(2,567)	(2,568)	(2,570)	51,385	(2,748)	(2,750)	(2,751)	(2,751)	(2,755)	18,945
Total	2,372	(4,385)	(4,388)	(4,391)	(4,393)	(4,396)	94,078	(5,435)	(5,439)	(5,442)	(5,444)	(5,449)	47,288
Direct/Delegate Enrollment Percentages:													
Directly-Contracted	39.5%	39.4%	39.4%	39.4%	39.4%	39.3%	45.8%	45.8%	45.7%	45.7%	45.6%	45.5%	42.6%
Delegated:													
CFMG	9.7%	9.8%	9.8%	9.9%	10.0%	10.0%	11.6%	11.7%	11.8%	11.9%	12.0%	12.1%	10.9%
CHCN	36.4%	36.4%	36.3%	36.3%	36.3%	36.2%	42.6%	42.6%	42.5%	42.5%	42.4%	42.4%	39.5%
Kaiser	14.5%	14.4%	14.4%	14.4%	14.4%	14.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	7.0%
Delegated Subtotal	60.5%	60.6%	60.6%	60.6%	60.6%	60.7%	54.2%	54.2%	54.3%	54.3%	54.4%	54.5%	57.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

ALAMEDA ALLIANCE FOR HEALTH
 TRENDED ENROLLMENT REPORTING
 FOR THE FISCAL YEAR 2024

	Variance Jul-23	Variance Aug-23	Variance Sep-23	Variance Oct-23	Variance Nov-23	Variance Dec-23	Variance Jan-24	Variance Feb-24	Variance Mar-24	Variance Apr-24	Variance May-24	Variance Jun-24	YTD Member Month Variance
Enrollment Variance by Plan & Aid Category - Favorable/(Unfavorable)													
Medi-Cal Program:													
Child	(1,081)	(1,695)	(2,594)	(1,055)									(6,425)
Adult	771	1,326	1,727	3,628									7,452
SPD	(280)	(513)	(779)	(501)									(2,073)
ACA OE	559	1,615	2,758	7,120									12,052
Duals	(616)	(589)	(675)	(808)									(2,688)
MCAL LTC	(4)	(7)	(6)	(10)									(27)
MCAL LTC Duals	50	36	21	14									121
Medi-Cal Program	(601)	173	452	8,388									8,412
Group Care Program	0	(24)	(38)	(64)									(126)
Total	(601)	149	414	8,324									8,286
Current Direct/Delegate Enrollment Variance - Favorable/(Unfavorable)													
Directly-Contracted	(1,028)	(1,470)	(1,380)	5,608									1,730
Delegated:													
CFMG	56	81	(238)	(161)									(262)
CHCN	(392)	275	237	1,230									1,350
Kaiser	763	1,263	1,795	1,647									5,468
Delegated Subtotal	427	1,619	1,794	2,716									6,556
Total	(601)	149	414	8,324									8,286

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED OCTOBER 31, 2023**

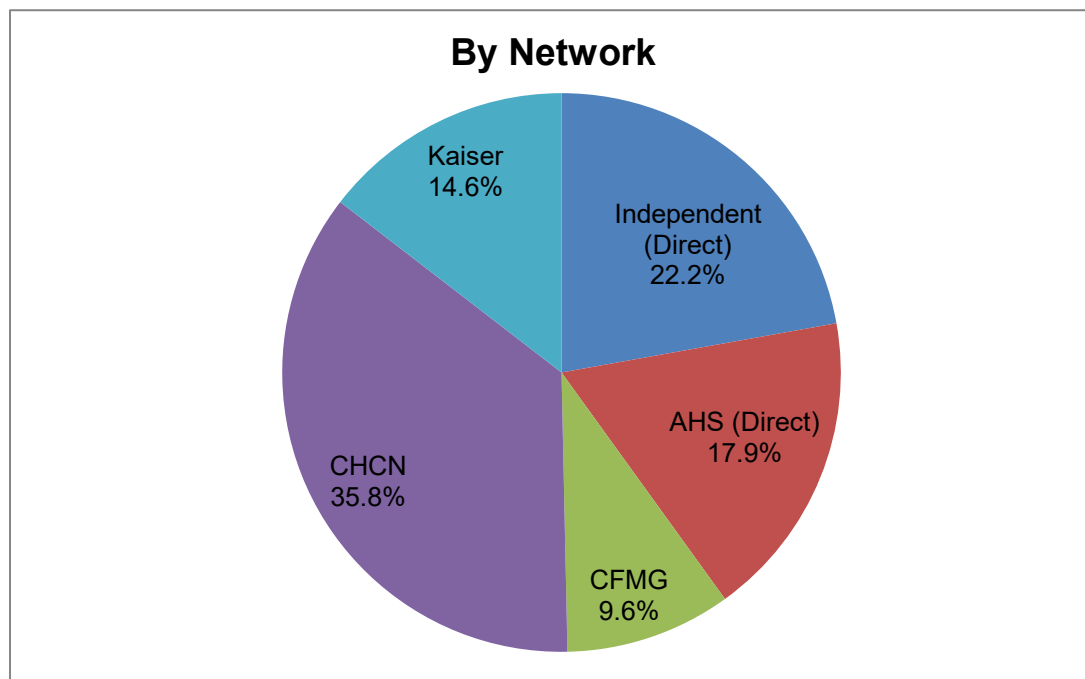
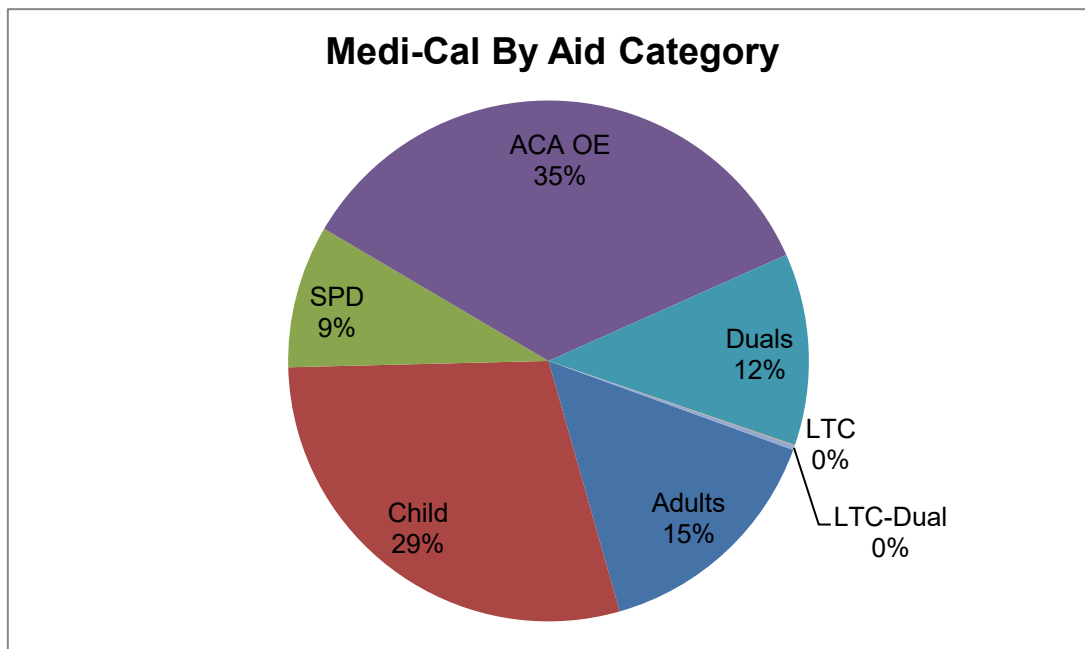
CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
\$1,144,790	\$1,150,391	\$5,600	0.5%	CAPITATED MEDICAL EXPENSES:				
4,314,789	4,537,671	222,882	4.9%	PCP Capitation	\$4,634,949	\$4,638,165	\$3,216	0.1%
294,678	296,986	2,308	0.7%	PCP Capitation FQHC	17,459,583	18,528,158	1,068,575	5.8%
3,759,252	3,912,794	153,542	3.9%	Specialty-Capitation	1,193,082	1,197,669	4,587	0.4%
497,566	482,283	(15,283)	(3.2%)	Specialty-Capitation FQHC	15,208,341	16,022,727	814,386	5.1%
253,478	249,141	(4,337)	(1.7%)	Laboratory Capitation	1,975,303	1,961,204	(14,099)	(0.7%)
85,818	86,493	675	0.8%	Vision Cap	1,012,715	1,014,059	1,343	0.1%
186,241	195,066	8,825	4.5%	CFMG Capitation	347,218	348,808	1,590	0.5%
13,985,174	13,355,193	(629,981)	(4.7%)	Anc IPA Admin Capitation FQHC	753,666	797,288	43,602	5.5%
242,258	586,991	344,734	58.7%	Kaiser Capitation	56,446,517	54,568,449	(1,878,068)	(3.4%)
715,523	764,763	49,240	6.4%	Maternity Supplemental Expense	1,090,160	2,421,893	1,331,733	55.0%
\$25,479,767	\$25,617,773	\$138,007	0.5%	DME Cap	2,862,463	3,073,144	210,680	6.9%
				5 - TOTAL CAPITATED EXPENSES	\$102,983,999	\$104,571,543	\$1,587,544	1.5%
				FREE FOR SERVICE MEDICAL EXPENSES:				
3,542,918	0	(3,542,918)	0.0%	IBNR Inpatient Services	(2,306,298)	0	2,306,298	0.0%
106,288	0	(106,288)	0.0%	IBNR Settlement (IP)	(69,188)	0	69,188	0.0%
283,432	0	(283,432)	0.0%	IBNR Claims Fluctuation (IP)	(184,504)	0	184,504	0.0%
25,270,503	35,251,610	9,981,106	28.3%	IBNR Claims Fluctuation FFS	120,145,137	140,701,577	20,556,440	14.6%
1,595,778	0	(1,595,778)	0.0%	IP OB - Mom & NB	7,462,632	0	(7,462,632)	0.0%
35,584	0	(35,584)	0.0%	IP Behavioral Health	895,483	0	(895,483)	0.0%
1,044,992	0	(1,044,992)	0.0%	IP Facility Rehab FFS	4,711,642	0	(4,711,642)	0.0%
\$31,879,496	\$35,251,610	\$3,372,114	9.6%	6 - Inpatient Hospital & SNF FFS Expense	\$130,654,905	\$140,701,577	\$10,046,672	7.1%
548,170	0	(548,170)	0.0%	IBNR PCP	46,983	0	(46,983)	0.0%
16,446	0	(16,446)	0.0%	IBNR Settlement (PCP)	1,409	0	(1,409)	0.0%
43,853	0	(43,853)	0.0%	IBNR Claims Fluctuation (PCP)	3,759	0	(3,759)	0.0%
1,647,154	1,773,501	126,347	7.1%	Primary Care Non-Contracted FF	7,535,592	7,135,941	(399,650)	(5.6%)
346,944	186,552	(160,392)	(86.0%)	PCP FQHC FFS	2,058,333	752,529	(1,305,804)	(173.5%)
6,000	0	(6,000)	0.0%	Phys Extended Hours Incentive	6,000	0	(6,000)	0.0%
2,248,913	3,115,462	866,549	27.8%	Prop 56 Physician Exp	9,204,574	12,751,364	3,546,790	27.8%
15,612	0	(15,612)	0.0%	Prop 56 Hyde Exp	58,257	0	(58,257)	0.0%
78,061	0	(78,061)	0.0%	Prop 56 Trauma Exp	316,945	0	(316,945)	0.0%
96,340	0	(96,340)	0.0%	Prop 56 Develop. Screening Exp	383,782	0	(383,782)	0.0%
710,623	0	(710,623)	0.0%	Prop 56 Family Planning Exp	2,905,675	0	(2,905,675)	0.0%
7,428	0	(7,428)	0.0%	Prop 56 VBP Exp	7,428	0	(7,428)	0.0%
\$5,765,545	\$5,075,515	(\$690,030)	(13.6%)	7 - Primary Care Physician FFS Expense	\$22,528,737	\$20,639,834	(\$1,888,903)	(9.2%)
365,352	0	(365,352)	0.0%	IBNR Specialist	(704,271)	0	704,271	0.0%
221,145	0	(221,145)	0.0%	Psychiatrist FFS	927,497	0	(927,497)	0.0%
1,951,033	5,473,993	3,522,960	64.4%	Specialty Care FFS	9,103,366	21,973,694	12,870,328	58.6%
161,435	0	(161,435)	0.0%	Specialty Anesthesiology	733,088	0	(733,088)	0.0%
878,049	0	(878,049)	0.0%	Specialty Imaging FFS	4,332,553	0	(4,332,553)	0.0%
20,945	0	(20,945)	0.0%	Obstetrics FFS	71,825	0	(71,825)	0.0%
216,854	0	(216,854)	0.0%	Specialty IP Surgery FFS	1,146,377	0	(1,146,377)	0.0%
493,041	0	(493,041)	0.0%	Specialty OP Surgery FFS	2,380,160	0	(2,380,160)	0.0%
408,327	0	(408,327)	0.0%	Spec IP Physician	1,804,945	0	(1,804,945)	0.0%
56,504	71,931	15,426	21.4%	SCP FQHC FFS	254,532	289,901	35,369	12.2%
10,962	0	(10,962)	0.0%	IBNR Settlement (SCP)	21,127	0	(21,127)	0.0%
29,227	0	(29,227)	0.0%	IBNR Claims Fluctuation (SCP)	(56,342)	0	56,342	0.0%
\$4,812,874	\$5,545,924	\$733,049	13.2%	8 - Specialty Care Physician Expense	\$19,972,603	\$22,263,595	\$2,290,992	10.3%
1,264,888	0	(1,264,888)	0.0%	IBNR Ancillary	2,122,555	0	(2,122,555)	0.0%
37,946	0	(37,946)	0.0%	IBNR Settlement (ANC)	63,677	0	(63,677)	0.0%
101,192	0	(101,192)	0.0%	IBNR Claims Fluctuation (ANC)	169,805	0	(169,805)	0.0%
23,526	0	(23,526)	0.0%	IBNR Transportation FFS	45,720	0	(45,720)	0.0%
1,091,624	0	(1,091,624)	0.0%	Behavioral Health Therapy FFS	4,951,126	0	(4,951,126)	0.0%
1,226,572	0	(1,226,572)	0.0%	Psychologist & Other MH Prof.	4,215,464	0	(4,215,464)	0.0%
210,827	0	(210,827)	0.0%	Acupuncture/Biofeedback	1,075,338	0	(1,075,338)	0.0%
81,468	0	(81,468)	0.0%	Hearing Devices	381,525	0	(381,525)	0.0%
14,256	0	(14,256)	0.0%	Imaging/MRI/CT Global	141,544	0	(141,544)	0.0%
40,432	0	(40,432)	0.0%	Vision FFS	164,593	0	(164,593)	0.0%
0	0	0	0.0%	Family Planning	30	0	(30)	0.0%
463,053	0	(463,053)	0.0%	Laboratory-FFS	1,917,612	0	(1,917,612)	0.0%
79,728	0	(79,728)	0.0%	ANC Therapist	395,200	0	(395,200)	0.0%
754,604	0	(754,604)	0.0%	Transportation (Ambulance)-FFS	3,746,485	0	(3,746,485)	0.0%
1,505,756	0	(1,505,756)	0.0%	Transportation (Other)-FFS	5,929,067	0	(5,929,067)	0.0%
1,291,031	0	(1,291,031)	0.0%	Hospice	5,779,983	0	(5,779,983)	0.0%
1,056,735	0	(1,056,735)	0.0%	Home Health Services	4,994,036	0	(4,994,036)	0.0%
603	9,624,424	9,623,821	100.0%	Other Medical-FFS	3,993	38,285,224	38,281,231	100.0%
(287,991)	0	287,991	0.0%	Medical Refunds through HMS	(309,963)	0	309,963	0.0%
(186,372)	0	186,372	0.0%	Medical Refunds	(565,083)	0	565,083	0.0%
79,697	0	(79,697)	0.0%	DME & Medical Supplies	116,689	0	(116,689)	0.0%
0	0	0	0.0%	GEMT FFS	(373,988)	0	373,988	0.0%
795,507	1,427,305	631,799	44.3%	ECM Base/Outreach FFS Anc.	5,130,802	5,791,540	660,738	11.4%
14,476	79,472	64,997	81.8%	CS Housing Deposits FFS Ancillary	86,836	315,204	228,368	72.5%
135,040	535,693	400,653	74.8%	CS Housing Tenancy FFS Ancillary	766,886	2,033,568	1,266,683	62.3%

**ALAMEDA ALLIANCE FOR HEALTH
MEDICAL EXPENSE DETAIL
ACTUAL VS. BUDGET
FOR THE MONTH AND FISCAL YTD ENDED OCTOBER 31, 2023**

CURRENT MONTH				FISCAL YEAR TO DATE				
Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)	Account Description	Actual	Budget	\$ Variance (Unfavorable)	% Variance (Unfavorable)
39,465	97,714	58,249	59.6%	CS Housing Navigation Services FFS Ancillary	171,635	372,123	200,488	53.9%
81,048	135,641	54,594	40.2%	CS Medical Respite FFS Ancillary	265,817	537,982	272,166	50.6%
44,797	88,291	43,494	49.3%	CS Medically Tailored Meals FFS Ancillary	98,910	335,135	236,225	70.5%
11,418	10,472	(946)	(9.0%)	CS Asthma Remediation FFS Ancillary	11,550	59,982	48,431	80.7%
0	10,002	10,002	100.0%	MOT Wrap Around (Non Medical MOT Cost)	0	40,007	40,007	100.0%
0	9,569	9,569	100.0%	CS Home Modifications FFS Ancillary	0	22,113	22,113	100.0%
0	168,089	168,089	100.0%	CS Personal Care & Homemaker Services FFS Ancillary	0	388,424	388,424	100.0%
0	32,582	32,582	100.0%	CS Caregiver Respite Services FFS Ancillary	0	75,292	75,292	100.0%
31,355	0	(31,355)	0.0%	Community Based Adult Services (CBAS)	1,425,263	0	(1,425,263)	0.0%
0	7,646	7,646	100.0%	CS Pilot LTC Diversion Expense	0	30,582	30,582	100.0%
4,587	3,823	(765)	(20.0%)	CS Pilot LTC Transition Expense	16,056	15,291	(765)	(5.0%)
0	82,227	82,227	100.0%	Justice Involved Pilot	0	326,128	326,128	100.0%
\$10,007,266	\$12,312,950	\$2,305,684	18.7%	9 - Ancillary Medical Expense	\$42,939,163	\$48,628,595	\$5,689,432	11.7%
83,556	0	(83,556)	0.0%	IBNR Outpatient	422,626	0	(422,626)	0.0%
2,507	0	(2,507)	0.0%	IBNR Settlement (OP)	12,677	0	(12,677)	0.0%
6,685	0	(6,685)	0.0%	IBNR Claims Fluctuation (OP)	33,811	0	(33,811)	0.0%
1,491,005	8,378,351	6,887,346	82.2%	Out Patient FFS	6,491,520	33,514,090	27,022,570	80.6%
1,390,911	0	(1,390,911)	0.0%	OP Ambul Surgery FFS	6,937,396	0	(6,937,396)	0.0%
1,602,204	0	(1,602,204)	0.0%	OP Fac Imaging Services FFS	6,670,623	0	(6,670,623)	0.0%
35,703	0	(35,703)	0.0%	Behav Health FFS	0	21,966	21,966	0.0%
460,185	0	(460,185)	0.0%	OP Facility Lab FFS	2,081,864	0	(2,081,864)	0.0%
142,060	0	(142,060)	0.0%	OP Facility Cardio FFS	608,098	0	(608,098)	0.0%
65,925	0	(65,925)	0.0%	OP Facility PT/OT/ST FFS	270,230	0	(270,230)	0.0%
2,106,394	0	(2,106,394)	0.0%	OP Facility Dialysis FFS	8,379,495	0	(8,379,495)	0.0%
\$7,387,134	\$8,378,351	\$991,217	11.8%	10 - Outpatient Medical Expense Medical Expense	\$31,886,373	\$33,514,090	\$1,627,717	4.9%
343,259	0	(343,259)	0.0%	IBNR Emergency	30,260	0	(30,260)	0.0%
10,298	0	(10,298)	0.0%	IBNR Settlement (ER)	910	0	(910)	0.0%
27,460	0	(27,460)	0.0%	IBNR Claims Fluctuation (ER)	2,423	0	(2,423)	0.0%
697,052	0	(697,052)	0.0%	Special ER Physician FFS	3,056,795	0	(3,056,795)	0.0%
4,584,400	6,043,416	1,459,015	24.1%	ER Facility	19,577,347	24,166,216	4,588,869	19.0%
\$5,662,469	\$6,043,416	\$380,947	6.3%	11 - Emergency Expense	\$22,667,735	\$24,166,216	\$1,498,481	6.2%
191,001	0	(191,001)	0.0%	IBNR Pharmacy	204,308	0	(204,308)	0.0%
5,730	0	(5,730)	0.0%	IBNR Settlement (RX)	(6,133)	0	6,133	0.0%
15,279	0	(15,279)	0.0%	IBNR Claims Fluctuation (RX)	(16,345)	0	16,345	0.0%
496,083	379,156	(116,927)	(30.8%)	Pharmacy FFS	1,939,650	1,508,678	(430,973)	(28.6%)
133,333	8,504,522	8,371,189	98.4%	Pharmacy Non-PBM FFS-Other Anc	556,086	34,045,889	33,489,804	98.4%
5,619,758	0	(5,619,758)	0.0%	Pharmacy Non-PBM FFS-OP FAC	21,975,503	0	(21,975,503)	0.0%
119,467	0	(119,467)	0.0%	Pharmacy Non-PBM FFS-PCP	615,362	0	(615,362)	0.0%
1,945,833	0	(1,945,833)	0.0%	Pharmacy Non-PBM FFS-SCP	8,807,902	0	(8,807,902)	0.0%
10,390	0	(10,390)	0.0%	Pharmacy Non-PBM FFS-FQHC	41,158	0	(41,158)	0.0%
4,900	0	(4,900)	0.0%	Pharmacy Non-PBM FFS-HH	27,987	0	(27,987)	0.0%
0	0	0	0.0%	RX Refunds HMS	(63)	0	63	0.0%
(30,000)	30,984	60,984	196.8%	Pharmacy Rebate	(160,000)	122,598	282,598	230.5%
\$8,511,774	\$8,914,662	\$402,888	4.5%	12 - Pharmacy Expense	\$33,576,799	\$35,677,164	\$2,100,365	5.9%
4,726,059	0	(4,726,059)	0.0%	IBNR LTC	4,802,539	0	(4,802,539)	0.0%
141,782	0	(141,782)	0.0%	IBNR Settlement (LTC)	144,077	0	(144,077)	0.0%
378,084	0	(378,084)	0.0%	IBNR Claims Fluctuation (LTC)	384,202	0	(384,202)	0.0%
13,371,867	0	(13,371,867)	0.0%	LTC Custodial Care	63,392,176	0	(63,392,176)	0.0%
2,901,590	15,635,534	12,733,944	81.4%	LTC SNF	11,940,739	62,154,126	50,213,387	80.8%
\$21,519,382	\$15,635,534	(\$5,883,848)	(37.6%)	13 - Long Term Care FFS Expense	\$80,663,734	\$62,154,126	(\$18,509,608)	(29.8%)
\$95,545,940	\$97,157,960	\$1,612,020	1.7%	14 - TOTAL FFS MEDICAL EXPENSES	\$384,890,049	\$387,745,198	\$2,855,148	0.7%
0	(250,366)	(250,366)	100.0%	Clinical Vacancy	0	(733,492)	(733,492)	100.0%
23,483	101,293	77,810	76.8%	Quality Analytics	332,892	390,449	57,567	14.7%
765,451	775,350	9,899	1.3%	Health Plan Services Department Total	2,879,916	2,874,653	(5,263)	(0.2%)
586,280	570,550	(15,731)	(2.8%)	Case & Disease Management Department Total	2,104,022	2,063,745	(40,277)	(2.0%)
2,205,536	2,601,843	396,307	15.2%	Medical Services Department Total	8,681,155	11,339,675	2,678,520	23.6%
996,895	1,370,205	373,319	27.2%	Quality Management Department Total	3,001,528	3,238,774	236,774	7.3%
242,475	253,390	10,915	4.3%	HCS Behavioral Health Department Total	957,540	999,427	41,887	4.2%
131,015	147,251	16,235	11.0%	Pharmacy Services Department Total	526,371	561,469	35,088	6.2%
80,989	60,734	(20,255)	(33.3%)	Regulatory Readiness Total	249,113	241,286	(7,827)	(3.2%)
\$5,012,115	\$5,630,249	\$618,134	11.0%	15 - Other Benefits & Services	\$18,712,527	\$20,975,505	\$2,262,977	10.8%
(1,155,941)	(782,042)	(373,898)	(47.8%)	Reinsurance Recoveries	(3,725,001)	(3,184,371)	(540,630)	(17.0%)
892,633	1,042,723	150,090	14.4%	Reinsurance Premium	4,080,890	4,245,828	164,938	3.9%
(\$263,308)	\$260,681	\$523,988	201.0%	16 - Reinsurance Expense	\$355,889	\$1,061,457	\$705,568	66.5%
1,000,000	0	(1,000,000)	0.0%	P4P Risk Pool Provider Incenti	2,000,000	0	(2,000,000)	0.0%
\$1,000,000	\$0	(\$1,000,000)	0.0%	17 - Risk Pool Distribution	\$2,000,000	\$0	(\$2,000,000)	0.0%
\$126,774,514	\$128,666,664	\$1,892,150	1.5%	18 - TOTAL MEDICAL EXPENSES	\$508,942,465	\$514,353,703	\$5,411,238	1.1%

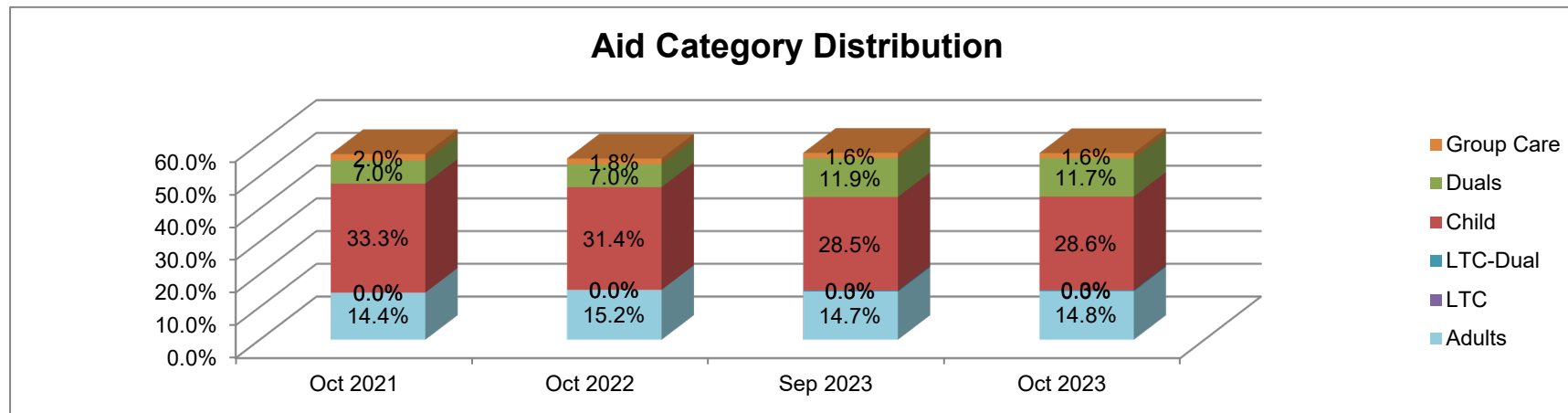
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Category of Aid Trend							
Category of Aid	Oct 2023	% of Medi-Cal	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Adults	52,396	15%	10,814	9,809	815	21,526	9,432
Child	101,120	29%	8,754	9,193	30,858	33,406	18,909
SPD	30,888	9%	10,320	4,379	1,106	12,764	2,319
ACA OE	121,430	35%	20,596	36,511	1,255	46,657	16,411
Duals	41,496	12%	24,726	2,532	1	9,782	4,455
LTC	135	0%	135	-	-	-	-
LTC-Dual	997	0%	997	-	-	-	-
Medi-Cal	348,462		76,342	62,424	34,035	124,135	51,526
Group Care	5,605		2,188	847	-	2,570	-
Total	354,067	100%	78,530	63,271	34,035	126,705	51,526
Medi-Cal %	98.4%		97.2%	98.7%	100.0%	98.0%	100.0%
Group Care %	1.6%		2.8%	1.3%	0.0%	2.0%	0.0%
<i>Network Distribution</i>			22.2%	17.9%	9.6%	35.8%	14.6%
			% Direct: 40%	% Delegated: 60%			

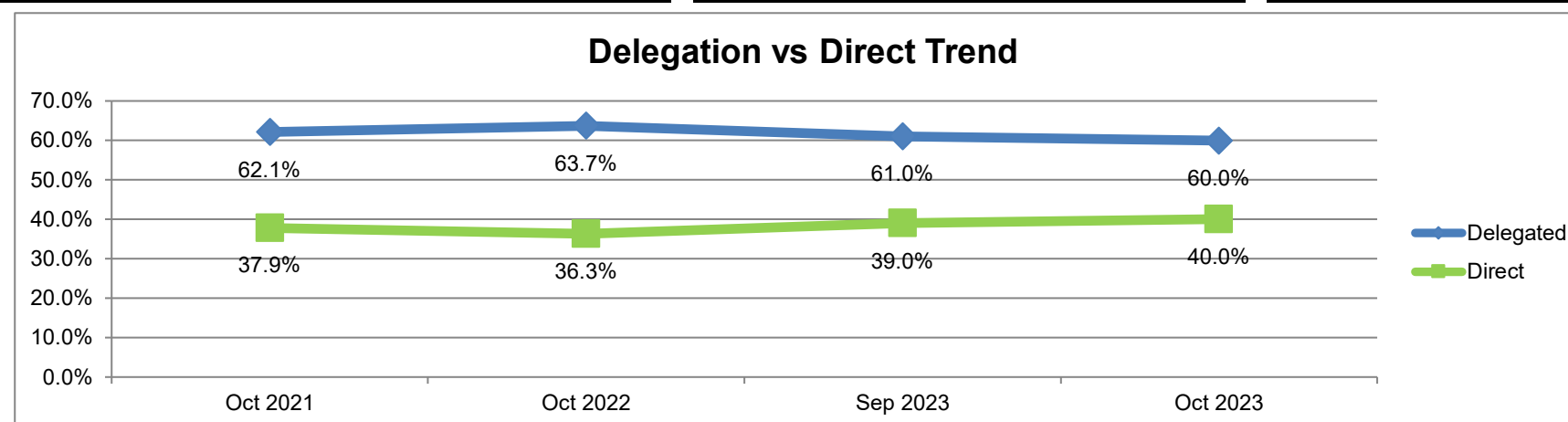


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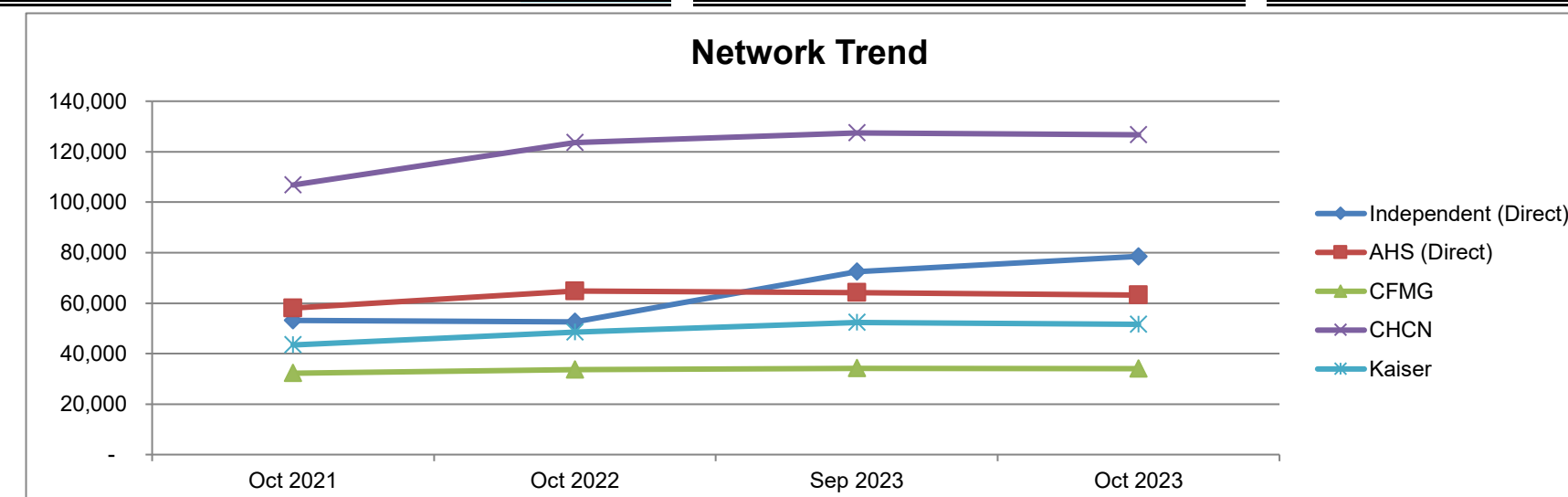
Category of Aid Trend												
Category of Aid	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021 to Oct 2022	Oct 2022 to Oct 2023	Sep 2023 to Oct 2023	
Adults	42,177	49,162	51,499	52,396	14.4%	15.2%	14.7%	14.8%	16.6%	6.6%	1.7%	
Child	97,636	101,323	100,038	101,120	33.3%	31.4%	28.5%	28.6%	3.8%	-0.2%	1.1%	
SPD	26,366	28,237	30,592	30,888	9.0%	8.7%	8.7%	8.7%	7.1%	9.4%	1.0%	
ACA OE	100,844	116,205	120,016	121,430	34.3%	36.0%	34.2%	34.3%	15.2%	4.5%	1.2%	
Duals	20,692	22,482	41,629	41,496	7.0%	7.0%	11.9%	11.7%	8.7%	84.6%	-0.3%	
LTC	-	-	139	135	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-2.9%	
LTC-Dual	-	-	1,004	997	0.0%	0.0%	0.3%	0.3%	0.0%	0.0%	-0.7%	
Medi-Cal Total	287,715	317,409	344,917	348,462	98.0%	98.2%	98.4%	98.4%	10.3%	9.8%	1.0%	
Group Care	5,880	5,789	5,631	5,605	2.0%	1.8%	1.6%	1.6%	-1.5%	-3.2%	-0.5%	
Total	293,595	323,198	350,548	354,067	100.0%	100.0%	100.0%	100.0%	10.1%	9.6%	1.0%	



Delegation vs Direct Trend												
Members	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021 to Oct 2022	Oct 2022 to Oct 2023	Sep 2023 to Oct 2023	
Delegated	182,465	205,828	213,911	212,266	62.1%	63.7%	61.0%	60.0%	12.8%	3.1%	-0.8%	
Direct	111,130	117,370	136,637	141,801	37.9%	36.3%	39.0%	40.0%	5.6%	20.8%	3.8%	
Total	293,595	323,198	350,548	354,067	100.0%	100.0%	100.0%	100.0%	10.1%	9.6%	1.0%	



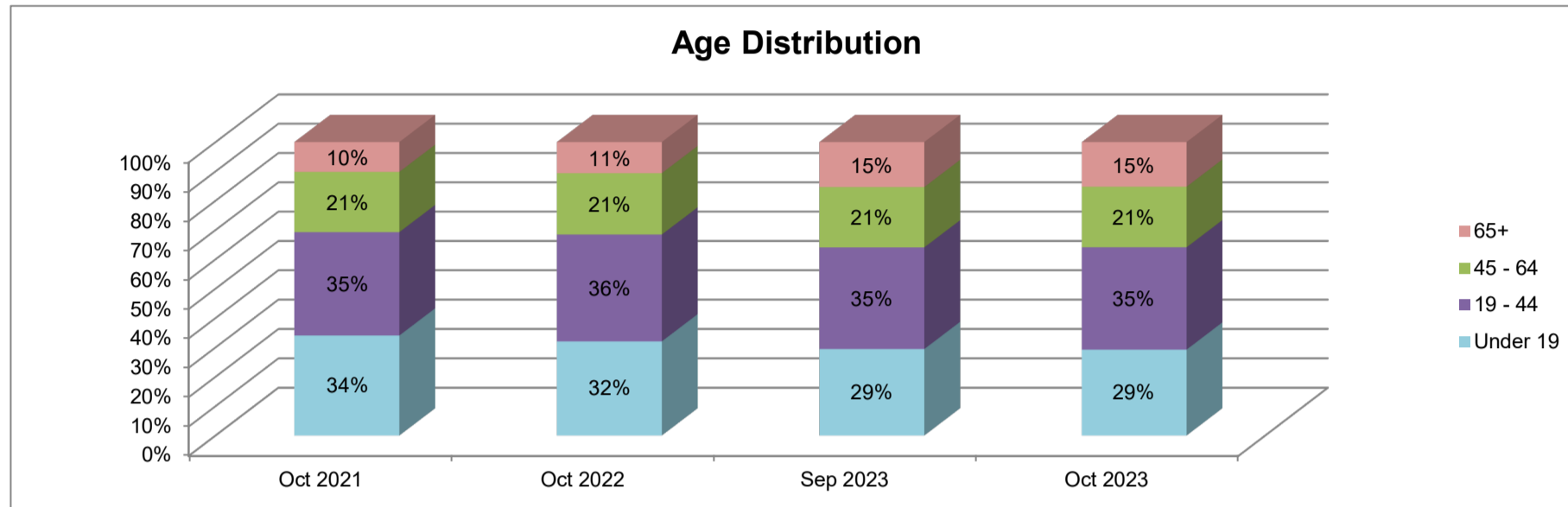
Network Trend												
Network	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021 to Oct 2022	Oct 2022 to Oct 2023	Sep 2023 to Oct 2023	
Independent (Direct)	53,081	52,571	72,504	78,530	18.1%	16.3%	20.7%	22.2%	-1.0%	49.4%	8.3%	
AHS (Direct)	58,049	64,799	64,133	63,271	19.8%	20.0%	18.3%	17.9%	11.6%	-2.4%	-1.3%	
CFMG	32,232	33,617	34,144	34,035	11.0%	10.4%	9.7%	9.6%	4.3%	1.2%	-0.3%	
CHCN	106,808	123,666	127,430	126,705	36.4%	38.3%	36.4%	35.8%	15.8%	2.5%	-0.6%	
Kaiser	43,425	48,545	52,337	51,526	14.8%	15.0%	14.9%	14.6%	11.8%	6.1%	-1.5%	
Total	293,595	323,198	350,548	354,067	100.0%	100.0%	100.0%	100.0%	10.1%	9.6%	1.0%	



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

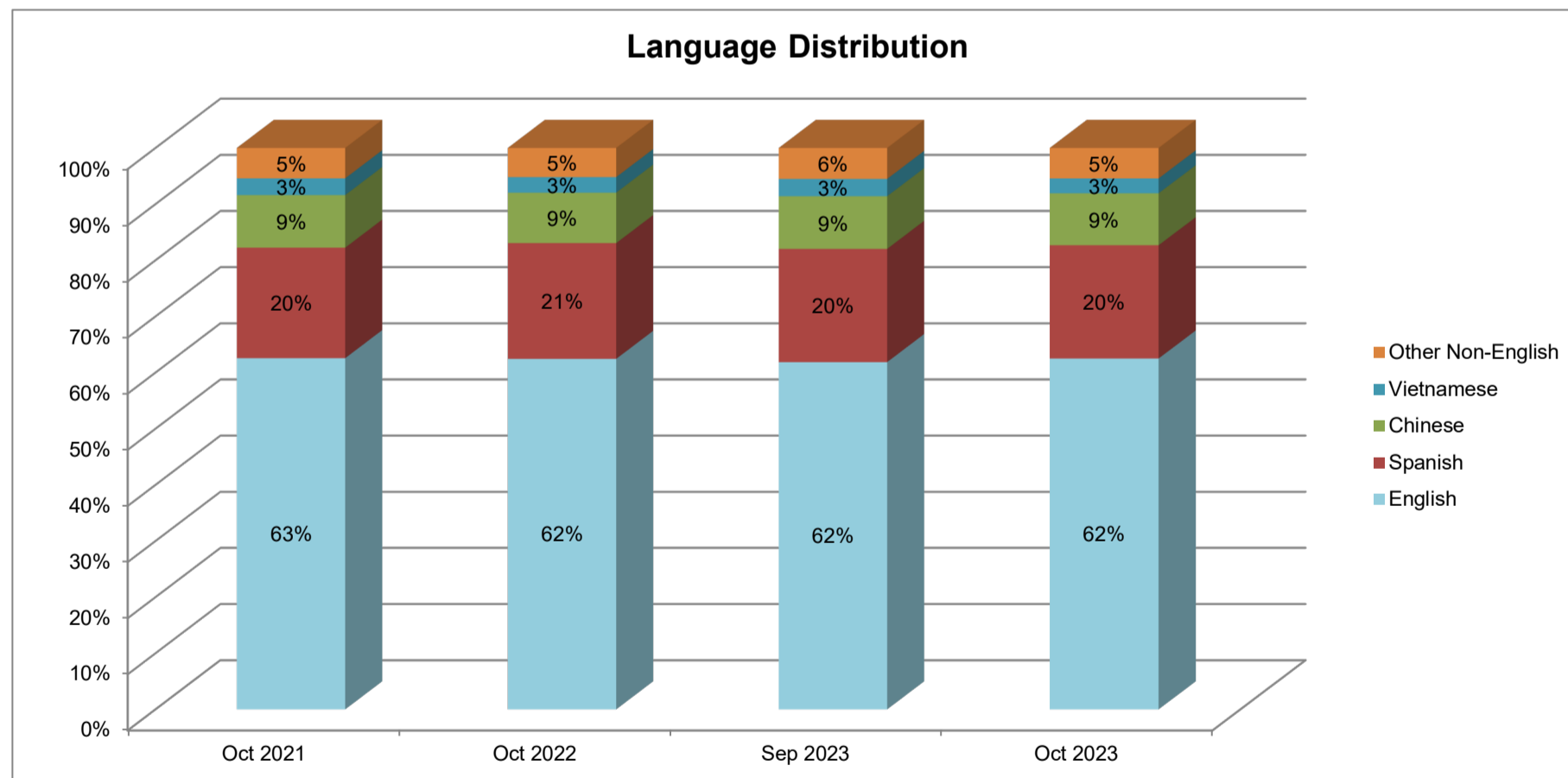
Age Category Trend

Age Category	Members				% of Total (ie.Distribution)				% Growth (Loss)		
	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021 to Oct 2022	Oct 2022 to Oct 2023	Sep 2023 to Oct 2023
Under 19	99,912	103,541	103,548	103,512	34%	32%	29%	29%	4%	0%	0%
19 - 44	103,423	117,664	121,851	123,390	35%	36%	35%	35%	14%	5%	1%
45 - 64	60,392	67,687	72,445	73,229	21%	21%	21%	21%	12%	8%	1%
65+	29,868	34,306	54,016	53,936	10%	11%	15%	15%	15%	57%	0%
Total	293,595	323,198	351,860	354,067	100%	100%	100%	100%	10%	10%	1%



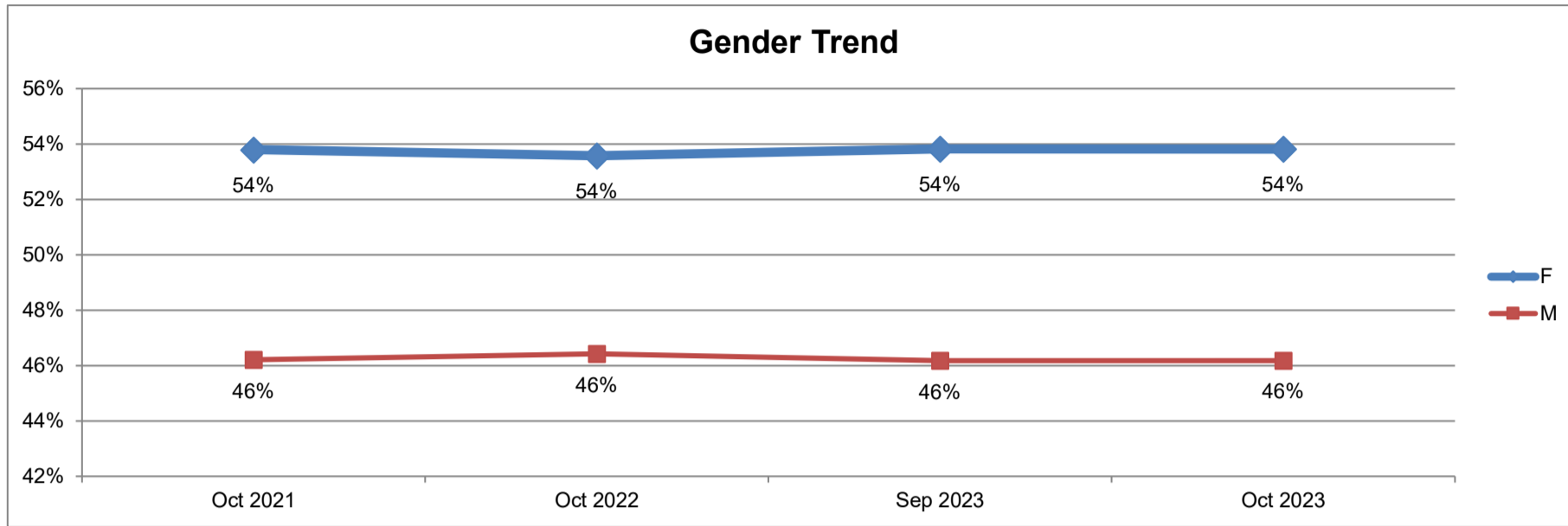
Language Trend

Language	Members				% of Total (ie.Distribution)				% Growth (Loss)		
	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021 to Oct 2022	Oct 2022 to Oct 2023	Sep 2023 to Oct 2023
English	183,672	201,780	217,655	221,283	63%	62%	62%	62%	10%	10%	2%
Spanish	57,766	66,629	70,947	71,409	20%	21%	20%	20%	15%	7%	1%
Chinese	27,509	29,052	33,023	32,770	9%	9%	9%	9%	6%	13%	-1%
Vietnamese	8,766	8,934	10,834	9,405	3%	3%	3%	3%	2%	5%	-13%
Other Non-English	15,882	16,803	19,401	19,200	5%	5%	6%	5%	6%	14%	-1%
Total	293,595	323,198	351,860	354,067	100%	100%	100%	100%	10%	10%	1%

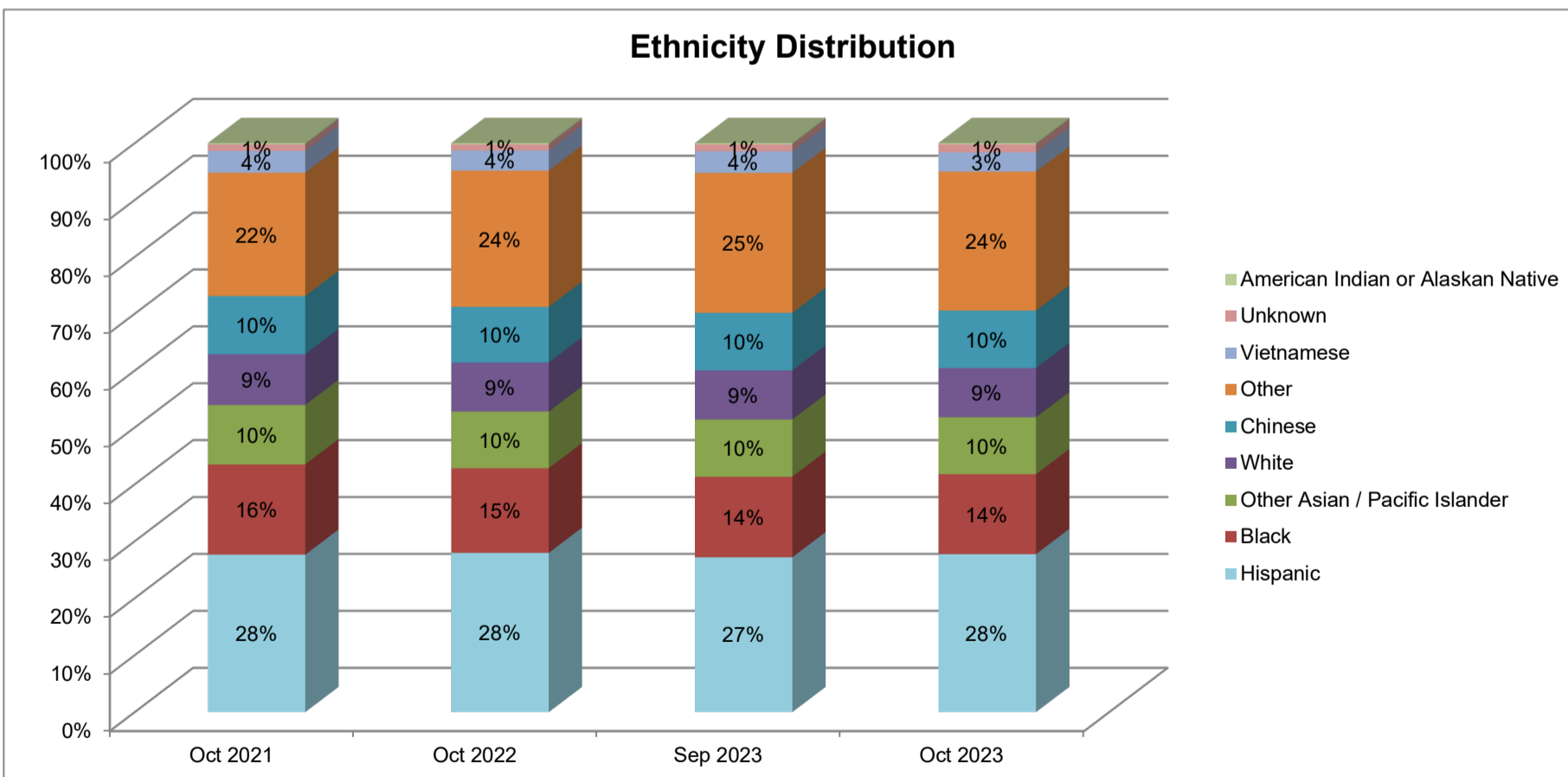


Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile

Gender Trend												
Gender	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021 to Oct 2022	Oct 2022 to Oct 2023	Sep 2023 to Oct 2023	
F	157,936	173,160	189,387	190,566	54%	54%	54%	54%	10%	10%	1%	
M	135,659	150,038	162,473	163,501	46%	46%	46%	46%	11%	9%	1%	
Total	293,595	323,198	351,860	354,067	100%	100%	100%	100%	10%	10%	1%	



Ethnicity Trend												
Ethnicity	Members				% of Total (ie.Distribution)				% Growth (Loss)			
	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021	Oct 2022	Sep 2023	Oct 2023	Oct 2021 to Oct 2022	Oct 2022 to Oct 2023	Sep 2023 to Oct 2023	
Hispanic	81,109	90,312	95,595	98,158	28%	28%	27%	28%	11%	9%	3%	
Black	46,569	48,088	49,809	49,717	16%	15%	14%	14%	3%	3%	0%	
Other Asian / Pacific Islander	30,710	32,221	35,405	35,487	10%	10%	10%	10%	5%	10%	0%	
White	26,206	27,881	30,367	30,637	9%	9%	9%	9%	6%	10%	1%	
Chinese	30,010	31,624	35,649	35,807	10%	10%	10%	10%	5%	13%	0%	
Other	63,689	77,437	86,602	86,487	22%	24%	25%	24%	22%	12%	0%	
Vietnamese	11,246	11,427	13,334	12,050	4%	4%	4%	3%	2%	5%	-10%	
Unknown	3,430	3,514	4,380	4,980	1%	1%	1%	1%	2%	42%	14%	
American Indian or Alaskan Native	626	694	719	744	0%	0%	0%	0%	11%	7%	3%	
Total	293,595	323,198	351,860	354,067	100%	100%	100%	100%	10%	10%	1%	



Alameda Alliance for Health - Analytics Supporting Documentation: Membership Profile By City

Medi-Cal By City							
City	Oct 2023	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	134,064	38%	21,182	29,276	13,851	55,299	14,456
Hayward	54,767	16%	11,356	11,404	5,849	16,885	9,273
Fremont	32,891	9%	13,244	4,669	1,347	8,450	5,181
San Leandro	31,343	9%	6,693	4,230	3,434	11,226	5,760
Union City	14,638	4%	5,293	2,104	631	3,869	2,741
Alameda	13,584	4%	3,228	1,963	1,672	4,530	2,191
Berkeley	13,106	4%	3,037	1,565	1,322	5,225	1,957
Livermore	10,702	3%	1,728	559	1,814	4,701	1,900
Newark	8,279	2%	2,578	2,482	310	1,483	1,426
Castro Valley	8,881	3%	1,993	1,292	1,118	2,613	1,865
San Lorenzo	7,261	2%	1,344	1,208	680	2,573	1,456
Pleasanton	6,110	2%	1,499	345	536	2,661	1,069
Dublin	6,535	2%	1,593	386	646	2,761	1,149
Emeryville	2,453	1%	579	430	307	723	414
Albany	2,047	1%	392	189	345	702	419
Piedmont	449	0%	101	118	27	87	116
Sunol	71	0%	18	9	6	22	16
Antioch	38	0%	14	7	9	7	1
Other	1,243	0%	470	188	131	318	136
Total	348,462	100%	76,342	62,424	34,035	124,135	51,526

Group Care By City							
City	Oct 2023	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	1,777	32%	390	333	-	1,054	-
Hayward	620	11%	299	132	-	189	-
Fremont	607	11%	421	60	-	126	-
San Leandro	588	10%	234	82	-	272	-
Union City	302	5%	196	39	-	67	-
Alameda	284	5%	99	20	-	165	-
Berkeley	163	3%	47	11	-	105	-
Livermore	104	2%	33	2	-	69	-
Newark	138	2%	87	30	-	21	-
Castro Valley	189	3%	82	27	-	80	-
San Lorenzo	129	2%	44	16	-	69	-
Pleasanton	59	1%	22	3	-	34	-
Dublin	97	2%	35	6	-	56	-
Emeryville	35	1%	16	6	-	13	-
Albany	21	0%	8	1	-	12	-
Piedmont	10	0%	2	-	-	8	-
Sunol	-	0%	-	-	-	-	-
Antioch	24	0%	6	7	-	11	-
Other	458	8%	167	72	-	219	-
Total	5,605	100%	2,188	847	-	2,570	-

Total By City							
City	Oct 2023	% of Total	Independent (Direct)	AHS (Direct)	CFMG	CHCN	Kaiser
Oakland	135,841	38%	21,572	29,609	13,851	56,353	14,456
Hayward	55,387	16%	11,655	11,536	5,849	17,074	9,273
Fremont	33,498	9%	13,665	4,729	1,347	8,576	5,181
San Leandro	31,931	9%	6,927	4,312	3,434	11,498	5,760
Union City	14,940	4%	5,489	2,143	631	3,936	2,741
Alameda	13,868	4%	3,327	1,983	1,672	4,695	2,191
Berkeley	13,269	4%	3,084	1,576	1,322	5,330	1,957
Livermore	10,806	3%	1,761	561	1,814	4,770	1,900
Newark	8,417	2%	2,665	2,512	310	1,504	1,426
Castro Valley	9,070	3%	2,075	1,319	1,118	2,693	1,865
San Lorenzo	7,390	2%	1,388	1,224	680	2,642	1,456
Pleasanton	6,169	2%	1,521	348	536	2,695	1,069
Dublin	6,632	2%	1,628	392	646	2,817	1,149
Emeryville	2,488	1%	595	436	307	736	414
Albany	2,068	1%	400	190	345	714	419
Piedmont	459	0%	103	118	27	95	116
Sunol	71	0%	18	9	6	22	16
Antioch	62	0%	20	14	9	18	1
Other	1,701	0%	637	260	131	537	136
Total	354,067	100%	78,530	63,271	34,035	126,705	51,526

FY 2024 Final Budget

Presented to the Alameda Alliance Board of Governors

December 8th, 2023

- ❑ Preliminary Budget presented to Finance Committee on June 6th and to the Board of Governors on June 9th.
- ❑ Final Budget presented to Finance Committee on December 5th and to the Board of Governors on December 8th.
- ❑ DHCS has announced that new draft Medi-Cal CY 2024 rates will be issued sometime in December. These rates will be incorporated in the Second Quarter Forecast.
- ❑ Final CY 2024 rates should be delivered by June 2024.

- ❑ Material changes in enrollment are estimates, DHCS has not sent Plan specific enrollment projections.
- ❑ New draft rates will be delivered in December after the BOG Meeting, which may include a material rate increase due to the following:
 - A greater allowance for administrative expense included in the rates.
 - An increasing acuity assumption for the remaining members after redetermination. Biggest impact could be in the ACA OE and Adult COAs.
 - Potential changes to the regional rate. Adjustments vs. Kaiser may become more favorable.
 - Consideration for a UIS Risk Corridor to offset general dissatisfaction with the UIS Rates.
 - A rate increase of 1% would yield approximately \$10 million in FY 2024 revenue. Final rates should come by June 2024.

Material Areas of Uncertainty (continued)

- ❑ The ratio of members with Satisfactory versus Unsatisfactory Immigration Status may vary from DHCS projections.
- ❑ The responsibility for long-term care services transitioned from fee-for-service Medi-Cal in February, thus AAH still has limited LTC experience. Emerging data shows that costs for Long-term Care have been higher than anticipated.
- ❑ Medical Expense includes assumptions regarding the relative acuity of new populations, existing members, and departing members. These assumptions will need time to develop and validate. The costs of these cohorts will have significant impact on the medical loss ratios.
- ❑ The Alliance may be required to contract with many out-of-area providers in order to maintain continuity of care for members transitioning from Anthem.
- ❑ Contract changes for hospitals and delegated providers in projections have not been finalized.

Highlights

- ❑ 2024 Projected Net Income of \$9.3 million.
- ❑ Projected TNE excess at 6/30/24 of \$271.8 million is 546% of required TNE.
- ❑ Year-end enrollment is 29,000 higher than Preliminary Budget, due to higher than estimates for transitioning populations. Enrollment projected to peak at 404,000 in January 2024.
- ❑ Revenue is \$1.8 billion in FY 2024, \$51 million higher than Preliminary, due to higher enrollment.
- ❑ Total revenue includes approximately \$120 million of pass-through funding. Revenue managed by AAH is approximately \$1.7 billion.
- ❑ PMPM Fee-for-Service and Capitated Medical Expense decreases by 2.0%.
- ❑ \$18.9 million in net savings are included for claims avoidance and recovery activities.
- ❑ Administrative expenses represent 5.8% of revenue, \$12.0 million lower than Preliminary. Decreases include: Purchased & Professional Services (\$6.1 million), Licenses, Insurance & Fees (\$3.7 million), Printing/Postage/Promotion (\$3.4 million), Employee Expense (\$2.9 million). This was offset by an increase caused by a change in accounting treatment for subscription services (\$2.9 million) and Other expenses (\$1.2 million).
- ❑ Clinical expenses comprise 3.5% of revenue, \$2.8 million lower than Preliminary. Timing changes for CalAIM incentives (\$7.1 million), were partially offset by increases in Employee Expense (\$2.4 million), Purchased & Professional Services (\$1.6 million) and Other (\$300K).
- ❑ Additional \$4.5 million in accruals made for Provider Incentives and the MOT Risk Corridor.

Staffing:

- ❑ Staffing includes 643 full-time equivalent employees by June 30, 2024. This includes 438 Administrative employees and 205 Clinical employees.
- ❑ There are 147 new positions requested for FY 2024. The new positions are in: Operations (57), Health Care Services (53), Information Technology (19), Finance/Vendor Management (6), Human Resources (5), Analytics (3), Compliance/Legal (2), and Integrated Planning (2). Some of the new positions will be offset by the release of temporary employees.

Enrollment:

- ❑ FY 2024 member months of 4,484,000 are 4.3% higher than the Preliminary Budget.
- ❑ The number of projected members at the end of the year has increased by 30,000.
- ❑ Increases to assumptions have been made to the number of members transitioning on January 1, 2024. This includes members transitioning from Anthem and new undocumented members aged 26-49 years old.
- ❑ Disenrollments have been slightly more moderate than anticipated.

Budget Assumptions (con't)

Revenue:

- ❑ 98% of Revenue for Medi-Cal, 2% for Group Care.
- ❑ PMPM draft Medi-Cal base rates are lower than anticipated. They are 0.6% lower than CY 2023 and 3.5% lower than Preliminary budget. This is driven by lower UIS rates in the ACA OE, SPD and Dual Categories of Aid.
- ❑ DHCS is considering several positive changes to final rates, however it is too early to quantify the possible impacts.
- ❑ ECM rates increased by 1.6% versus Preliminary.
- ❑ No draft rates have been received for the Targeted Rate Increase or Major Organ Transplants
- ❑ Per-member-per-month Group Care rates remain unchanged.

Medical Expense:

- ❑ 98% of Expense for Medi-Cal, 2% for Group Care.
- ❑ Medical loss ratio is 95.3%, an increase of 2.8% over the Preliminary Budget.
- ❑ Material increases in the Long-term Care Category of Service were partially offset by decreases in Ancillary, Inpatient and Capitated Expense.
- ❑ \$3 million has been added to the Provider Incentive Pool
- ❑ An additional \$1.5 million per month accrued for the Major Organ Transplant Risk Corridor.

Hospital and Provider Rates:

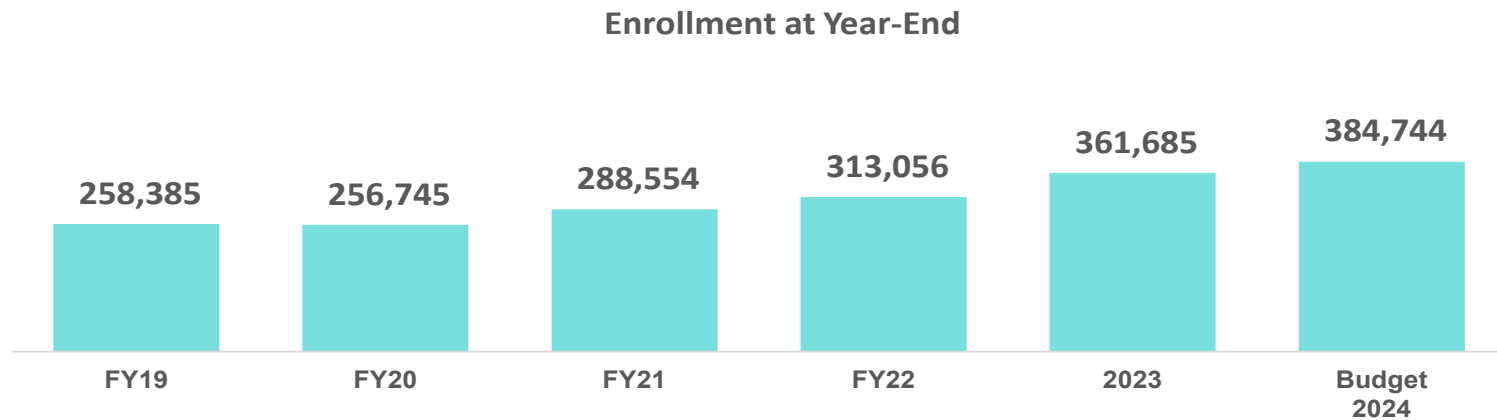
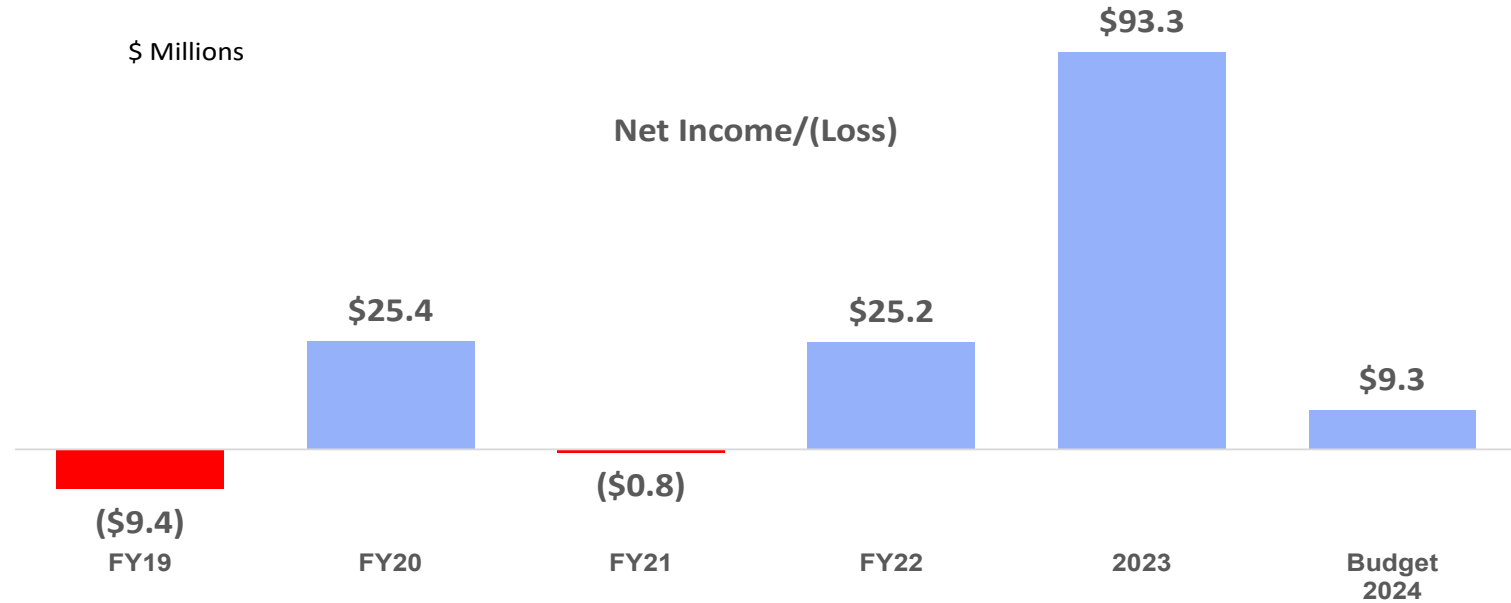
- ❑ FY2024 Hospital and SNF contract rates increase by \$27.5 million over FY 2023.
- ❑ Professional capitation rates increase by \$6.0 million.

FY 2024 Budget Comparison to Preliminary Budget

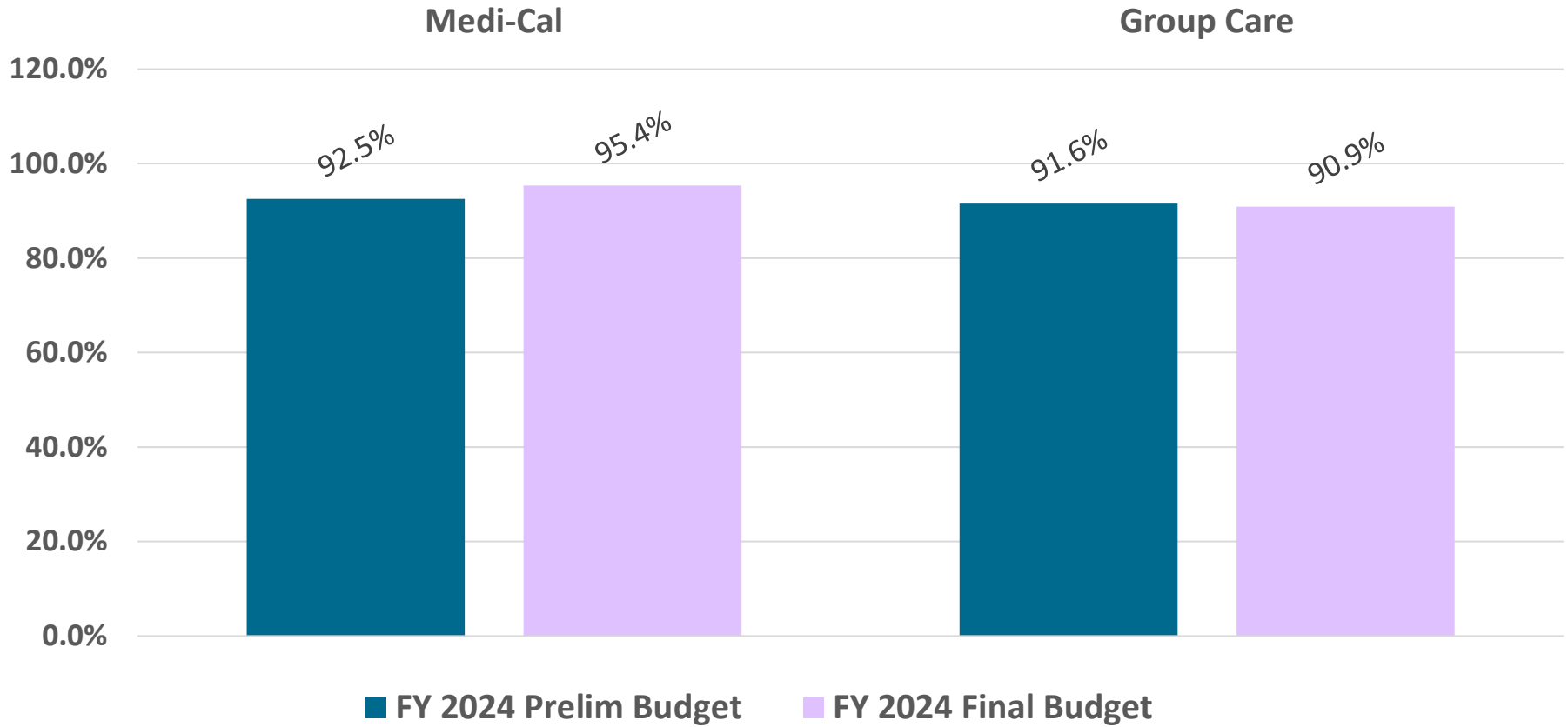
\$ in Thousands	FY 2024 Final Budget				FY 2024 Preliminary Budget				Variance F/(U)			
	Medi-Cal	Group Care	Medicare	Total	Medi-Cal	Group Care	Medicare	Total	Medi-Cal	Group Care	Medicare	Total
<i>Enrollment at Year-End</i>	379,251	5,493	0	384,744	349,601	5,669	0	355,270	29,650	(176)	0	29,474
<i>Member Months</i>	4,416,822	66,886	0	4,483,708	4,232,862	68,028	0	4,300,890	183,960	(1,142)	0	182,818
Revenues	\$1,746,538	\$30,585	\$0	\$1,777,123	\$1,695,380	\$31,104	\$0	\$1,726,485	\$51,158	(\$520)	\$0	\$50,638
Medical Expense	1,665,425	27,800	0	1,693,225	1,568,657	28,483	0	1,597,140	(96,769)	683	0	(96,086)
Gross Margin	81,113	2,785	0	83,897	126,723	2,622	0	129,345	(45,611)	163	0	(45,448)
Administrative Expense	101,608	2,009	613	104,230	113,061	2,296	1,295	116,652	11,452	287	682	12,421
Operating Margin	(20,496)	776	(613)	(20,333)	13,663	326	(1,295)	12,694	(34,158)	450	682	(33,026)
Other Income / (Expense)	29,104	485	0	29,589	9,079	161	0	9,240	20,024	324	0	20,349
Net Income / (Loss)	\$8,608	\$1,261	(\$613)	\$9,256	\$22,742	\$487	(\$1,295)	\$21,934	(\$14,134)	\$774	\$682	(\$12,678)
Admin. Expense % of Revenue	5.8%	6.6%		5.9%	6.7%	7.4%		6.8%	0.9%	0.8%		0.9%
Medical Loss Ratio	95.4%	90.9%		95.3%	92.5%	91.6%		92.5%	-2.8%	0.7%		-2.8%
TNE at Year-End				\$332,795				\$339,859				(\$7,064)
TNE Percent of Required at YE				546%				592%				(46%)

FY 2024 Budget

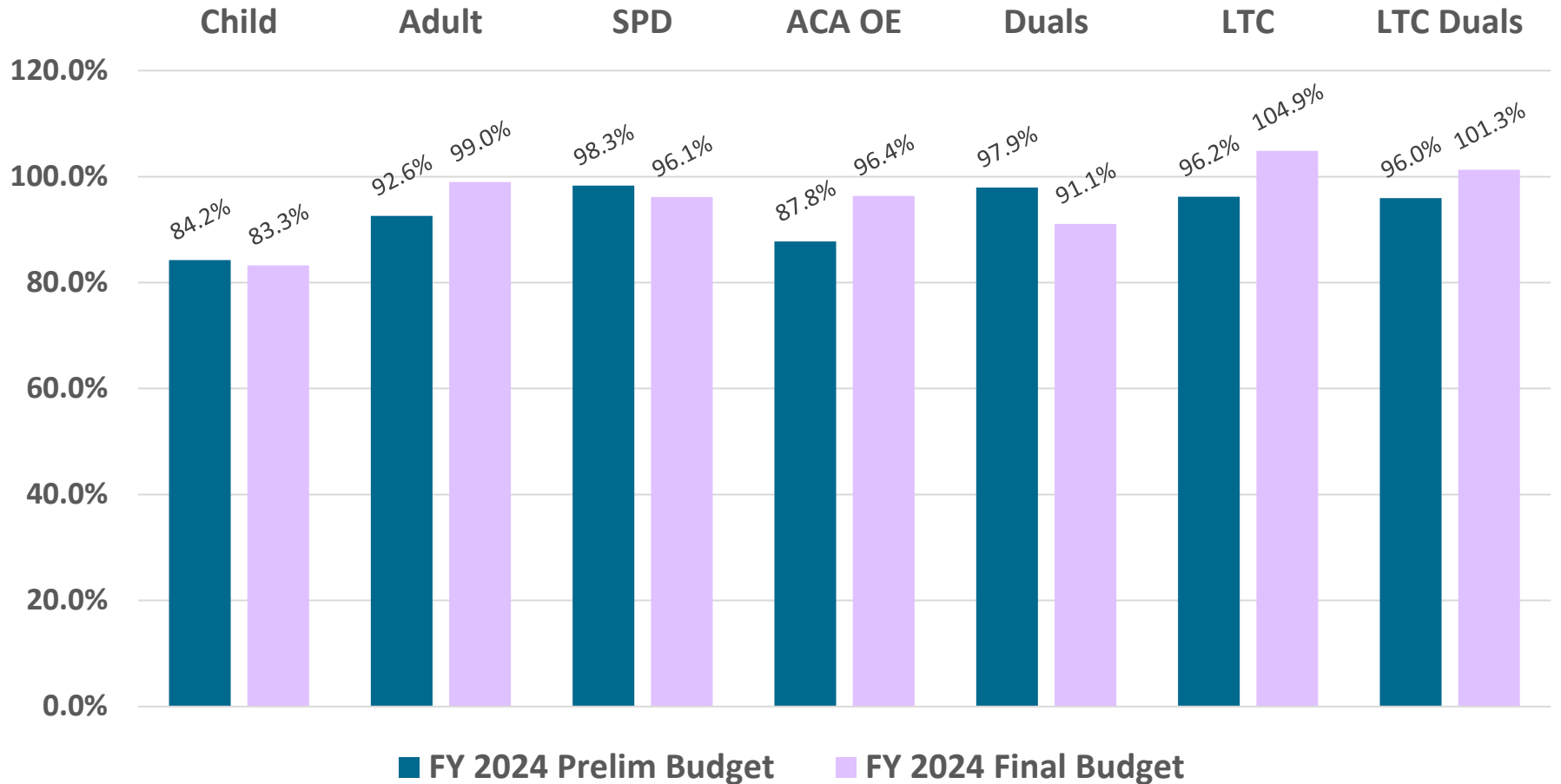
Operating Performance: 2019 to 2024



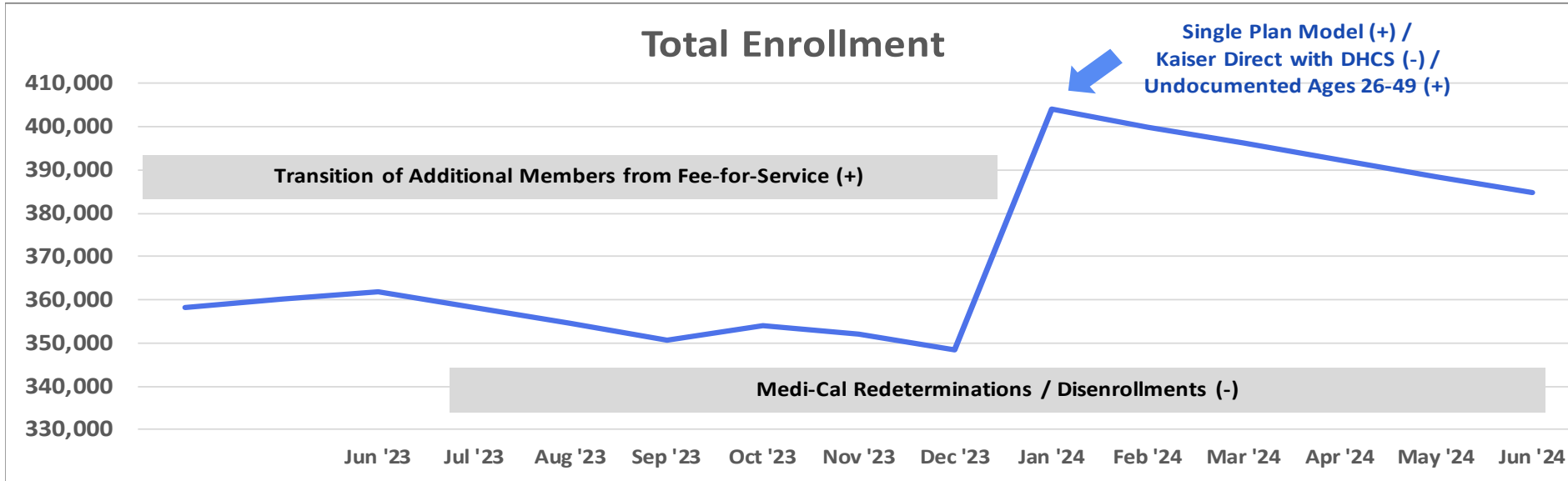
Medical Loss Ratio by Line of Business



Medi-Cal Loss Ratio by Category of Aid

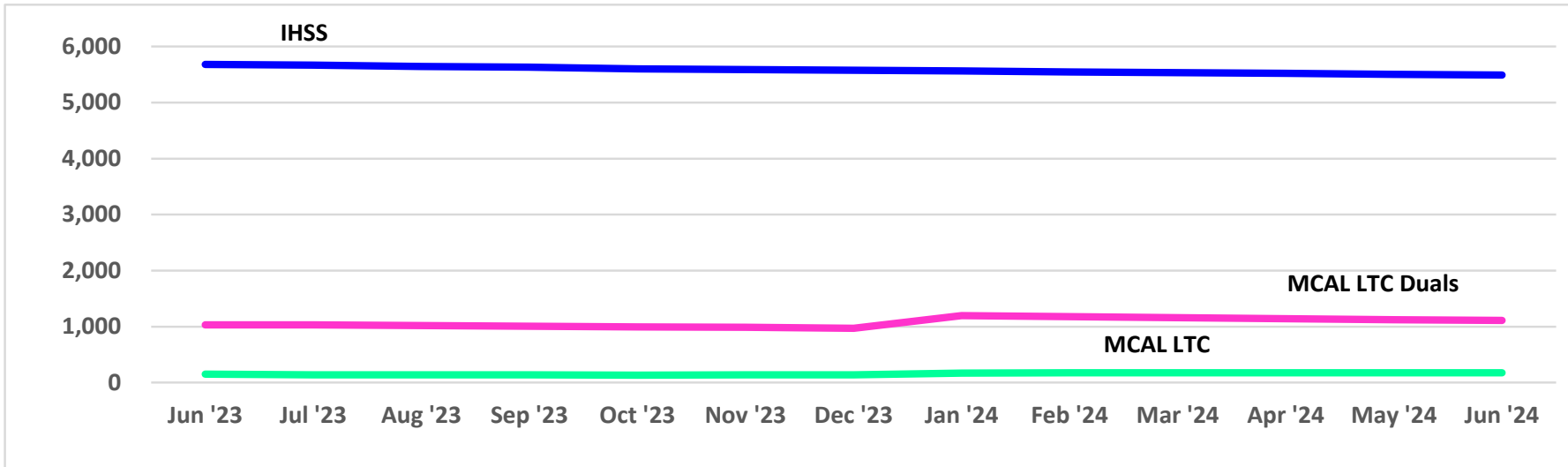
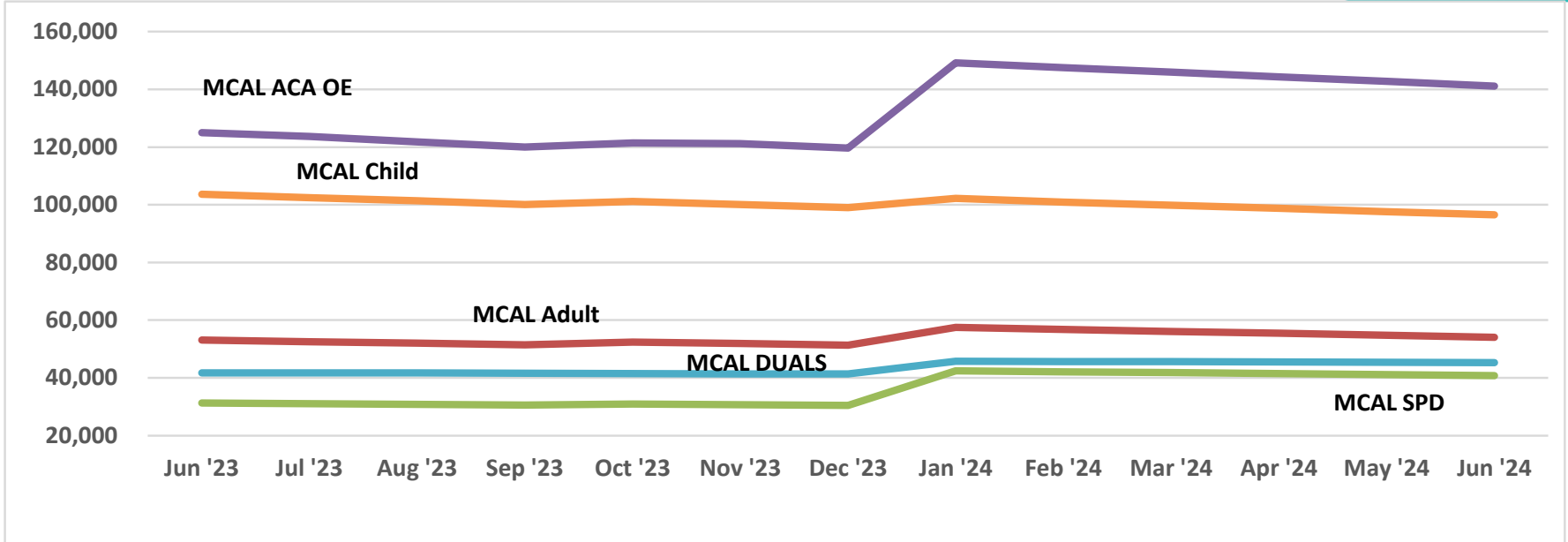


FY 2024 Budget Enrollment by Month



- ❑ Medi-Cal disenrollments started in July 2023, on the member's anniversary date, effective over 12 months. The current forecast is a net reduction of approximately 4,000 per month. Duals and LTC members will not experience significant disenrollments.
- ❑ Anthem's approximately 81,000 members move to the Alliance in January 2024; members will be distributed into Alliance's direct and delegated provider network.
- ❑ Kaiser Permanente's Medi-Cal contract with DHCS begins in January 2024, decreasing the Alliance's enrollment by approximately 50,600 members.
- ❑ Approximately 16,300 adults enrolled in HealthPAC and 13,700 new undocumented adults (ages 26-49) are projected to transition into Medi-Cal managed care in January 2024.

FY 2024 Budget Enrollment by Month & Population



FY 2024 Budget Department Expenses by Line of Business

\$ In Thousands

FY 2024 Final Budget

	Administrative Departments				Clinical Departments			Total
	Medi-Cal	Group Care	Medicare	Total	Medi-Cal	Group Care	Total	
Employee Related Expense	\$65,194	\$1,078	\$0	\$66,272	\$31,046	\$512	\$31,558	97,830
Member Benefits Administration	\$1,325	\$288	\$0	\$1,613	\$14,589	\$0	\$14,589	16,202
Purchased & Professional Svcs.	\$11,531	\$228	\$613	\$12,372	\$8,693	\$227	\$8,919	21,292
Other	\$23,559	\$415	\$0	\$23,974	\$6,182	\$22	\$6,204	30,178
Total	\$101,608	\$2,009	\$613	\$104,230	\$60,511	\$761	\$61,271	\$165,502

Full Year budget of \$1.6M in capitalized purchases for Information Technology and Facilities. This is an increase of \$110K from the Preliminary Budget.

Information Technology: \$1,446,700

- ❑ Hardware \$1,320,700
- ❑ Software \$126,000

Facilities: \$155,000

- ❑ Building Improvements \$125,000
- ❑ Furniture & Equipment \$30,000

Staffing: Full-time Employees at Year-end

Administrative FTEs	FY24 Final Budget	FY24 Prelim. Budget	Increase/Decrease
Administrative Vacancy	(46.5)	(5.0)	41.5
Operations	10.0	9.0	(1.0)
Executive	2.0	2.0	0.0
Finance	36.0	36.0	0.0
Healthcare Analytics	17.0	17.0	0.0
Claims	50.0	49.0	(1.0)
Information Technology	15.0	12.0	(3.0)
IT Infrastructure	8.0	8.0	0.0
Apps Mgmt., IT Quality & Process Imp.	18.0	17.0	(1.0)
IT Development	17.0	17.0	0.0
IT Data Exchange	9.0	9.0	0.0
IT-Ops and Quality Apps Mgt.	14.0	13.0	(1.0)
Member Services	111.0	114.0	3.0
Provider Services	38.0	36.0	(2.0)
Credentialing	7.0	7.0	0.0
Health Plan Operations	1.0	1.0	0.0
Human Resources	12.0	12.0	0.0
Vendor Management	8.0	8.0	0.0
Legal Services	5.0	7.0	2.0
Facilities & Support Services	7.0	7.0	0.0
Marketing & Communication	14.0	13.0	(1.0)
Privacy and SIU	17.0	14.0	(3.0)
Regulatory Affairs & Compliance	9.0	6.0	(3.0)
Grievance and Appeals	27.0	24.0	(3.0)
Integrated Planning	0.0	2.0	2.0
State Directed & Special Programs	7.0	7.0	0.0
Portfolio Mgmt. & Svc Excellence	14.0	14.0	0.0
Workforce Development	9.0	9.0	0.0
Health Equity	3.0	4.0	1.0
Total Administrative FTEs	438.5	469.0	(30.5)

Clinical FTEs	FY24 Final Budget	FY24 Prelim. Budget	Increase/Decrease
Clinical Vacancy	(12.2)	(5.0)	7.2
Quality Analytics	4.0	4.0	0.0
Utilization Management	79.9	68.9	(11.0)
Case/Disease Management	57.0	55.0	(2.0)
Medical Services	5.0	5.0	0.0
Quality Management	38.0	34.0	(4.0)
HCS Behavioral Health	20.0	15.0	(5.0)
Pharmacy Services	9.2	9.0	(0.2)
Regulatory Readiness	4.0	4.0	0.0
Total Clinical FTEs	204.8	189.9	15.0
Total FTEs	643.4	658.9	(15.5)

**FTE = Full-Time Equivalent Personnel working approximately 2,080 hours per year. Includes Temporary Employees.*